

HISTORICAL SKETCH OF PRESQUE ISLE.

Presque Isle is the southernmost of those three remarkable towns which lie adjacent to one another and whose principal villages are so located that straight lines drawn from one to the other would form a triangle having very nearly equal sides and with the apex inclined towards the north-west. Each township is double the ordinary size, it having an area of 72 square miles; each includes some of the most fertile land in the country; each has valuable water powers, railway facilities, and an industrious and energetic population; and as it is an axiom that "like causes produce like effects" it is not surprising that these three towns — Presque Isle, Fort Fairfield and Caribou — should strongly resemble one another in rapidity of growth, past advancement and future prospects. In fact they may not inaptly be called "the Aroostook triplets," for they were born (or in other words incorporated) at about the same time, they draw their nourishment from the same sources, and in many respects have a strong "family" resemblance although each has its own individual characteristics. They are magnificently strong and healthy infants (for infants they are although more than thirty years have passed since their incorporation, a third of a century being but a short period in the life of a town), and like all sturdy children they delight in generous emulation and like to "stump" one another to perform difficult feats, but the rivalry is as good-natured as it is keen, and each town knows full well it could safely depend upon the others in time of serious trouble. Each is destined to become a city, probably before it enters upon its second half-century of existence, and each gives promise of immense development in the immediate future, the natural resources of the adjacent country being practically inexhaustible and the outlook from an agricultural, from a manufacturing and from a mercantile point of view being favorable in the highest degree. The similarity of these towns in age and in present importance may be appreciated by an examination of the following figures:

Incorporated.	Population 1890.	Valuation 1890.	
Presque Isle, April 4, 1859,	3046	Polls, 672; estates,	\$993,875.00
Fort Fairfield, March 11, 1858,	3526	" 747 "	893,593.00
Caribou, April 5, 1859,	4087	" 876 "	780,439.00

The aggregate population is 10,659 and the aggregate valuation of estates is \$2,667,907.00; the average population being 3,553 and the average estate valuation \$889,302.00. It is worthy of note that Presque Isle combines the smallest population with the largest valuation, while an exactly opposite condition of affairs prevails at Caribou, that town having the largest population and the smallest valuation. But on the whole, the three towns are very equally matched and although the above figures represent the condition of affairs in 1890 and do not give an adequate idea of the present population and wealth of these three rapidly growing communities, they enable intelligent comparison of them to be made, for the progress made by the three towns since that date has been substantially equal, so that no change in their comparative positions has occurred.

When Presque Isle was incorporated, in 1859, the township was but one-half its present size, and its importance in other respects may be estimated from the census figures of the following year, the population in 1860 being 723, the polls 161 and the valuation of estates \$79,874.00. Comparatively slight gain was made during the succeeding decade, the population in 1870 having been 970, the number of polls 182, and the valuation of estates \$180,726.00, but during the ten years from 1870 to 1880 development proceeded more rapidly and the result was that in 1880 the population had increased to 1305, the number of polls to 295 and the valuation of estates to \$339,325.00. But this growth was as nothing compared with the development from 1880 to 1890, for during this period of time the population and the valuation increased nearly three hundred per cent, the population increasing from 1,305 to 3,046, the number of polls from 295 to 672 and the valuation of estates from \$339,325.00 to \$993,875.00. This enormous growth, however, was largely due to the doubling of the area of the township

by the annexation of Maysville, which adjoined it on the north and which became a part of Presque Isle February 14, 1883. Maysville was incorporated the same day that Presque Isle was, April 4, 1859, and in 1880 had a population of 1,141, and its estates were valued at \$224,288.00. It was a famous farming town and at the time of annexation contained a large starch factory and several saw mills. Presque Isle village was always the centre of business for Maysville so that the interests of the two



BIRD'S EYE VIEW OF PRESQUE ISLE.

towns were in many respects identical even before they were legally combined by annexation. The residents of Maysville took justifiable pride in the excellence of the town's roads and about 500 shade trees were set out along the highways in a single year. The name Maysville is still borne by the northern half of the township of Presque Isle and as the two sections differ considerably in topography it is better to treat of each of them separately in preparing a description of the town, first stating, however, that the township as a whole is bounded on the north by Caribou, on the east by Fort Fairfield and Easton, on the south by Westfield plantation and on the west by Chapman, Mapleton and Washburn. It lies in the second range of Aroostook county townships, and Presque Isle village would occupy just about the middle of a straight line drawn from Houlton to the northern limits of the county, it being about forty miles, in an air line, from either point, and forty-two miles north northwest of Houlton by the stage line running from that town to Caribou. It is situated on Presque Isle stream, very near what was once the Maysville line and a little to the west of the centre of the township. The middle of the original Presque Isle township is generally elevated, and south by south-west of the village is Green Mountain, having four peaks and lying in a true north and south line. A little to the west of the middle line of the town in its southern part is Quaggy Joe Lake, which is one mile long and is drained by Arnold Brook. Presque Isle stream enters the town from the west and takes a northeasterly course to the village, thence flowing north and emptying into the Aroostook River about midway of its course through Maysville. The stream furnishes good water power at the village and has been utilized for manufacturing purposes from an early period in the town's history.

The manufacturing interests of the town are quite extensive also, there being valuable water powers at the village and considerable steam power being utilized. There are mills at Spragueville, near Quaggy Joe Lake, as well as at Presque Isle village and elsewhere, and the more important productions of the town include long and short lumber, starch, woodwork of various kinds such as doors, sash, mouldings, etc., cabinet work, brick, carriages, harness, coffins and caskets, meal and feed, machine work, marble work, axes, general blacksmiths' work, hides and leather, tin-work, etc. Wool carding is also done and there are many minor manufactures, as for instance, those carried on by tailors, dressmakers, milliners, printers, photographers, etc.



RESIDENCE OF A. M. SMITH.

The commercial interests of Presque Isle village are varied and important for, as we have previously stated, this village has been the trade center for all the country adjacent from the very first. Numerous fine business blocks, large and elegant stores, and heavy and varied stocks attest the prosperity and enterprise of the local merchants, and it is a frequent saying among the people that an article of merchandise that cannot be found at Presque Isle cannot be found anywhere in the county. In the stocks of local merchants may be found anything from diamonds to telegraph poles and from watches to mowing machines; while the assortments of clothing, of furnishings, of jewelry and of other goods whose design is influenced by the caprices of fashion are so complete and embrace so many of the very latest novelties that visiting strangers from Bangor, from Portland, from Boston or from other great trade centres are generally more surprised by these stocks than by any other thing they see in this, to them, wonderful country, for they find that they can buy here (within reasonable limitations) to as good advantage as they could at home, and it is a constant marvel to them that the tradesmen of so remote a town as this appears to them to be can sell so cheaply and offer so great and desirable a variety to choose from.

The handsome and modern appearance of the business edifices in the village is largely due to what so often proves to be a blessing although it is never welcomed as such,—an extensive conflagration. In 1886 the business portion of the village was almost totally destroyed by fire so that practically none of the present mercantile structures are more than five years old at the farthest. But “purification by fire,” although thoroughly effectual, is too expensive and entails too much danger and inconvenience to be practiced as a regular thing, and therefore as soon as affairs had been straightened out a little after the conflagration the residents of the town took steps to prevent the fire king from again becoming unduly familiar should he re-visit the town by making arrangements to give him a

cool and moist reception on the instant of his arrival. The Presque Isle Water Company was formed in 1887 with George H. Freeman, M.D., as president and superintendent, and the company went actively to work to bring into the village an abundant supply of water that should be as pure and wholesome as it was effectual in subduing an incipient blaze. Competent engineering advice was sought, a comprehensive and efficient plan decided upon, and the result is that Presque Isle now has a water supply



copious enough to satisfy the most ardent prohibitionist and reliable enough to reassure the most timid citizen when he lies awake o' nights and figures out how largely his destructible property exceeds the amount of his insurance policies. The water is taken from Kennedy Brook, which drains a watershed having an area of about twenty-eight square miles and which is copiously fed by springs so that the water is singularly pure and clear, and as regards both quality and quantity is all that could be desired. The reservoir has a capacity of 35,000,000 gallons and is located 100 feet above Main street, the pressure resulting from this elevation being about forty pounds. A Worthington steam pump of sufficient capacity to provide for all probable needs for years to come is an important feature of the plant, the entire expense of which was \$30,000.

Another first-class plant utilized for public purposes is that operated by the Presque Isle Electric Light Company, of which Mr. Sidney Graves is superintendent. The Edison incandescent system is used and gives entire satisfaction to consumers as well as to the company,— which is certainly all that can be expected from any “system,” electric or otherwise. The superintendent of the electric light company occupies another important official position also, he being chief engineer of the fire department, which is completely equipped, efficiently organized and is fully capable of handling any fire which is at all liable to occur in the village.

A town which has a first-class water supply ought not to allow itself to get along without an efficient system of sewerage, and the residents of Presque Isle are evidently of this opinion, for a comprehensive system of drainage has been inaugurated and its details are being extended every year. Presque Isle is a healthful town and proposes to remain so if intelligently devised and impartially enforced hygienic measures can ensure the maintenance of the present condition of affairs, for there is an active and efficient board of health, made up of Messrs. C. P. Allen, F. Kilburne, and C. F. Daggett.

The spiritual needs of the people are as well looked after as are the physical needs, there being six handsome church buildings in the village, each of which is owned by the society worshipping therein, and the religious societies include associations of Baptists, Free Baptists, Episcopalians, Congregationalists, Unitarians, Methodists and Christians. Churches and schools are intimately related, in New England communities at least, and therefore it is natural that a town having the excellent church facilities possessed by Presque Isle should control first-class educational facilities also. Not only is the public school system comprehensive, well conducted, and very generally availed of, but it is most admirably supplemented by the work of St. John's English and Classical School, of which Mr. W. T. Elmer is principal. The premises utilized by this institution are extensive, the buildings well arranged and well equipped, and the course of study practical and very thoroughly carried out, the school having a high reputation and being by no means an unimportant factor in the promotion of the interests of the town. The fraternal associations of Presque Isle are many and prosperous, among them being a Masonic lodge; several associations of Odd Fellows; a lodge of Knights of Pythias; two societies of Patrons of Husbandry; G. A. R. Post L. B. Wade, No. 123; Relief Corps; Sons of Veterans; Women's Christian Temperance Union; Good Templars; besides other associations not of a fraternal character, such as the Presque Isle Band and Palmer's Orchestra. The town has excellent banking facilities, furnished by local institutions, and it also has first-class hotel accommodations, the local public houses being large and well-kept. Of course so wide-awake a community supports a local newspaper, and as a matter of fact it supports two of them both weeklies; the *Aroostook Democrat* being published Thursdays, by Mr. George H. Collins, and the *Star-Herald* being published Wednesdays, by the Aroostook Democrat Publishing Company. Both the great political parties are represented and both papers devote a large amount of space to local news besides containing a great deal of matter of general interest. Their advertising columns are well patronized and both publications are skillfully edited and ably represent the enterprising town and section in which they are located. The industrial and mercantile interests of Presque Isle are also carefully looked after by the local Board of Trade, of which George H. Freeman is president, George H. Collins is secretary, and J. W. Bolton is treasurer. This organization makes a specialty of furnishing dependable and "inside" information to out-of-town parties investigating the business chances offered within the township, and all communications addressed to the secretary will receive prompt and careful attention. There are many and valuable opportunities now open at Presque Isle to men with capital, energy and ability; the building of the Bangor and Aroostook railroad will enlarge these opportunities to an almost unlimited extent, and in this connection the following quotation from one of Maine's many energetic newspapers will prove of interest and will furnish a most appropriate ending to this sketch of one of her most promising towns.

"Maine is certainly in the line of development and increase in wealth and population. Capital is beginning to flow into this State, and the magnificent water powers of the Pine Tree State are beginning to be utilized by many different kinds of manufactures.

"The drift of manufactures, fully as much as that of summer travel, is now Maineward, and both mean more railroads, more wealth, more people, and a much more important position for the State in years to come than she has had in years past. Fifteen years ago who would have dared predict that summer visitors would flock hither and sow millions of dollars yearly over the length and breadth of this rugged old State? But they do, and Maine people know how to make a good use of these dollars that slip from the easy and careless fingers of millionaires.

"Who would have predicted that every few weeks a party of capitalists would be exploring Maine for the best site for some immense manufacturing plant, involving the investment of hundreds of thousands of dollars and the employment of hundreds of hands?

"All these things show that Maine's turn has come. There is the elastic force of a general boom in prosperity under every Maine enterprise now in contemplation, and that is going to help boost the Aroostook railroad, almost as much as the great inducements the County itself offers to the building of a road. The road is sure to come, not only because Aroostook is big and productive and full of immense undeveloped resources, but because Maine is a coming State, and enterprise and business activity are the rule all along the line."—*North Star*.

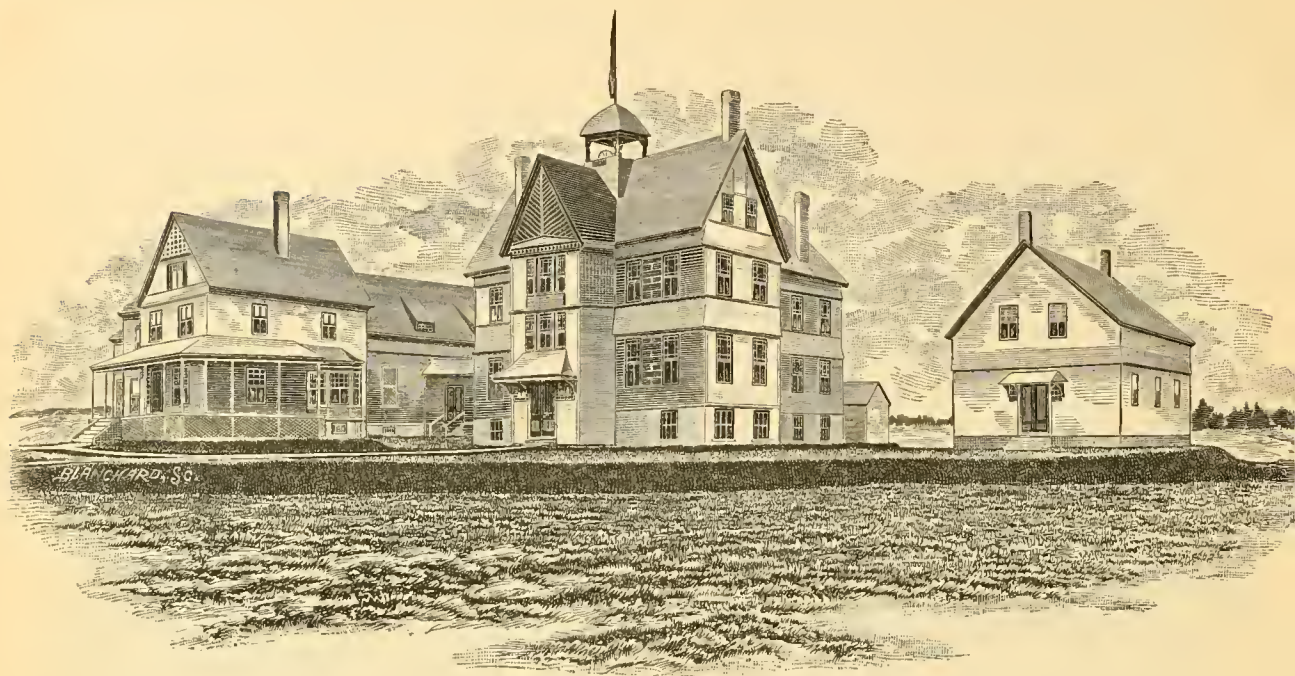
Representative Business Men of Presque Isle, Me.

A. M. SMITH & CO., dealers in Hardware, Tinware, Stoves and Furnaces, Lamps, Glassware, etc., Presque Isle, Me.—The store of which Messrs. A. M. Smith & Co. are the proprietors is one of those establishments at which one is always sure to find desirable goods, and at which bottom prices are quoted, so that it is not at all surprising that it should be one of the most popular in town. The business was founded by Mr. A. M. Smith about 1880, and in 1883 he became associated with Mr. E. W. Fernald, under the existing firm name. Both partners are natives of Maine, and both are very widely known throughout this section, especially Mr. Smith, who holds the position of town treasurer. The concern deal in hardware, tinware, stoves, furnaces, lamps, glassware, kitchen furnishings, etc., and carry a large and desirable stock, the premises utilized having an area of about 7,000 square feet. The productions of the leading manufacturers are handled, and the agricultural tools, stoves, lamps and other goods offered by this enterprising firm embody the latest improvements, are first-class in material and workmanship, and, although sold at bottom figures, are guaranteed to prove just as represented in every respect.

THE PEOPLE'S CASH STORE, D. H. Ervin, dealer in Dry and Fancy Goods, Hosiery, Gloves and Corsets, Ladies' and Gents' Furnishing Goods, Hats Caps, Boots, Shoes and Rubbers. Samples of Dress Goods mailed on application. No. 13 Union Block, Presque Isle, Me.—We have no fear but what the ladies of Presque Isle and vicinity will agree with us when we say that no "shopping" tour is looked upon as complete unless it includes the establishment conducted by Mr. D. H. Ervin, of "The People's Cash Store," at No. 13 Union Block, in this town, for this store is in some respects unique and always offers many attractions impossible to find elsewhere, and then again, these inducements are constantly varying; because you have visited the store Monday is no reason why you cannot profitably visit it again Tuesday or Wednesday, for the stock is constantly being renewed, fresh novelties being added at such frequent intervals that the only way to "keep up with the times," so far as this popular store is concerned, is to visit it early and often. The present proprietor, who is a native of Nova Scotia, assumed control in 1890, and is generally well known in this vicinity. He gives close attention to the supervision of affairs and spares no pains to maintain the enviable reputation long associated with this enterprise. Mr. Ervin is an extensive retail dealer in dry and fancy goods ladies' ready-made garments of all kinds, hosiery, gloves and corsets, ladies' and gents' furnishing goods, hats, caps, boots, shoes and rubbers, and is prepared to quote the lowest market rates on large or small orders. The stock is varied and complete and made up of articles that can safely be guaranteed.

T. N. ERVIN, dealer in Groceries and Provisions, Dry Goods, Boots and Shoes, Hats, Caps, etc., No. 15 Main Street, Presque Isle, Me.—The flourishing business conducted by Mr. T. N. Ervin, was founded by him in 1880. He is a native of Nova Scotia, and very widely and favorably known in this vicinity. The premises owned by this enterprising and reliable merchant are located on Main street and comprise two stores, one of which measures 26×60 and the other 22×60 feet; also a store-house 25×40 feet. The establishment is throughout admirably adapted to the display of merchandise, the convenience of customers and the dispatch of business. The stock is most extensive and consists of groceries and provisions, dry goods, boots and shoes, hats, caps, etc. Every thing in this wide range of merchandise is supplied at lowest prices and goods are warranted satisfactory, and full confidence is universally inspired by the business methods and worth of this representative dealer. Both a wholesale and retail trade is done, the extent of which necessitates the employment of three competent clerks and orders are promptly filled and goods dispatched at short notice, and the prices on all are uniformly low. Courteous attention is given to callers at all times. Goods are delivered to all parts of the village free of charge.

H. L. & F. A. LEONARD, dealers in Fresh and Salt Meats, Fish, Provisions, Groceries and Canned Goods, Spices, Teas and Tobacco, Presque Isle, Me.—Although the advantages of housekeeping far outweigh its disadvantages, it must be confessed that the trials and disappointments of the average housekeeper are many, and that the larger portion of them are connected with the obtaining of food supplies, for it is at times very difficult to obtain food, and especially meats, that will prove altogether satisfactory. This is by no means entirely the fault of the dealer, but nevertheless a great saving of time, money and patience may be made by trading with a reputable and well equipped house, and hence we feel that we are doing some of our readers a service by calling to their attention the facilities possessed by Messrs. H. L. & F. A. Leonard for furnishing meats, fish, provisions and groceries of standard quality at the lowest market rates. The store occupied is centrally located, and is 30×50 feet in dimensions, being sufficiently roomy to accommodate the large stock mentioned above, the assortment, which also includes canned goods, tea, spices and tobacco, being so varied that all tastes and purses can be suited. In connection a slaughter house is located about one mile out of Presque Isle, supplying fresh meats at all seasons. Messrs. Leonard are both natives of this State, and became identified with their present enterprise in 1885, and have attained a high reputation as enterprising and honorable merchants.



ESTABLISHED 1884.

ST. JOHN'S SCHOOL,

PRESQUE ISLE, ME.

Rt. Rev. HENRY A. NEELY, D.D., Visitor.

Rev. WM. T. ELMER, Principal.

This school gives a thorough preparation for college or scientific school, the study of any profession, or for business life.

The buildings are new, spacious and well appointed, and the grounds ample for all field exercises.

Twenty-five boys will be received as boarders in the house of the Principal.

A chapel, gymnasium, drill hall—U. S. rifles, and a chemical and philosophical laboratory form part of the equipment of the school. No pains are spared to make the school a comfortable and refined home for boys.

For further information apply to the Principal.

PHOTOGRAPHS FROM CARD TO LIFE SIZE,

CRAYON, PASTEL AND OIL PORTRAITS.

FRAMES, MOULDINGS AND MATS.

My Crayon Portraits are made by one of the finest artists in Boston, and are first-class. Satisfaction guaranteed. Latest styles in photographs. Prices are as low as can be expected and get good work.

A. N. SOULE, Artist Photographer,

FORMERLY OF AUGUSTA.

PRESQUE ISLE, ME.

Call and examine my work. Always welcome.

HONE BROTHERS, dealers in Groceries and Provisions, Crockery and Glassware, Tobacco, Fruits and Canned Goods of all Kinds, Presque Isle, Me.—It is always a good idea to trade with an enterprising house whenever such a course is possible for the customers of a wide awake and progressive concern are sure to be treated with liberality and are also sure to receive their share of any increase in the concern's prosperity. The latter statement may be disputed by some people who pride themselves on their shrewdness and who will say that no firm is going to give its customers anything more than it has to. But all the same we know it to be true, and we also know that the really successful business men, are not those who keep every advantage to themselves, but rather those who share with customers and thus largely increase their trade and income, although they may lessen the percentage of their profits. The enterprise conducted by Messrs. Hone Bros., in this town, is a good example to mention in this connection, and we hold that this firm is in a better position to-day, than they would have been had they pursued the short sighted policy too common in their business. This undertaking was started in 1887, and the premises in use, comprise a store 24×40 feet in dimensions. A large stock is carried including choice groceries and provisions, crockery and glassware, tobacco, fruits and canned goods of all kinds, and a large retail trade is done, every facility being at hand to fill all orders received with promptness and care.

L. S. JUDD & SON, dealers in Dry Goods and Carpets, Boots, Shoes, etc., etc., Presque Isle, Me.—No more truly representative establishment can be found in Presque Isle, than that carried on by Messrs. L. S. Judd & Son, for this enterprise was inaugurated very nearly a quarter of a century ago; and has since been conducted in a manner which has given it the leading position among similar undertakings in this section. This business was founded in 1860, by Messrs. Johnson & Judd, and after two changes in the firm name, came under the management of the present proprietors in 1871, composed of L. S. Judd and J. H. Judd, both natives of Connecticut. The premises occupied on Main street, are 25×60 feet in dimensions and a heavy and varied stock is carried consisting of dry goods and carpets, boots, shoes, etc., etc. We need hardly say that so old established and reputable a concern as this, is widely and favorably known among manufacturers and wholesalers, and hence is in a position to buy to the best advantage at the lowest market rates, and to offer special inducements to its customers. Nor is it necessary to dwell upon the fact that all articles bought here will prove as represented. The Presque Isle public have long since learned that "full value for money received," is the cardinal principle of the management, and the present magnitude of the business shows that this policy is not only known, but appreciated. Mr. L. S. Judd has been town clerk for twenty-one years and selectman twenty years.

T. H. PHAIR, manufacturer of Potato Starch and Lumber, Presque Isle, Me.; Mills at Presque Isle, Maysville, Washburn, Mapleton, Easton and Perham.—It would be very difficult to overestimate the importance of the great business carried on by Mr. T. H. Phair, that is, its importance so far as the residents of this section of the country are concerned, at all events, for not only does it afford remunerative employment to many directly but to many more indirectly, and it supplies a reliable means of disposing of immense quantities of one of the most staple and famous products of this portion of Maine—potatoes, for Mr. Phair is the largest manufacturer of potato starch in the world, carries on eight factories, produces from 1,000 to 2,000 tons annually, and pays out from \$75,000 to \$125,000 every year for potatoes alone, to say nothing of the wages of the 200 assistants that are employed in starch making two and one-half months in the year. The mills are located at Presque Isle, Maysville, Washburn, Mapleton, Easton and Perham. Mr. Phair is largely engaged in the manufacture of lumber, also, his lumber mills being located at Washburn, and this department of the business giving employment to fifty hands throughout the year. He is a native of New York and has had sole control of the enterprise under consideration since 1877, they having resulted from operations begun by Messrs. Johnson & Phair in 1865. The vast business is very thoroughly systemized, and orders are filled with a promptness and accuracy which might profitably be imitated by the management of many much smaller undertakings.

H. B. THAYER, Druggist and Apothecary, and dealer in Stationery and Fancy Goods, No. 9 Union Block, Main Street, Presque Isle, Maine.—It is safe to say that no establishment in Presque Isle is more deserving of hearty and generous patronage than that conducted by Mr. H. B. Thayer, for no undertaking is of more genuine utility or more liberally managed. Mr. Thayer is a native of Garland, Maine, and has carried on his present business since 1885. He is a druggist and apothecary, and carries a complete stock of pure drugs, medicines and chemicals, obtaining them from the most reliable sources, and sparing no pains to handle as high a grade of goods as the market affords. Especial attention is given to the compounding of physicians' prescriptions, every facility being provided to ensure absolute accuracy in the smallest details of the work, and to enable orders to be filled at very short notice. Mr. Thayer also carries a complete assortment of stationery and fancy goods. The premises made use of comprise one store, 18×60 feet in dimensions, and contain, besides the articles already mentioned, a full line of stationery and fancy goods. Mr. Thayer's store is at No. 9 Union block, Main street, and he is prepared to furnish all the goods handled at bottom prices, and as one competent assistant is employed, all orders are assured immediate and careful attention.

PRESQUE ISLE CLOTHING COMPANY,

DEALERS IN ALL KINDS OF

READY-MADE CLOTHING, HATS, CAPS, BOOTS, SHOES AND RUBBERS.

In fact everything that a man would need to dress and make himself comfortable.

We are selling goods cheaper than they have ever been sold in Aroostook county. Call and look our goods over and be convinced of the fact.

CHARLES A. BARTO, Manager.

B. B. GLIDDEN, dealer in all kinds of Furniture, Coffins, Caskets and Undertakers' Supplies; Agent for New Home Sewing Machine; Bridge Street, Presque Isle, Me.—The business conducted by Mr. B. B. Glidden on Bridge street, is one of the best managed of its kind in Presque Isle. Operations were begun here many years ago by F. A. Soule, but the present proprietor only took the management in 1884. He is a native of Sebec, Me., and is one of our most highly esteemed resident business men. The premises made use of comprise two floors 18×40 and 30×50 feet in dimensions. Mr. Glidden is a dealer in all kinds of furniture, coffins, caskets and undertakers' supplies, he carrying a large stock and being in a position to fill orders at very short notice, and the stock in hand is so arranged as to make examinations very easy. Coffins, caskets, etc., will be supplied at very moderate rates, and the assortment is sufficiently varied to allow all tastes and circumstances to be suited, Mr. Glidden being a manufacturer of coffins and caskets. An assistant is employed who is thoroughly experienced and reliable, and all commissions will be promptly, faithfully and intelligently executed.

M. C. SMITH, dealer in Flour and Groceries, Bridge Street, Presque Isle, Me.—It would be very difficult to find a more popular grocery store than that carried on by Mr. M. C. Smith on Bridge street, and those who argue that popularity is the result of "good luck," would do well to investigate the causes of the favor in which this establishment is held, for "luck" has had little or nothing to do with it, it having been brought about by hard, intelligent and prominent work, and a consistent policy of giving full value for all money received. The undertaking was founded several years ago by Mr. G. K. Nuttall, the present proprietor assuming control in 1888. He is a native of New Brunswick, and has had long experience in the grocery business, so that the close personal supervision he gives to the details of his present enterprise is a powerful factor in assuring its continued success. The premises occupied comprise a store 25×50 feet in dimensions, together with a storehouse, so that a large stock of choice flour and groceries is constantly carried and dealt in, and the lowest market rates are quoted on goods of standard merit. Employment is given to competent assistants, and if every caller does not receive prompt and courteous attention it is no fault of the management, for the rule is equal service to all, large or small, young or old, rich or poor, business being conducted so far as is possible on the "first come, first served" principle.

"THE BOUQUET," Smith & Barto, Millinery and Fancy Goods, 26 Main Street, Presque Isle, Me.—It is not difficult to ascertain that the establishment known as "The Bouquet," conducted by Smith & Barto, at No. 26 Main street, is a favorite resort with the ladies of Presque Isle and vicinity, for those who have had dealings at the store in question are outspoken in their commendation of the methods of the management pursued here. It is generally understood that the stock of millinery, fancy goods, etc., is one of the most carefully selected in the town, and also that the goods contained therein can be strictly depended upon to prove just as represented. This enterprise was inaugurated in 1886, and has met with steadily increasing patronage as its merits became more evident. The premises occupied cover an area of 1600 feet, and afford ample room to display the various articles carried in stock to excellent advantage. The firm is composed of Miss Laila E. Smith and Miss Clara E. Barto, both natives of this State, well and favorably known in this community. Fine millinery goods, comprising ribbons, laces, velvets, flowers, feathers, etc., are to be found in great variety at this establishment, and the prices satisfactory.

F. GOODHUE, dealer in Crockery and Glass, Silver Ware, Lsmp Goods, Wall Paper, Curtains, etc., Presque Isle, Me.—A tasteful dinner set or tea set adds so much to the enjoyment of a meal and to the appearance of a table, that it may justly be classed high among the things which make a home attractive, and beautiful sets can now be bought for so small an amount of money, that there is no reason why all should not possess them. Should any of our readers doubt this statement, we will not waste their time and our own in argument, but will simply advise them to visit the establishment conducted by Mr. F. Goodhue, for here may be found the latest novelties in crockery and glass ware, besides a full stock of silver ware, lamp goods, wall paper, curtains, etc. The lowest market rates are quoted on all the goods handled. The store used is located centrally in Bolton's new block, City square, and measures 20×45 feet with basement. The stock is fresh, varied and attractive, the articles composing it are guaranteed to prove as represented and prompt and polite attention is assured to every caller. Mr. Goodhue is a native of Albion, Me., and has carried on his present enterprise since 1879, the firm name at that time being Goodhue & Lane, they being succeeded in 1890 by the present proprietor who has built up a large business by enterprising methods and fair dealing, and those who have dealt with him, will agree with us in all we say.

WHEN in PRESQUE ISLE, and in want of strictly
FINE GROCERIES,

drop into

FRED. BARKER'S,

where you will receive prompt attention and a kindly welcome.

JOSEPH I. ROBERTS, Planing and Moulding Mill, Presque Isle.—It is said that American wood working machinery is the most efficient in the world, and it is easy to believe that such is the case, for it would seem impossible to further improve on some of the machinery found in our moulding, planing and saw mills. The mill carried on by Mr. Joseph Roberts is a good place to observe to what perfection wood-working machinery has been brought, for it is very completely fitted up, and a large variety of work, including turning, planing, moulding, and band sawing is done here in accordance with the most approved methods. Mr. Roberts is a native of Caribou, Maine, and succeeded Mr. W. D. Graves, Jr., in 1890. He gives close attention to the filling of orders, and is moderate in his charges, although his work is unsurpassed for accuracy, and commissions are executed at very short notice, the mill comprising two floors, 30×75 feet in size, and ample water power being available.

JOHN WILSON & SON, Manufacturers of Builders' Finish and Shingles, Presque Isle.—The number and variety of the articles coming under the head of builders' finish have greatly increased of late years, and a large and complete plant of the most improved machinery is now absolutely indispensable to the manufacture of a full line of such goods. The plant operated by Messrs. John Wilson & Son is strictly first-class and is very complete, so that that firm are prepared to furnish builders' finish of all kinds at very short notice and at the lowest prevailing rates. Shingles also are largely manufactured, and bottom prices will be quoted on all grades and on large and small lots. The firm is constituted of Messrs. John and Charles L. Wilson, and began business in Presque Isle in 1891, having formerly been located in Washburn. Their present mill is 50×60 feet in dimension, is supplied with a 60-horse engine, and employment is given to from six to ten assistants, so that the most extensive orders can be filled at comparatively short notice, as well as at prices as low as the lowest.



PHAIR HOTEL, James H. Phair, Proprietor, special attention given to Commercial Men, Presque Isle, Me.—If an experienced commercial traveler should be called upon to testify in court concerning the character of American hotels in general he might justly claim "expert" witness fees, for commercial men are certainly experts on that subject and therefore when they unite in endorsing a hotel it is perfectly safe to assume that that hotel is about "as good as they make 'em," the attending conditions being of course taken into consideration. The proprietor of the Phair Hotel gives special attention to commercial men and they return the compliment by giving special attention to the Phair Hotel which they pronounce one of the best-managed and most agreeable public houses in this section of the State. The owner and manager is Mr. James H. Phair, and commercial men in particular and the guests of the house in general are fond of declaring that

the "phair" treatment they receive at his hands causes them to very pleasantly remember the hotel and to recommend it earnestly to all visitors to this vicinity. Mr. Phair was born in Maine, served in the army during the Rebellion, and inaugurated his present enterprise in 1884. The house can comfortably accommodate forty guests and is advantageously located, well furnished and well kept in every part. A free hack is run in connection with the house. The table is supplied with an abundance of good, substantial food, well cooked and neatly served; and a sufficient number of assistants is employed to ensure prompt service to guests at all times.

A. R. GOULD, formerly of Bangor, is one of the prominent business men of the town; indeed few men in the county are doing a more varied and extensive business, and probably none surpass him in enterprises that yield large returns of local benefit. Mr. Gould is of the type of men especially calculated to build up and improve his surroundings. As a business man he has a quick and clear judgment, ready and prompt decision, and very large executive ability. Added to these qualities he is by temperament highly liberal and enterprising. In short, Gould is broad-gauged and hustling, and as a natural result quite a successful man. He came from Bangor to Presque Isle some four years ago. His first important business move a year or so subsequently thereto, was his purchase from Hon. C. F. A. Johnson of the valuable saw mill property located on the Presque Isle stream, Bridge street. This mill is equipped with the most improved machinery for manufacturing all kinds of long and short lumber, and under Mr. Gould's management its capacity has been nearly or quite doubled. Its yearly output now runs up to several millions, most of which is shipped to Boston by rail. To his lumber business Mr. Gould last year added a brick yard, where he manufactures about one million brick annually. He employs several large crews during the winter season getting lumber to stock his mill with, and in its manufacture and in his other branches of business, he gives regular employment during the summer months to something like fifty men.

But it is in the line of real estate and land development that Mr. Gould's peculiar business instincts have been displayed most characteristically since settling in Presque Isle. Some two years since he purchased a tract of land lying on the west side of the Presque Isle stream, extending northward from Park street, and containing something over a hundred acres. This tract is quite centrally located, but previous to Mr. Gould's acquisition of it the only access to the portion of it available for desirable residence sites, was by a narrow and swampy way running northward from Bridge street, which served the double purpose of a lane for a cow pasture and a thoroughfare for the inhabitants of a number of ill kept shanties which bordered it. To this uninviting feature was added the fact that a small portion of the tract stretching northward from Park or Bridge street was low and wet, and the whole rough and disfigured by stumps, stones and bushes. But Mr. Gould's eye caught on to the possibilities of this tract. He saw in the long high ridge which stretched half a mile or more northward, following the windings of the smooth and pleasant stream, and falling in easy slopes and undulations to its bank, slightly and handsome lots for residences. He saw that the land could be cleared and smoothed and the wet part easily drained; he saw also that a bridge could be thrown across the stream at a point that would make the best part of the tract readily and easily accessible from the principal street of the village. With such a man as Gould original and shrewd perception of an object to be attained is coupled with executive ability to bring it about, and the result is that within a year he had the stream spanned by a handsome bridge, the land thoroughly drained, largely cleared and smoothed, laid out into wide, straight streets, and divided into building-

lots. What was formerly a straggling lane has been transformed into a wide smooth street, running along for some distance on the west side of the stream, as straight as an arrow. Within the past year Mr. Gould has built a handsome and expensive residence for himself on a slightly point, around which a number of other neat houses are springing up, and all in all, "Gouldville," as it is termed, is the coming and growing section of the village. It is the place to which intending builders of homes in this thrifty village, and even those who are seeking investment in lots to sell again, will naturally turn both for the reason that the prospective growth of the village is here, and the consequent appreciation in value, and also from the fact that it is decidedly the best, pleasant and most convenient residence section at present unoccupied. Furthermore, this locality is attractive to men of small means who desire to acquire homes on easy terms, from the fact that Mr. Gould proposes, in addition to putting the lots on the market at a reasonable price, to supply intending builders with brick and all kinds of lumber on easy terms of payment. This is a business policy by which both individuals and the public are largely benefited, and Mr. Gould deserves just credit, not only for the enterprise that has thrown open this large and eligible addition to the residence portion of the village, but also for the liberal business methods that make it available to those of moderate as well as large means.

S. H. WEYMAN, Wheelwright and Woodworker, Presque Isle, Me.—The schoolboy who said that "a wheelwright is a man who rights wheels," was not so far wrong as he might have been, and, indeed, was correct enough as far as he went, for an important part of a wheelwright's business most certainly is to "right," or put in order, wheels, but he must also be prepared to make wheels if necessary, and to make and repair the running gear of vehicles in general. Mr. S. H. Weyman is prepared to do even more than this, for he is a general woodworker as well as a wheelwright, and has the facilities, the skill and the disposition to do first class work at short notice and at moderate rates. Mr. Weyman makes a specialty of the manufacture of jiggers. He is a native of New Brunswick and has carried on his present establishment since 1890. The premises made use of comprise two floors, each measuring 40×50 feet, and are fitted up with all necessary tools, etc., to enable operations to be carried on to excellent advantage. Repairing is given special attention, and will be done in a very neat and durable manner at low rates.

W. R. PIPES, Dry and Fancy Goods, Presque Isle, Me.—Every business establishment has a character of its own as surely as every individual has, and as the distinguishing characteristic of the enterprise carried on by Mr. W. R. Pipes is reliability, it is natural that it should be very popular with the purchasing public, for all of us like to feel assured of getting what we pay for, and it is Mr. Pipes's invariable policy to represent his goods just as they are and return full value for money received. He is a native of New Brunswick, and has been identified with his present enterprise for the past ten years. The premises occupied are located at No. 11 Main street, and are 22×60 feet in dimensions. The stock comprises dry and fancy goods, ladies' cloaks, boots and shoes, etc., and is the most complete in each department of any store of a similar nature in Presque Isle. All tastes and all purses can easily be suited. Mr. Pipes quotes prices as low as can be named on first-class goods, and with the help of three efficient assistants is enabled to give every caller immediate and courteous attention. Mr. Pipes began business in a small way, and by close attention to it together with his liberal methods of dealing with the public, he has succeeded in building up a prosperous and steadily growing patronage.

THE PRESQUE ISLE NATIONAL BANK, Presque Isle, Me.—The Presque Isle National Bank commenced business January 2, 1888, so that the condition of affairs which led to its incorporation is still fresh in the minds of the public and needs no explanation here. Suffice it to say there was a general feeling that the great development of this section of late years and the strong probability of still greater development in the near future combined to make additional banking facilities absolutely necessary; and the results attained by the furnishing of such have, we believe, been perfectly satisfactory to all parties concerned and justified the predictions of those who most cordially favored the proposed institution. Its facilities have been largely availed of, the individual deposits now aggregating about \$100,000, and the fact that the surplus and undivided profits aggregated nearly \$16,000 as far back as November, 1890, is additional evidence of large business and hearty popular support as well as of prudent and able management, and the effect of this evidence is made even stronger by a study of the following report of the condition of the bank at the date mentioned, November 1, 1890.

Resources.

Loans and discounts.....	\$115,767.84
U. S. bonds to secure circulation	12,500.00
Due from approved agents.....	25,357.62
Due from other national banks.....	1,608.58
Banking house furniture and fixtures.....	7,000.00
Current expenses and taxes paid.....	479.83
Premium on U. S. bonds.....	2,500.00
Redemption fund with U. S. Treasurer.....	562.50
Cash on hand.....	14,278.48
	<hr/>
	\$180,054.85

Liabilities.

Capital stock paid in.....	\$50,000.00
Surplus fund.....	11,000.00
Undivided profits.....	4,674.98
National bank notes outstanding.....	11,250.00
Dividends unpaid.....	12.00
Individual deposits.....	99,953.00
Demand certificates of deposit.....	3,164.87
	<hr/>
	\$180,054.85

The institution is thoroughly well equipped for the carrying on of a general banking business, including the reception of deposits, collection of drafts, purchase and sale of standard securities, and the discounting of approved commercial paper; and it is prepared to receive the accounts of firms, of corporations, of institutions and of individuals on the most favorable terms, and to give prompt and careful attention to all business placed in its hands. The officers and directors are men thoroughly identified with the advancement of the best interests of this section, as will be seen by the following list: J. W. Bolton, president; G. H. Freeman, vice-president; A. H. Jenks, cashier. Directors: James W. Bolton, George H. Freeman, Morrill N. Drew, Jarvis Hayward, Luman S. Judd, Llewellyn Powers, Chas. F. Daggett, Thos. H. Phair, William C. Spaulding.

L. I. WHEELER, manufacturer of Sleighs and Wagons, Horse Shoeing a Specialty, Presque Isle, Me.—The chances are that a great many owners and users of sleighs and wagons are included among our readers, and the establishment carried on by Mr. L. I. Wheeler, in this town, is of special interest to this class, for Mr. Wheeler is a carriage manufacturer and blacksmith, and has improved facilities at hand for the doing of such work, making a specialty of horseshoeing. He is a native of Pittsfield, Me., and has been identified with his present

enterprise since 1890, though the shop, has been established for many years previously. The premises made use of include a carriage and blacksmith shop of the dimensions 40x50 feet, both being completely fitted up, and employment being given to three experienced assistants, so that orders can be filled at short notice—a point that will be especially appreciated by those who want a wagon or sleigh repaired and cannot afford to be long deprived of the use of it. The work done here is dependable in the full sense of the word, for selected material is used, and the workmanship is first-class throughout, while his prices are reasonable for such kind of work.

G. A. COOK, Wholesale and Retail dealer in Groceries and Provisions, Bolton Block, Bridge Street, Presque Isle, Me.—There is a familiar old saying to the effect that a stream cannot rise higher than its source, and it is equally true that the retail establishment devoted to any special line of business cannot offer first-class inducements if they are obliged to depend upon second-class wholesale houses to furnish them with their supplies. It is therefore clear that every resident of Presque Isle and vicinity is directly interested in the character of the local wholesale grocery houses, for groceries rank with the necessities of life and it is of the first importance to be able to buy them to the best possible advantage. The business carried on by Mr. G. A. Cook, may justly be regarded as the representative wholesale and retail grocery house of this town, for the enterprise conducted by him, is of long and honorable standing, having been carried on since 1882. Extensive premises are occupied at corner of Bridge and Main streets, in the Bolton Block, and consists of a store 36x80 feet in dimensions, together with an oil and flour cellar, and a very large stock is carried at all times, being made up of staple groceries and provisions, oil, etc., etc., and being remarkably complete in every department. Mr. Cook, who is a native of Ellsworth, Me., is in a position to easily meet all honorable competition, for he enjoys most favorable relations with producers and has a well-earned reputation for quoting bottom prices, as well as for handling goods that will please the most select trade.

RAMAIN MICHAUD, dealer in Meats, Fish and Vegetables of all kinds, No. 4 Bridge Street, Presque Isle, Me.—There is probably no housekeeper but what has experienced more or less difficulty in obtaining entirely satisfactory meats, for the payment of the highest market rates by no means assures the purchaser of getting first-class goods, as many of our readers undoubtedly know from practical experience. This is not always the fault of the dealer, for mistakes are sure to happen in every line of business, and sometimes these mistakes are entirely excusable, but nevertheless it is perfectly safe to say that, generally speaking, those who are willing to pay for high grade meats should be able to depend upon being supplied with such, and in this connection we may very fittingly call attention to the facilities offered by Mr. Romain Michaud at No. 4 Bridge street, for here may always be found a first class assortment of fresh meats, and those who want choice cuts of beef, mutton or lamb, should by all means give this popular establishment a call. Mr. Michaud gives personal attention to the filling of orders, besides employing a number of efficient assistants, so that callers are sure of prompt and polite service. Fresh fish and vegetables of all kinds are largely dealt in, and the prices quoted will be found strictly in accordance with the lowest market rates. In connection with this business Mr. Michaud has a slaughter house located near the trotting park, where he keeps from twenty to fifty hogs the year round, and slaughters about one and one half tons per week of meats of all kinds, besides butchering a large amount for the public.

H. C. REDMAN, Livery and Feed Stable, Presque Isle, Me.—The majority of those who patronize livery stables are not unreasonable and therefore do not expect to be furnished with horses that can trot in 2:50, or with carriages that look as though they never had been used, but even the best natured customer may be excused for kicking when he is supplied with the lame apology for a horse, and the antediluvian vehicle which some public stable keepers seem to think ought to be entirely satisfactory. It is very poor policy to force patrons to put up with such "accommodations," for it has a tendency to disgust them with hiring teams, and to cause them either to give up driving or to get a turnout of their own. We think that the methods followed by Mr. H. C. Redman might be profitably imitated by some other stable keepers whom we could name, for he spares no pains to keep a sufficiency of desirable teams on hand for livery purposes, and, although he makes no extravagant claims, still, his rigs will compare favorably with the average private turnouts in this vicinity. Mr. Redman is a native of this State, and succeeded to his present business in 1888. The premises utilized are spacious, and measure 36×110 feet, being well arranged, and include accommodations for some forty horses. A general livery and feed business is done, and employment is given to efficient assistants so that all orders are assured immediate and careful attention, and the charges are moderate.

ACADEMY STREET CARRIAGE FACTORY, Carriages and Sleighs manufactured and repaired, J. G. Hilt & Son, Presque Isle, Me.—Since Mr. J. G. Hilt began the manufacturing and repairing of carriages and sleighs, etc., on Academy street, some years ago, his work has become so thoroughly and favorably known to the residents of Presque Isle, that nothing we can say concerning it will be new to them, but as this book will circulate widely in other sections, we take pleasure in making prominent mention of Mr. Hilt's productions in the hope of inducing those who need a strictly reliable vehicle to investigate the advantages he offers. He has had long and varied experience in the carriage business, and allows no imperfect work to leave his shop with his knowledge. Only first-class workmen are employed and none but the best of materials used, good, honest work and a thorough job every time for a moderate price. Mr. Hilt is also the owner for the county of the automatic wagon brake, and for the town of Presque Isle for the sled brake, and is prepared to fit them onto wagons and sleds. A single trial will convince anyone of the superiority of these brakes. On April 1, 1891, Mr. Frank E. Hilt, the son, was admitted to partnership. The firm have recently added steam power and machinery to facilitate the production of their work.

COX & GRAVES, Grocers and dealers in Cracked Corn, Corn Meal, Flour, Buckwheat Flour, Mixed Feed of all Kinds, Wholesale and Retail, Presque Isle, Me.—It is unnecessary to dwell upon the importance of being able to purchase grain, flour and feed, etc., in any desired quantities at the lowest market rates, for the advantages derived from an enterprise which has for its object the furnishing of an abundant and dependable supply of those staple commodities at bottom prices, are so obvious as to be understood by every member of the community. Therefore it goes without saying that the establishment conducted by Messrs. Cox and Graves, is popular throughout this vicinity, for they do a large retail business and wholesale as well in cracked corn, corn meal, flour, buckwheat flour, and mixed feed of all kinds, all supplied from the finely equipped grist mill, run by water power, conducted by the senior member of this firm, Mr. S. Cox. So that the proprietors are in a position to meet all honorable competition in their line of business, filling the most extensive orders at short notice and always quoting prices in accordance with the lowest market rates. A well stocked grocery store is also carried on by this enterprising firm, and is 25×40 feet in dimensions, while the grist mill is conveniently located, and employment given to four efficient assistants. Mr. Cox, is a native of New Brunswick, and Mr. Graves of this town, and started this enterprise in 1888, since which time an extensive patronage has been built up.

A. E. WIGHT, Real Estate Agent, Main Street, Presque Isle, Me.—The real estate business conducted by Mr. A. E. Wight on Main street, was founded in 1890, so that the public have had ample opportunity to become conversant with Mr. Wight's methods, and to judge intelligently concerning his facilities and ability. That the verdict is distinctly favorable is evidenced by the present magnitude of his business, and indeed but few inquiries are necessary in order to demonstrate the fact that Mr. Wight is considered a competent authority on real estate matters, making his cooperation of great value to those seeking dependable and "inside" information concerning this class of property. His office is on Main street, and as he always has on his books some very desirable real estate, to sell, rent, or exchange, those wishing to invest in, to dispose of, or to hire a house, store, or tenement, may save themselves time, trouble, and perhaps money, by taking advantage of the facilities here provided. Information will be cheerfully and courteously given, and we are confident our readers will have reason to thank us for calling their attention to this popular agency.