

# HOULTON

AND ITS  
POINTS OF INTEREST

THE history of Houlton is similar to and yet widely differing from that of other Maine towns founded before the advent of steam transportation and located in a pathless wilderness,—similar insomuch as the early settlers had a virgin forest to subdue, had but narrow means and often had to work very hard on very limited rations ; and different insomuch as Houlton was not merely on the frontier, but was in the heart of the wilderness more than one hundred miles from any incorporated town under the jurisdiction of the United States, and totally cut off from all communication with other towns in the Union, save by a canoe and foot journey along rapid streams and through primeval forests ; or by boat from Woodstock, N. B., twelve miles distant through the woods, with no road worthy of the name for years after the work of settlement was begun.

Houlton has been a typical New England community from its inception up to the present time ; and this is none the less true because a large portion of the townspeople, past and present, has been and is made up of emigrants from the provinces. Indeed the very birth of the town was due to the New England appreciation of the importance of education ; the fulfilling of the conditions of the grant under circumstances which seemed to render such fulfillment practically impossible was due to the same trait ; and the ability with which the townspeople have taken advantage of every legitimate means to further their fortunes, and incidentally those of the community as a whole, is also characteristic of New England or “Yankee” methods, and has made Houlton by far the most prosperous and important town in this section of the State.

Owing to imperfect knowledge of the country, the lack of suitable surveying instruments and the inaccuracy of existing maps, all the early grants of land in Maine, and indeed in all New England away from the coast, were very apt to prove uncertain and contradictory as regards their boundaries, so that the pioneers had to take many chances regarding the legality of their holdings and the area of the tract held by each settler. But the grant of the land now occupied by Houlton was exceptionally uncertain, for at the time it was made the location of the boundary between the United States and New Brunswick was in dispute, and as the site of Houlton was in the disputed territory, the original settlers did not know under which government they would eventually be, and not only that but they had every reason to believe that, should the claims of Great Britain be sustained, they would be trespassers, or at least squatters, from a legal point of view, and would thus lose all they had paid for their land, not to mention the cost of improvements. But "nothing venture, nothing win," and there were then as now men who rather relished the element of danger arising from possible future complications.

Not that the original proprietors and settlers of the tract were mere adventurers, or speculators who had merely the furtherance of their own selfish interests in view; on the contrary they were almost without exception devoted to the interests of New Salem Academy, for the maintenance of which the land was granted, and they bought the land because the continuance of the existence of the academy was dependent upon the purchase money, and not because they considered it a profitable speculation. As the history of Houlton is so directly connected with that of New Salem Academy a few words concerning the origin and development of the latter will not be amiss.

"In 1724 a petition was presented to the legislature of Massachusetts commencing as follows:

"Whereas, Salam is a most ancient town of Massachusetts Province, and very much straitened for land, the petitioners pray for a grant in the western part of the province."—

"The petition was allowed on condition that one lot be reserved for the first settled minister, one for the ministry, and one for a school. Each grantee was required to give a bond of twenty-five pounds to be on the spot, have a house of seven-feet stud and eighteen feet square at least, seven acres of English hay ready to be mowed, and help to build a meeting house and settle a minister within five years. A grandson of Joseph Houlton, of the same name, led the company that emigrated to the assigned location.

"The first result was the town of New Salem in Franklin County, incorporated in 1753, named in honor of the old town from which their leading founder had come. But the people were not satisfied with having merely a school. They must have an academy. They went to work with a will and an academy was established and incorporated in 1795.

"This was the second result. The academy did not flourish to an extent to suit their views and they beset the legislature to grant them a township of land in the woods of Maine, to enable them to endow it. They carried their point, and in 1799 obtained the grant. The effort had been great and great was the rejoicing at its successful issue. But, as bad luck would have it, just at that time land could not be sold at any price. The grant became worthless, and deep and bitter was the disappointment of the people of New Salem. The doom of the academy seemed to be settled and its days numbered and finished.

"But there were men in New Salem who were determined that the academy should be saved. They met in consultation, and, under the lead of still another Joseph Houlton of the same descent, fixed their purpose. They sold or mortgaged their farms, which more than half a century of labor had rendered productive, and which every association and sentiment rendered dear to them. With the money thus raised they bought the granted tract, paying a good price for it. The preservation and endowment of the academy were thus secured, but all benefit from them to themselves or their descendants was wholly relinquished. It was the only way in which the academy could be saved. Some must make the sacrifice and they made it. They packed up bag and baggage, sold off all they could not carry, gathered their families together, bid farewell to the scenes of their birth and childhood, the homes of their life and the fruit of their labor, and started in wagons and carts on their journey to Boston.

“Their location was hundreds of miles distant, far down in the eastern wilderness, and inaccessible from the extremes of settlement at that time on the Penobscot. As the only alternative they embarked in a coasting vessel, went down the Bay of Fundy to St. John, N. B., took a river sloop up to Fredricton—a hundred miles,—got up the river as they could, in barges or canoes, sixty miles further to Woodstock, and turning to the left, struck into the forest until they reached their location.



BIRD'S EYE VIEW OF HOULTON IN 1891.

“The third result of this emigration, in successive generations and stages, from Salem farms is to be seen to-day in a flourishing village, interspersed and surrounded with well cultivated fields, the shire town of the county of Aroostook, in the State of Maine, which bears the name of the leader of this disinterested, self-sacrificing and noble company. Three times was it the lot of this one family to encounter and conquer the difficulties, endure and triumph over the privations and carry through the herculean labors of subduing a rugged wilderness and bringing it to the domain of civilization,—at Salem Village, New Salem and Houlton. It would be difficult to find in all our history a story that more strikingly than this illustrates the elements of the glory and strength of New England zeal for education,—enterprise invigorated by difficulties and powers equal to all emergencies.”

The original grant made by the Massachusetts Legislature, June 23, 1799, defined merely the area and not the location of the granted territory, as the following extract will show:

“Resolved, that, in pursuance of a report of a joint committee, which has been accepted by both houses of the Legislature, there be and is hereby granted to the Trustees of the Academy of New Salem, in the county of Hampshire, and their successors forever, one half of a township of land of six miles square, for and to the use of said Academy, to be laid out and assigned by the committee for the sale of eastern lands in some of the unappropriated lands in the district of Maine belonging to this Commonwealth, excepting all lands within six miles of the Penobscot river.”

Nearly six years elapsed before the location of the grant was established by the act of John Bead and Peleg Coffin, who, as duly authorized agents of the Commonwealth, "did convey and confirm unto the trustees of New Salem Academy and their successors, to be by them holden, in their corporate capacity, for the use of said Academy, half a township of land lying in county of Washington, containing 11,520 acres, equal to half a township of the contents of six miles square, as the same was surveyed by Park Holland, Esquire, in the year 1801, bounded as follows, viz: beginning at the northeast corner of Groton Academy lands, and running from thence north three miles to a stake and stones."

The township as defined above was conveyed to the academy trustees February 21, 1805, and June 1, 1810, a committee appointed by the trustees conveyed all the rights in and title to the premises "for a valuable consideration paid said trustees, to Aaron Putnam, one-eighth part thereof; to Varney Pierce, one-eighth part thereof; to Joseph Houlton, one-fifth part thereof; to John Putnam, one-tenth part thereof; to Joshua Putnam, one-tenth part thereof; to Rufus Cowles, one-tenth part thereof; to John Chamberlain, one-tenth part thereof; to William Bowman, one-twentieth part thereof; to Consider Hastings, one-twentieth part thereof; and to Thomas Powers, one-twentieth part thereof." These ten grantees were described as regards residence and occupation as follows:

Aaron Putnam, on the premises, Yeoman.

Varney Pierce, of New Salem, Esquire.

Joseph Houlton, on the premises, Esquire.

John Putnam, of New Salem, Gentleman.

Joshua Putnam, of New Salem, Yeoman.

Rufus Cowles, of Amherst, Physician.

John Chamberlain, of New Salem, Yeoman.

William Bowman, of Hadley, Yeoman.

Consider Hastings, of New Salem, Gentleman.

Thomas Powers, of Greenwich, Esquire.

It will be seen from the above that but two of the proprietors, Aaron Putnam and Joseph Houlton, were settlers at the time the deed was drawn up, and with the exception of Joshua Putnam, who took up his residence at Houlton shortly afterward, none of the remaining proprietors became residents.

One of the conditions of the grant was that at least six families should be settled upon the lands within five years, and it was this condition that very nearly brought about a forfeiture of the property, for it was placed on the market at a most unpropitious time, as the opening of the present century found business in a very dull condition, the people impoverished by the Revolution, our relations with France so strained as to make war seem almost inevitable, while our relations with England were almost equally unfavorable and finally culminated in the war of 1812. Add to these deterring circumstances the fact that the tide of immigration had already set westward, and it will be seen that the chances of finding men of property to buy and settle a tract in the remote eastern wilderness were so small as to be hardly worthy of consideration from a commercial point of view, and indeed had there been no other incentive than that of possible pecuniary profit the grant would unquestionably have been allowed to lapse. But the purchasers were friends of the academy who bought the property with the idea of finding settlers and thus consummating the grant; they paying no money to the trustees when the purchase was made but waiting until they could dispose of their shares to actual settlers. But no such disposition could be made, no moneyed settlers could be found, and with the passage of time it became evident that decisive action must at once be taken, and the question of the continuance of the academy settled for good and all, for its affairs had reached a stage where financial aid was absolutely indispensable. It is impossible to point out with any degree of certainty the person or persons to whom the saving of the grant is due, or rather who found the key to the deadlock upon all progress in the matter which had so jeopardized the Academy. Some historical students give the credit to Joseph Houlton, others to Mrs. Lydia Trask Putnam, mother of one of the purchasers and very prominently identified with Houlton's settlement and development, while still others believe that the course of action finally adopted was not due to suggestions received

from any one person but was the outcome of the assembled wisdom of the proprietors. At all events, it is certain that the grantees mentioned in the deed made up the sum of \$5,000, by sale of their farms and by other means, and paid it over to the academy, and that just before the five years expired the required number of families settled upon the grant. From this time the work of settlement



MAIN STREET, LOOKING WEST IN 1891.

went steadily on, although slowly. Joseph Houlton built a rough grist-mill in 1808, for the accommodation of all who chose to use it, and few there were who did not, for otherwise they must use hand mills or travel to far-off Fredericton. September 5th, 1809, is memorable as the date of the first petition for the incorporation of Houlton as a town, but the prayer was unavailing, as was also a similar one made eight years later. The settlement was organized as a plantation April 21, 1826, and in 1831 Houlton was duly incorporated as a town, the first town meeting being held April 11th of that year.

Several years before, the general government had made Houlton a military post and it is hardly possible to overestimate the good effect this action had upon the community, for not only did it make life and property more secure, but caused a great deal of money to be paid out for supplies and for wages; the outlay amounting to several thousand dollars a month for a long time, and being distributed almost entirely among residents of Houlton. The reason for the establishment of a military post here was the exposed situation of the town and the uncertainty as to the boundary line between this country and the British possessions. There was a garrison at Fredericton and desertions from it were frequent, as the service was hard, the pay miserable, and many of the soldiers had been impressed or at least enlisted when drunk and hence felt no scruples about deserting at the first opportunity. It was by no means uncommon for American citizens to be enticed to Woodstock and to be made intoxicated, after which they were offered a glass of liquor "in the king's name" and a piece of money, "the king's shilling," was slipped into their hand. From an English point of view this was a legal enlistment, and the luckless drunkard would awake to find himself in the guard house and "bound to serve his majesty." Of course the residents of Houlton suffered from such practices, and were no lovers of the government that sanctioned them, but they could do nothing, even when corporal's guards seeking deserters visited the town, which of course they had no legal right to do. But

although offering no active resistance, the townspeople still resisted most effectively in their own way, for it was quite common for deserters to throw themselves upon the protection of the Houlton settlers, and such deserters were never given up but were secreted until an opportunity arrived to smuggle them out of town to Bangor or some other town so far from the frontier that recapture was impossible.

The ending of this condition of affairs was brought about by a Quaker, Jonah Dunn, who came



NICKERSON LAKE, NEAR HOULTON.

to Houlton in 1826. He at once perceived the abuse of power by the English soldiery, and in the most approved American fashion began to work up public sentiment throughout the country by writing to the newspapers. He caused a petition to be drawn up in 1827, and presented to Congress the following winter, and the necessary act was passed and appropriation made to enable the stars and stripes to wave over Houlton, backed by a force that would ensure their being respected, and secure to every citizen that "life, liberty and the pursuit of happiness" that the Declaration of Independence says is his due.

The precise date of the arrival of the Federal soldiers at Houlton is uncertain, but the records show several sales of land by Joseph Houlton to the United States in 1828, and the national forces arrived about the middle of that year, Company C, Second U. S. Infantry, under command of Lieut. J. S. Gallagher reaching town some time in June. It is unnecessary to say that the soldiers received a hearty welcome for they were hailed by the townspeople as their deliverers from the long series of petty persecutions and insults they had received from the English, and such indeed they were, for with their coming ended all visits of hostile "corporal's guards," as John Bull had learned to have a wholesome respect for the stars and stripes when backed by anything approaching an adequate force, and the simple fact that Houlton had become a military post so sharpened the perceptions of the Fredericton garrison that they never had difficulty afterward in remembering that the town was outside their jurisdiction.

Company C had left Bangor in connection with three other companies of the same regiment but arrived at Houlton alone as the other companies were ordered to accompany the military stores which were being transported to Houlton by contractors. The task of transporting the stores proved far more difficult than had been anticipated for no roads existed where there were supposed to be some, and the work of making roads passable for heavy military stores proved much more serious than the government had been led to believe. There was said to be a road from the East Branch of the Mattawamkeag River, and the chief reason for the assignment of the three companies before referred to was to employ them in the repairing of that road; but the event proved that the work was that of building, not repairing, and the arrival of the stores was thereby greatly delayed. Major N. S. Clarke, the commanding officer of the four companies, reached Houlton in August, 1828, and took command there in place of Lieutenant Gallagher, who was ordered to Bangor and connected with the depot and recruiting station there.

By letters written by Major Clarke it appears that the question of stores and supplies for the use of the detachment during the rapidly approaching winter was the most important one that engaged his attention, and he suggested to the authorities at Washington that a change be made in the mode of delivery, an extract from a letter to the Commissary General of Substinence, dated August 25, 1828, reading as follows :

“The idea has suggested itself that the residue of the annual supply of subsistence stores now on its way to Bangor from New York, intended for this command, might be delivered at once at the post by contract, if the contractors should ship them immediately at Bangor to St. John, in the Province of New Brunswick, provided the Revenue Laws of that Province did not interpose too great obstacles.



MARKET SQUARE, WESTERN VIEW, IN 1891.

I very much fear, so dilatory and inefficient have been the arrangements of the contractors for transportation upon the Mattawamkeag, that a partial failure in the delivery of the stores, already on the way to Houlton, may take place. Besides they have been so badly handled, and so much exposed to the unusual rains of the present season that I also fear that much of the flour will be found to be damaged. Under these circumstances, in order to meet any unfortunate contingency, I respectfully suggest to you the propriety of furnishing Lt. Smith with authority and funds to make purchases in case of need.”

While the three other companies were kept hard at work all through the summer of 1828 road-building, Company C, which “held the fort” at Houlton, was by no means idle but was actively employed building barracks and preparing the grounds for the military post. Many citizens were also employed in this work, the monthly pay roll for such help ranging from \$1,500 to \$1,800, but with all this force the task was by no means easy of accomplishment, especially the preparation of the parade ground which called for a great deal of blasting as portions of a great ledge had to be removed. In fact, so much was there to do that the barracks were not sufficiently advanced in building to receive all the soldiers, and a portion of the command therefore passed the winter under canvas, while the officers remained at Mr. Houlton’s house. The companies which had been employed at road-building reached Houlton September 29, 1828, and even then all the stores had not arrived, some of the supplies and nearly all the clothing being literally stranded on the way, for they had to be temporarily abandoned owing to lack of water. But enough had been done to ensure the occupancy of the post during the coming winter at least; there was no doubt that the soldiers had “come to stay,” and with their coming ended all trouble from deserters and their pursuers, while money was plenty, work was abundant, and in short the settlement was fairly entered upon an unprecedented era of prosperity. During the winter of 1828-29 the work of road-making was continued, one force cutting out a way through the forest towards Mars Hill and another improving the road to Bangor, but experience made it clear that the conditions were such as to render it inadvisable to attempt the construction of a permanent

turnpike road by soldier labor, and the fine military road which was eventually built from the north of the Mattawamkeag straight through to the barracks was constructed under contract by civilians. It was practically finished by the winter of 1832 and was regarded as a model of perfection, as indeed it was in comparison with other Maine roads at that time. In 1836 the soldiers began building a road from the barracks toward the Province, aided by civilians with teams, and the work was very well done. Every spring the military roads were scientifically repaired and while controlled by the Federal



THE NEW GRAMMAR SCHOOL.

authorities they improved from year to year, but after being surrendered to the local authorities they were neglected, especially after the building of the railways. The result of this short-sighted policy is evident in the very inferior condition of the roads at present, but of late years there has been a growing tendency to improve our New England country roads and it is probable that the original efficiency of some of these military roads will be restored before a great while.

The detachment of the Second Infantry remained at Houlton until the latter part of 1838, when it was relieved by several companies of the First Artillery under command of Major R. M. Kirby, who arrived here just in time to become quite a prominent figure in the so-called "Aroostook war" which commenced early in 1839. This "war" was brought about by the uncertainty as to the boundary between Maine and the Province of New Brunswick and the hot-headedness of private citizens on both sides of the border; they not being content to await the action of their respective governments but taking the law into their own hands and seizing parties whom they detected cutting wood on the wrong side of the line as the self-constituted judges understood it. Large forces of militia were enrolled in Maine and also in New Brunswick, and at one time the Commander at Houlton was called upon for aid, but he refused to afford it and his refusal was thoroughly endorsed by his superior officers. As both the Federal and the English governments were desirous of a peaceful solution of the question of boundary they discouraged all violence, and after some eight weeks of fervid excitement the "war" ended as informally as it had begun and the boundary question was answered for good and all. Its settlement was in one sense a very unfortunate thing for Houlton for it ended the necessity of maintaining a military post there and the withdrawal of the soldiers was a serious blow to the town.



The post was evacuated in 1845 and hard times followed, for even a much larger town would have suffered from the sudden withdrawal of so great a proportion of its population. Valuation of all property sunk very low and great inconvenience was experienced before the community adapted itself to the changed conditions, but still the settlement slowly increased and with the progress of time quite a measure of prosperity was enjoyed, but the busy, rich and handsome Houlton of to-day is the result of the railway facilities enjoyed and it was not until these were provided that the great possibilities of



RICKER CLASSICAL INSTITUTE.

the town were made manifest. Houlton was first reached by a railway in 1870, but had previously profited from the building of an iron road, for the New Brunswick and Canada railroad had been completed from St. Andrews to the Woodstock road, five miles from Houlton, in 1862, and the military road furnished connection with the latter town, a large traffic being carried on over it. The European and North American railway was begun in 1868 and completed to Vanceboro in November, 1871, connection for Houlton and Woodstock being made six miles east of Vanceboro at McAdam junction. Of course the opening of direct railway communication from Bangor to Houlton and the Provinces was a grand good thing for Houlton's business interests, and although the railway companies have in some instances failed owing to lack of capital, etc., affairs in Houlton have fairly "boomed" from the first. Of course the town is interested in having the facilities as perfect as possible, and these have been wonderfully improved of late years, combinations having been effected which guarantee frequent, reliable and generally satisfactory service. Houlton is now but four hours from tide water open throughout the year; but fourteen hours from Boston and seventeen hours from Montreal; and direct daily communication is furnished with that city and the west, besides several daily trains to all points in New England and the Southern and Middle States.

"The smartest village in the smartest town, in the smartest county, in the biggest of the New England States," is the way in which an enthusiastic "drummer" describes the village of Houlton as it exists at the present time, and notwithstanding the free use of superlatives there is more truth than poetry in the description, as will be made evident by analysis, for there is no doubt that Houlton

village is the smartest in the township; there is no doubt that Houlton town is the most prosperous and important town in the county; there is no doubt that Aroostook county has prospered more and made greater gains during the past decade than any other county in the State and there is no doubt that Maine is the biggest and one of the most enterprising of the New England States. Houlton is most emphatically the metropolis of the frontier and is likely to ever remain so, at all events as long as its advantages of location are supplemented so effectively as they now are by the enterprise and reliability of the local business men. The town is at once a depot and a distributing centre, for supplies are received here from all points for distribution among the residents of the section, and it is from here that the great bulk of the superior produce raised on the exceptionally fertile lands in Houlton and adjacent towns is shipped to the many near and distant points where it is known and valued. The numerous, large frost-proof potato houses clustered about the railway station afford a hint concerning the importance of the trade in this standard vegetable, and indicate by their great capacity that the claim that the potatoes raised in this section are the best and most popular in the country is fully justified by the facts. Houlton is located wholly upon the slate lands of the St. John, it being the first town measuring from the coast to be so located, and its soil possesses all the fertility and other virtues which make this section rank with the most productive farming counties in New England. There is but little surface stone, the soil is the bright yellow loam characteristic of the St. John slate lands, and expert judges say that, acre for acre, the land in Houlton is fully equal to that of any other town in this region. The township is well-watered, and is divided into two parts substantially equal in size by Meduxnekeag River, which flows through it in a northeasterly direction from the southwest corner. A branch of the same stream enters at the northwest corner, making a junction with the river proper at a point approximating the centre of the town and at the head of the mill pond. The surface of the township is agreeably varied, from the southern line nearly half way to the northern boundary being high land which reaches to within a mile and a half of the eastern line; and a huge ridge or "horseback" extends along the western part of the town, penetrated by streams and highways. The excellence of the soil has caused the removal of nearly all the forest growth but still there is no dearth of trees, the margins of the fields being strongly marked by them, and even the village itself being abundantly supplied, for many noble shade trees line the highways and go far to substantiate Houlton's claim as one of the most beautiful towns in the State. And this claim is also supported by the various elegant private residences scattered about the village and town, nearly all of which stand in the midst of finely arranged and well-kept grounds, and are surrounded by velvety lawns or spreading shade trees, or tastefully designed flower beds. Nor are these adornments confined to the estates of the wealthy or neutralized by the close proximity of the shabby, neglected dwellings, rank grass lands and tangled shrubbery, far too common in some of our New England villages, on the contrary, neatness, taste and care are as conspicuous in the appearance of the smaller cottages as in that of the stately mansions, and a close and experienced observer could not make a tour of Houlton without being convinced that its population was intelligent, public-spirited, prosperous and contented; for neatly and tastefully kept homes show more conclusively than columns of statistics could that the community in which they are located is enlightened and thriving. Houlton's handsome, elaborate and costly public buildings also add materially to the beauty of the town, the Ricker Classical Institute (a cut of which is printed on page 11), being especially picturesque. The court house, jail building and the Episcopal church (illustrated on page 13), are also structures which are no less beautiful than useful, and indeed there is no other town of no greater population in which natural beauties are more adequately supplemented by the work of the architect and builder. It has often been said that we Americans are so eager in our pursuit of the "mighty dollar" that we have no appreciation of the beautiful and regard everything from a strictly utilitarian stand-point. That may have been the case in the remote past but it is far from being so to-day, and no stronger proof of this could be given than that afforded by the fact that the residents of Houlton—business-like, progressive and industrious as they are, and having profitable employment for all their capital in the extension of their private enterprises—still vote large sums for handsome public buildings, erect fine residences, maintain ornamental grounds and in short show in many ways that enterprise and thrift are by no means incompatible with an appreciation of the beautiful.

Being the shire town of Aroostook County, Houlton of course contains the County Court House. This is quite an elaborate building, erected thirty-odd years ago and costing \$35,000. It has a mansard roof, cupola and bell; and here is located the town clock,—a recent gift to the town from public-spirited citizens.

Manufacturing is extensively carried on, the more important products being starch, lumber, machinery and iron work in general including castings, builder's finish, carriages and sleighs. Very large and finely equipped bark extract works are successfully carried on, and slaughtering is also a very



COURT HOUSE, JAIL BUILDING AND EPISCOPAL CHURCH.

important local industry. Woolen goods are quite largely produced and corn meal, etc., are also manufactured. But it is as a trade centre that Houlton excels, and the local stores and warehouses would do credit, in many cases, to a town of much greater population. A building known as the Brick Block contains eight large stores and numerous offices on the upper floor. This structure occupies the site of a number of buildings destroyed during a very destructive fire in 1884, and furnishes an exemplification of the saying "it's an ill wind that blows nobody good" for its existence is due to that conflagration and the block is a credit to architect, builder, owner and community and furnishes a model of what the business edifices of the future Houlton are to resemble. The stores are very high studded, are equipped with great plate glass window panes, are heavily stocked, brilliantly illuminated by electricity, and in short are well calculated to make the visiting stranger who had deemed Houlton a "back-woods town" rub his eyes in astonishment, and wonder if he had not been suddenly transported to Portland or Bangor. And the best of it is, the very favorable impression made by the exterior appearance of Houlton's leading stores is sure to be confirmed and deepened by an examination of the goods and prices and by familiarity with the methods of local merchants. Strangers sometimes wonder that Houlton should be so popular as a purchasing centre, even after making due allowance for its advantages of location, but this wonder never survives a visit to the town and an investigation of the inducements offered for the simple reason that it speedily becomes apparent that these inducements are unequalled elsewhere. No other town in the State can compare with Houlton as a purchasing centre so far as the residents of the country for miles around are concerned, and this is due not alone to superior railway facilities but largely to the enterprise and liberality and ability of those

doing business in town. Such a place as Houlton naturally attracts the most progressive traders from other sections, for such men of course "know a good thing when they see it" and are quick to grasp the possibilities of trade in the metropolis of the frontier. The field is well occupied and hence competition is keen and close, but it is almost without exception not only good-natured but strictly honorable, and goods bought from Houlton dealers are practically certain to prove as represented. The excellent banking facilities are second only to the railway facilities in aiding local merchants to carry on business to the best possible advantage, and the result of the combination of favorable conditions brought about of late years is to be seen by a comparison of Houlton prices with those quoted on similar goods in Portland, Bangor and other cities,—such a comparison being by no means unfavorable to our local merchants.

The County Jail is another notable building, and is ornamental as well as useful, although utility was given the first place in its construction. It is a new edifice, cost \$27,000 and is very finely arranged and suitably finished. Houlton has always been liberal in the support of schools, as it is fitting a town should be that owes its origin to the New England appreciation of the importance of education. The new Grammar School House is a substantial and handsome brick edifice, erected at a cost of \$15,000 and comparing favorably with any school building of similar grade in Maine. Houlton offers especial inducements as a place of residence from an educational point of view, the town containing an Institute which has an enviable and thoroughly deserved reputation for efficiency. Its grounds are spacious and well-arranged and the buildings are large and extremely well-equipped, more than \$35,000 having lately been expended on them. There are some beautiful church edifices in town and some elegant private residences, including several old mansion houses and various buildings recently erected and embodying the most advanced ideas of dwelling house architecture. The population of the town is rapidly and steadily increasing as its many advantages as a place of residence attract many emigrants from the Provinces as well as many enterprising people from Maine and New England in general. Although in one sense of the word remote, Houlton is by no means inaccessible, it being more easily and quickly reached than many towns which lie much farther from the frontier, and it is an impressive fact that Bangor can now be more speedily and easily reached from Houlton than Woodstock could for a number of years following the town's settlement. The mail and telegraph services are very good and the same may be said of the express service, this having been materially improved of late years. Freight rates to and from the town are very satisfactory, and there is good reason to believe that the manufacturing interests of this section are destined to develop very considerably in the near future. Great enterprise is shown in catering to local needs, there being a water company which supplies the village with water of excellent quality at favorable rates; and the electric light service is also comprehensive, reliable and popular. A sewerage company has taken hold of the important work of drainage and although the system is not complete, enough has been done to show the easy practicability of providing sewerage for double the present population of the village at comparatively small expense. Possessing a healthful and beautiful location, pure air, pure water, good drainage, excellent schools and churches, exceptionally good railway facilities, an industrious and enterprising population and a most excellent reputation as a trade centre, Houlton certainly offers an unusual if not unique combination of advantages as a place of residence, and at its present rate of growth it will soon become worthy of an even more important title than it now holds by right of conquest,—that of Metropolis of the Frontier.

## Representative Business Men of Houlton, Me.

**BRADFORD, GENTLE & LUDWIG**, Insurance Agents, Houlton, Me.—As the amount of insurable property in Houlton and vicinity is not only already large, but is constantly and rapidly increasing, there is naturally a brisk demand for dependable insurance at fair rates, and this demand is most efficiently and satisfactorily catered to by Messrs. Bradford, Gentle & Ludwig, who as a firm and as individuals represent many of the strongest insurance companies in the world, and are prepared to execute commissions promptly and at the lowest rates consistent with positive protection. The firm was organized in 1888, and consists of Mr. J. H. Bradford, a native of Auburn, Me., Mr. George S. Gentle, a native of New Brunswick, and Mr. L. O. Ludwig, a native of Waldoboro, Me. They represent the Northern Assurance Co. of London, the American Insurance Co. of Boston, and the Insurance Co. of North America of Philadelphia. Mr. Bradford represents the Aetna Insurance Co., Hartford; Hartford Insurance Co., Hartford; Aetna Life Insurance Co., Hartford; Pennsylvania Insurance Co., Philadelphia; First National Insurance Co., Worcester; Royal Insurance Co., Liverpool. Mr. Gentle represents the Royal Insurance Co., Liverpool; Employers' Liability (accident), London; Pennsylvania Insurance Co., Philadelphia; Traders' Insurance Co., Chicago; Granite State Insurance Co., New Hampshire. Mr. Bradford carries on a private banking business including the reception of deposits, the payment and collection of drafts, etc., and Mr. Gentle is interested in the purchase, sale and exchange of real estate. Taken as a whole, the facilities offered by Messrs. Bradford, Gentle & Ludwig, associated and individually, are of great importance and form an important factor in the sum of the advantages possessed by Houlton as a business centre.

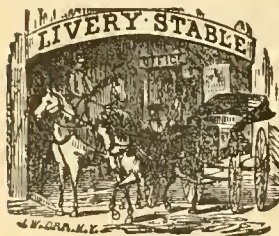
**HOULTON FOUNDRY AND MACHINE** Shop; Shingle Machines, Gang Lath Saws, Rotary Mills, Wood Cutters, Stoves and Plows; manufacturers of the Celebrated "Getchell" Patent Horse Hoe; all Kinds of Machinery Promptly Repaired; dealer in Rubber and Leather Belting and Mill Supplies, Waldo G. Brown, Houlton, Me.—The productions of the Houlton Foundry and Machine Shop are so well and favorably known throughout this section that no detailed mention of them is necessary, suffice it to say, they are unsurpassed for efficiency of design and excellence of material and workmanship, and in some respects are unequalled for everyday practical use. They include shingle machines, gang lath saws, rotary mills, wood cutters, stoves and plows, together with the famous "Getchell" patent horse hoe, and can be furnished at short notice and moderate rates. Spacious and well-arranged premises are utilized and they are fitted up with improved machinery driven by steam-

power; every facility for the prompt repairing of all kinds of machinery being at hand, and general machine work being done in a superior manner at short notice. The proprietor and manager, Mr. Waldo G. Brown, is agent for Henry Disston & Sons' and Simonds Manufacturing Co.'s mill, circular and drag saws, and deals in rubber and leather belting and mill supplies of all kinds. He also deals extensively in general hardware, farming tools, paints, oils, glass, bar iron and steel, pumps, wrought iron pipe, steam fittings and plumber's goods, occupying a handsome and spacious store at No. 52 Main street, and adjacent storerooms. This store is one of the largest in the State and is most admirably equipped with modern improvements to facilitate the handling of the immense stock carried. Mr. Brown is a native of Haynesville, Me., and has carried on his present business since 1883. He is engaged also in the manufacture of starch, but in spite of the extent and variety of his enterprises gives them all close personal attention and maintains the service at a high standard of efficiency.

**E. WOODBURY & CO.**, wholesale and retail dealers in Groceries, Provisions, etc., Mechanic Street, Houlton, Me.—Very few men are engaged in active business for half a century, and the number of those who carry on one certain enterprise for that length of time is so small that when a case is met with it can hardly be given too prominent mention, but even were such not the fact we would still be justified in ascribing to Mr. Eben Woodbury a leading position in this review of Houlton's prominent business men, for no man in the town is more universally known and highly esteemed or is a more truly representative citizen in every sense of the word. He is a native of Durham, Me., and began operations as a dealer in groceries, etc., more than fifty years ago, since which time he has had various partners. In 1889 he became associated with Mr. John C. McIntyre, under the firm-name of E. Woodbury & Co. Mr. McIntyre is a native of New Brunswick, and has gained a most enviable reputation throughout this section by his accommodating and straightforward methods. Mr. McIntyre is agent for the Am. Ex. Co., a position he has held a number of years, and is also Western ticket agent for the Grand Trunk and Erie railroads. The firm occupy spacious premises on Mechanic street, and deal at both wholesale and retail in groceries, provisions, etc., carrying a large stock, quoting low prices, and assuring prompt service by the employment of four assistants. Mr. Woodbury is the present postmaster of Houlton, which position he has held through several terms. He has held various other important offices, including that of State representative.

**FRED VERPLAST**, dealer in Boots, Shoes, Hats, Caps, Clothing, etc.; strictly one price; Corner Main and Court Streets, Houlton, Me.—Much time and trouble and no little money may often be saved by purchasing an entire outfit at one place, and we can certainly give such of our readers as are contemplating the purchase of an outfit of clothing no better advice than to call at the establishment conducted by Mr. Fred Verplast, for he carries a complete line of boots, shoes, hats, caps, clothing, etc., and has but ONE PRICE. Mr. Verplast not only handles absolutely dependable goods, but quotes absolutely bottom prices. He is a native of Bangor, Me., and is widely and favorably known throughout Houlton and vicinity. The business with which he is now identified was founded by him in 1889. The patronage is steadily increasing under his skillful management, and the public have long since learned that all representations made at this store can be implicitly relied upon. Besides carrying a full line of staple goods and styles, Mr. Verplast offers many of the latest fashionable novelties, and those who like to feel that they are fully "up to the times" in the matter of dress, will appreciate his policy in this respect. Boots and shoes, hats and caps, as well as clothing for either working or dress wear may be bought to excellent advantage of Mr. Fred Verplast, at the corner of Main and Court streets, Houlton, Me.

**S. D. AMAZEEN**, Barber; Violins and Strings, Violin Fixtures of all kinds; Razors, Brushes and Soaps. Razors Concaved and Honed, No. 15 Market Square, Houlton, Me.—The eminent degree of success attained by the enterprise carried on by Mr. S. D. Amazeen, at No. 15 Market square, is not the result of luck and chance by any manner of means, but has been honestly worked for and is honestly deserved. Mr. Amazeen, who is a native of Exeter, Me., established the business in Houlton in 1871, under the firm name of Amazeen & Hallett. He is a barber and is thoroughly conversant with his business in all its branches. He also carries in stock, razors, brushes, and soaps; razors will be concaved and honed to order in a most satisfactory manner. Violins and strings as well as violin fixtures of all kinds, and watches, jewelry, etc., are constantly carried in stock, and sold at retail. Mr. Amazeen employs two competent assistants, and gives close personal attention to all departments of his business, and being thoroughly acquainted with every detail of the business, he is very popular with his customers, as his experience and good taste enables him to render valuable assistance when it is desired. A variety of goods is offered, and includes the very latest styles. The public will find it to their advantage to patronize this establishment when they desire anything in the above-named lines of goods. Mr. Amazeen assumed entire control of the business in 1872, since which date he has acquired the reputation of being one of the most enterprising men in Houlton and vicinity.



**L. T. CLOUGH**, Livery, Boarding and Exchange Stable Good Horses and a Driver, when required. Carrying Lumbermen a specialty. Mechanic Street, Houlton, Me.—Mr. Clough carries on one of the most widely popular stables in this section, and no one can do business with him for any length of time without

conceding that the popularity referred to, is by no means the result of luck or chance, but on the contrary, is the legitimate result of straightforward methods and an evident desire to treat every customer fairly and liberally. He is a native of Maine and has conducted this business since 1885 which has steadily increased from the commencement. He is prepared to furnish good horses with

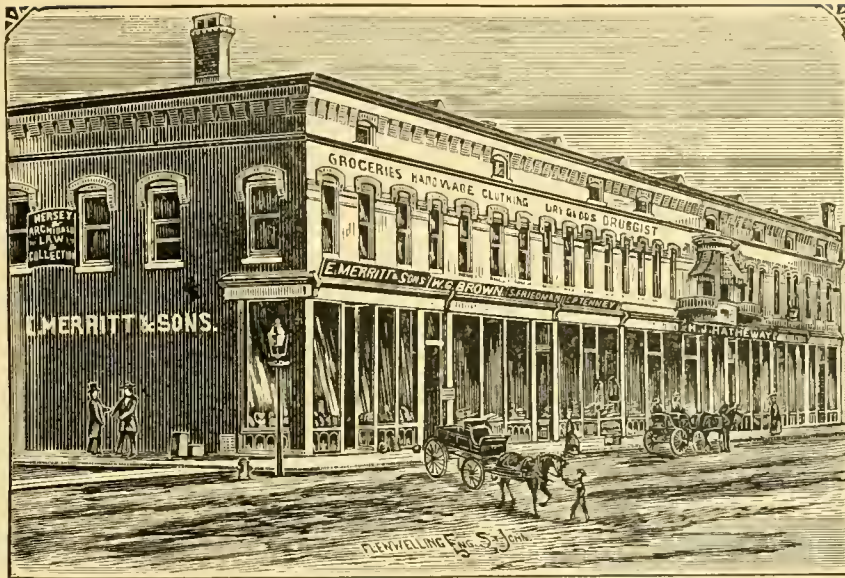
a driver whenever required, and teams of a character that makes them presentable everywhere, at short notice and at reasonable rates. He has excellent facilities for boarding horses, having about thirty stalls. The owners of horses that are boarded here, feel assured that they have comfortable quarters as well as the best of food and care. An important department of Mr. Clough's business is the buying, selling and exchanging of horses, and as his stable is so well known to the purchasing public, he is able to dispose of many animals to good advantage. Employment is given to competent help that customers may be promptly and satisfactorily served.

**CHARLES P. TENNEY**, Dry Goods, Boots, Shoes, Hats, Caps and Gents' Furnishing Goods, 58 Main Street, Houlton, Me.—The popularity of the establishment conducted by Mr. Charles P. Tenney is by no means the result of luck, but on the contrary, has been brought about by hard, intelligent and faithful work continued through nearly a half century of years. The proprietor is a native of Houlton, and became identified with his present enterprise about 1851. He deals in dry goods, boots, shoes, hats, caps and gents' furnishing goods. The premises occupied are located at No. 58 Main street, comprising two floors and a basement each of the dimensions of 22x80 feet, affording space for the accommodation of quite an extensive stock, and on the score of magnitude alone Mr. Tenney's assortment is paralleled by few if any similar stocks in this section, but its quality is even more remarkable than its quantity, and the very latest fashionable novelties are always well represented. All classes of trade are catered to and the closest buyers agree that at no store in this section is more genuine value given for money received. Four reliable and well informed assistants are employed. Callers are assured prompt and courteous attention, goods being cheerfully shown and every opportunity given to make a deliberate and satisfactory selection.



**E. B. WHITE**, dealer in Watches, Clocks and Jewelry, Spectacles, Guns, Ammunition, Fishing Tackle, etc., etc. Fine Watch Repairing a specialty. No. 5½ Market Square, Houlton, Me.—One of the most reliable and attractive establishments in this vicinity is that conducted by Mr. E. B. White, who is a dealer in watches, clocks, jewelry, spectacles, guns,

ammunition, fishing tackle, etc. His stock is of course bright and handsome but still it owes a good part of its attractive qualities to the taste and skill with which it is arranged. Business was commenced here in 1884, and the public have long since learned that the articles bought at this store are sure to prove just as they are represented in every respect. Mr. White offers a fine line of watches and clocks and he quotes the lowest market prices for them. Every person should have a good time-keeper and the opportunity for procuring one for a little money was never better than now. A well selected stock of jewelry is kept on hand and particular attention is called to the novelties offered in this department. He also carries an excellent collection of sportsman's articles which cannot fail to give satisfaction to those using them. His goods are all reliable and are of the best quality. Mr. White makes a specialty of fine watch repairing, and those who have patronized him in this department can testify to the superior manner in which the work was performed. He is a native of Hope, Me.



**E. MERRITT & SONS**, Millers and wholesale dealers in Potatoes, Hay, Grain and Short Lumber; Proprietors Houlton Flour and Plaster Mills and Houlton Incandescent Light, Houlton, Me.—The business carried on under the firm-name of E. Merritt & Sons was founded more than a quarter of a century ago, in 1865, and has long ranked among those representative enterprises which combine to make Houlton the trade centre for all the country adjacent. The senior partner died in 1885, and the undertaking is now carried on by Messrs. C. D. and L. B. Merritt, both of whom are natives of Massachusetts. Mr. C. D. Merritt has served as county treasurer and is now town treasurer, and both members of the firm are so widely known in business and social circles that extended personal mention is quite unnecessary. The concern are millers, and wholesale dealers in potatoes, hay, grain and short lumber, and are proprietors of the Houlton Flour and Plaster Mills and the Houlton Incandescent Light; they operating the electric lighting plant by which the town is illuminated. Their store is 28x120 feet in dimensions, and contains a heavy stock of grain, flour, etc. A well stocked meat and provision market is also conducted by this firm, everything being of uniformly dependable quality and offered at prices in strict accordance with the lowest market rates. The firm do a very large wholesale business in potatoes, hay and grain, shingles and other short lumber, and are prepared to fill the very heaviest orders at short notice and to quote bottom prices on all the commodities handled; their facilities being unsurpassed.

**H. J. HATHEWAY**, wholesale and retail dealer in Drugs, Medicines and Chemicals, Fancy and Toilet Articles, Sponges, Brushes, Perfumery, etc.; sole agent for the Standard Liniment; Houlton, Me.—We are sure there are no residents of Houlton but what are acquainted with the enterprise conducted by Mr. H. J. Hatheway, who is a wholesale and retail dealer in drugs, medicines and chemicals. There is no similar establishment in this vicinity that is more popular or more worthy of popularity. This business was started in 1872 by Page & Cary, but in 1873 they were succeeded by the present proprietor. He has thus carried on this business for about eighteen years, and he has succeeded in winning the confidence of this community by keeping his assortment of goods so full and complete, as to be able to meet all

demands that may be made upon it. Callers at this store are received with uniform courtesy and served with care and promptness. The usual line of druggist's sundries are handled, including fancy and toilet articles, sponges, brushes, perfumery, etc. The premises occupied contain about 1600 feet of space. Only the purest ingredients are sold and every effort is used to give complete satisfaction to all. Two efficient assistants are employed. Mr. Hatheway manufactures the Standard Liniment, also Jackson's cough syrup, Rose hair wash and Sarsaparilla. He is a native of Eastport, Me., and served in the army during our late Rebellion.

**J. J. ROYAL**, Manufacturer and Dealer in Harnesses and Horse Clothing, Carriage Robes, Whips, etc., Houlton, Me.—The difference between "goods cheap" and "cheap goods" is apt to be forgotten by those who are economically disposed, but it is well worthy of being carefully borne in mind, especially when anything in the line of harness or horse furnishings is to be bought. The common "cheap" harness is but a miserable makeshift at the best, to say nothing of the danger of using a harness that is liable to give way the moment any unusual strain is brought upon it. Considerations of economy alone should prevent its being bought, for it has no durability, and must constantly be "patched up" in one way or another. Mr. J. J. Royal, is a maker of and dealer in harnesses, and he can give intending purchasers no better advice than to give him a call, for, although his productions are honestly and skillfully made from selected stock, they are offered at low rates, quality and durability being of course duly considered. Mr. Royal is a native of Hodgdon, Me., and has carried on his present undertaking here in Houlton since 1880. He is a manufacturer, as well as dealer in harnesses and horse clothing, and is agent for Vitae Lotion, the celebrated veterinary liniment. Sewing machines will be repaired in a thoroughly workmanlike manner at short notice, while needles and repairs for all kinds of sewing machines are carried in stock. Mr. Royal offers a full assortment of horse goods at bottom prices, embracing late novelties in this line, as well as all the staple goods. A carefully chosen stock of harnesses, horse clothing, carriage robes, etc., are always on hand to select from, every article being sold under a guarantee that it will prove as represented.

ESTABLISHED 1889.

# WILLIAM H. SMITH

## ⇒ PRINTER ⇐

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I especially invite the patronage of those who desire their work well done. Special estimates given on large orders, and prompt and careful attention to every order, whatever the quantity.

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Prices Reasonable for First-class Work.

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### HOULTON SAVINGS BANK, Houlton, Me.

—Young men and young women are given a great deal of advice nowadays, but there is one bit of advice which is often forgotten and more often not followed when given, and that is—save money. And yet to those who have their own way to make in the world no more valuable advice can be given, and those who follow it may be trusted to take care of themselves under all ordinary and some extraordinary circumstances, for one who practices the habit of money saving has learned to depend upon himself, to some extent, at least. He is almost sure to be industrious, is not at all apt to indulge freely in intoxicating liquors, is pretty sure to take every opportunity to better his condition, and in short is one who not only deserves success but may be depended upon to win it. The habit is by no means difficult to acquire. A little self-denial and prudence will enable practically any young man to save something every week or every month, and the task soon becomes easy, for a good habit is as binding as a bad one, and all self-made men agree that the first \$500 or \$1,000 they accumulated was the hardest to get together, not only because it was then they were forming the habit of saving, but also because "money makes money," and a small capital well managed will rapidly increase. Begin at once and put by something every pay-day, even if you can save only a little at first; the great thing is to get the habit of putting *at least* a certain amount aside, and when this is done the rest will be easy. Of course you should deposit in a well-managed savings bank, and you may search the State and not find a better managed one than the Houlton Savings Bank, as is proved by its record since its organization in 1872. This institution now has more than a quarter of a million of dollars confided to it, the amount due depositors May 1, 1891 having been \$294,631.62, and it then had a surplus above all liabilities of \$8,368 55, as computed by the bank examiner, Mr. George D. Bisbee. But favorable as this showing is, it is not so conclusive of the unsurpassed standing of the

bank as is the character of the men identified with its management, as our readers will agree after an examination of the annexed list of officers and trustees: President, Almon H. Fogg; vice-president, Frederick A. Powers; treasurer, L. O. Ludwig; trustees, Silas T. Plummer, Don A. H. Powers, O. F. French, Thomas M. Bradbury, Samuel Lane, Simon Friedman, George H. Freeman, Black Hawk Putnam, J. H. Bradford, Charles D. Merritt.

THE FIRST NATIONAL BANK, Houlton, Me.—The First National Bank of Houlton was incorporated in 1881, but did not commence business until August 1, 1882, so that it has been in operation just about nine years—long enough certainly to enable an intelligent judgment of its policy to be formed by a study of its past record, present condition and future prospects. A judgment so formed by a competent and unprejudiced observer will surely be favorable in the case of this bank, for its affairs have been and are ably administered, and it has unquestionably done much to advance the interests of this town and this section of the State by furnishing first class financial facilities, and adhering closely to the fundamental principles governing truly legitimate banking. The temptation to depart from those principles under the exigencies of the close competition which is present in banking no less than in other business in these modern times, is sometimes great—how great is indicated by the many cases in which such departure has been followed by embarrassment and sometimes ruin—but the management of this representative institution have steadily resisted all speculative tendencies and based their action on the solid rock of absolutely unimpaired credit, recognizing that to maintain that was and is their chief duty to depositors and the general public no less than to the bank itself. As a natural, and, indeed, inevitable consequence, the First National Bank of Houlton enjoys the fullest confidence of the community in general and the business public in particular, and affords a service unsurpassed for reliability and efficiency by that of any other financial institution in the State. Particular attention is paid to collections, and all the services incidental to a regular banking business will be rendered on as liberal terms as are consistent with careful regard for the interests of all parties concerned. The officers and directors are far too generally known to need personal introduction to our readers, as will be seen by an examination of the following list: Walter Mansur, president; Charles P. Tenney, vice-president; William C. Donnell, cashier; directors, Walter Mansur, Charles P. Tenney, Clarence H. Pierce, James Frank Holland, Hudson T. Frisbie, William H. Gray, Almon H. Fogg.

J. R. LOWE, Lumber, Moulding and Planing Mill, Houlton, Me.—The great and growing popularity of hard wood flooring is due in a measure, of course, to the fact that the public appreciate more fully than formerly that hard-wood floors are the cleanest and most healthful, besides being the cheapest in the long run, as they may be left bare or be covered by rugs that will wear a great deal longer than carpets, but it is also due to reduction in the cost of hard-wood flooring made possible by the use of improved machinery. A visit to the mill carried on by Mr. J. R. Lowe will show that he is prepared to furnish hard wood flooring in quantities to suit as cheap as anybody else, for he makes a specialty of its manufacture and having first class facilities is in a position to meet all honorable competition. The mill is two stories in height and 40×60 feet in dimensions, and there is a spacious dry-house connected. The machinery is of the most improved type and power is furnished by a forty-horse engine; employment being given to from five to eight assistants and orders being promptly and accurately filled. Besides making hard wood flooring Mr. Lowe manufactures builders' finish of all kinds, and does matching, planing and sawing to order at short notice and at uniformly reasonable rates.



F. R. SMITH.

A. P. SMITH.

## SMITH BROTHERS,

MANUFACTURERS OF AND DEALERS IN

## STOVES AND TINWARE,

SHEET LEAD AND LEAD PIPE.

Agents for the Atlantic Wood Furnace. Plumbing and Piping a Specialty.

Market Square, - - - Houlton, Maine.

G. W. RICHARDS & CO., dealers in Dry and Fancy Goods, Domestic Hand-Knit Socks, Mitts and Drawers Bought and Sold, Houlton, Me.—Operations were commenced in this line of trade by Messrs. Page & Stevens, who was succeeded by A. B. Page. He was succeeded by Mr. F. C. Nickerson and it was in 1886 when the present proprietors Mr. G. W. Richards & Co., took possession of these premises which are about 25×95 feet in dimensions. To say that this store has become more popular and more largely patronized than many other stores in this town, is merely to assert what every resident of Houlton knows to be a fact, for Messrs. Richards & Co., have such an accurate idea of what the public want and have shown such an enterprise in catering to all classes of patrons, that their establishment has become a favorite resort of those seeking the latest novelties in dry and fancy goods. The stock on hand comprises a full line of dry and fancy goods which are offered at a very moderate price, as Richards & Co., are careful buyers and believe in sharing the advantages so gained with their customers. They have also a variety of domestic hand-knit socks, mitts and drawers, which they are prepared to sell to the advantage of those using such articles, and which they are willing to purchase if of a superior make and finish. Employment is given to four assistants, and as the firm are thoroughly familiar with every detail of their business, they are well informed as to the latest novelties in the New York and Boston markets, and spare no pains to keep their stock fully “up to the times” in every respect. This firm was the first to adopt the “Cash Railway” system in Aroostook Co.

W. G. SOMERVILLE, Meat and Groceries, Houlton, Me.—Among those establishments which both on account of the character and extent of the stock carried and the low prices named on the articles comprising the same, are worthy of especially prominent and favorable mention, must be classed that conducted by Mr. W. G. Somerville, for this gentleman caters to the most fastidious trade, while his prices are as low as the lowest in every department, quality of course being considered. The premises are of spacious dimensions and afford ample accommodation for the heavy assortment of fresh meats, choice staple and fancy groceries which are constantly carried. A full selection of everything usually carried in a first-class meat and grocery store is always to be found here. Employment is given to thoroughly competent and experienced assistants, all orders being promptly and courteously filled at all times. This establishment was originally founded by Mr. H. C. Arnold, who was succeeded in 1888 by Charles Wilson, and he in 1889 by the firm of Somerville Bros., the present proprietor, Mr. W. G. Somerville assuming full control of the business in 1889. He gives the details of his business careful personal supervision and spares no pains to assure complete satisfaction to the most critical customers.

DR. H. A. GREENE, Dental Surgeon, Houlton, Me.—Pain has been defined as “the prayer of the nerve for relief,” and if we accept this definition, we must confess that some nerves, and especially those connected with the teeth, have a style of praying which is much more forcible than enjoyable. Nature, of course, has some good reason for making the nerves of the teeth so sensitive, and, indeed, even under present conditions, many of us neglect our teeth in a most shameful manner. When once they are put in good order it is not difficult to keep them so, and as the services of a competent dentist are indispensable, if this result is to be attained, we take pleasure in calling the attention of our readers to the facilities offered by Dr. H. A. Greene, for he is not only a skillful but a gentle operator, and has the most improved apparatus and instruments to enable him to practice dentistry in all its branches. Dr. Greene began the practice of his profession in 1885, and has been located in Houlton since 1890. He is fast building up an enviable reputation as a well informed and reliable practitioner, and we have no hesitation in guaranteeing satisfaction to those availing themselves of his services, for his methods are thorough but gentle. His work will compare favorably with any with which we are acquainted, and his charges are uniformly moderate. Dr. Greene's office is centrally located over A. H. Fogg & Co.'s store, and all callers may depend upon receiving prompt and careful attention.

H. O. BERRY, Carriage Making, Repairing, Painting, Houlton, Me.—The chances are that a great many owners and users of carriages and wagons are included among our readers, and the establishment carried on by Mr. H. O. Berry, at Houlton, is of especial interest to this class, for Mr. Berry is a carriage manufacturer as well as repairer and painter. He has the most improved facilities at hand for the manufacture of heavy team wagons, and the repairing and painting of all kinds of vehicles. Mr. Berry is a native of Smyrna, Me., and has been identified with his present enterprise since 1875. The premises made use of include two floors each 25×60 feet in dimensions and are completely fitted up for the requirements of the work done. Employment being given to experienced assistants, so that orders can be filled at short notice—a point that will be especially appreciated by those who want a carriage or a wagon repaired, and cannot afford to be long deprived of the use of it. The work done here is dependable in the full sense of the word, for selected material is used, and the workmanship is first class throughout. Everything considered, the prices quoted by Mr. Berry will compare very favorably with those named elsewhere, and it is well to bear in mind that he warrants his work in every particular. Therefore those who find it difficult to get their work done promptly and in a satisfactory manner would do well to make Mr. Berry a call.

# RICKER CLASSICAL INSTITUTE, HOULTON, MAINE.



Beautifully Located,  
Fine Buildings,  
Broad Curriculum,  
High Moral Tone.

This school now ranks among the first in the State. There are four courses of study, College Preparatory, Academic, Normal and English.

A dormitory is connected with the school where students may obtain board or rooms at a low price.

**TUITION:**—English branches at the rate of fifty cents per week ; Languages at the rate of sixty cents per week.

Further information as to terms, etc., freely supplied to any one who will write to the principal,

**ARTHUR M. THOMAS.**

**AROOSTOOK HOMESPUN YARNS**, manufactured by W. H. Esty, Houlton, Me.—There has been a woolen mill in Houlton for many years, and it is safe to say that no other mill in the country has been carried on on more straightforward principles, or turned out goods that were more dependable in every respect. The proprietor, Mr. W. H. Esty, fully maintains the reputation of the establishment, and it is known throughout this section that anything coming from these mills represents as “all wool,” is precisely that and nothing else, being therefore radically different from the greater part of the “all wool” goods now so common in the market. This is a one set mill and produces the famous “Aroostook” homespun yarns, all-wool flannels, woolen suitings, satinets, bed blankets and horse blankets. These goods are sold at both wholesale and retail, and the prices named on them are always moderate and in some cases exceptionally low. There is a carpet cleaning machine connected with the mill, and carpets will be *thoroughly* cleaned without injury, and at very short notice, the rates being low enough to suit the most economically disposed.

**ALMON H. FOGG & CO.**, jobbers and retailers of Hardware, Cutlery, Paints and Oils, House Trimmings and Farming Tools, 72 to 78 Main Street, Houlton, Me.—The enterprise conducted by Messrs. Almon H. Fogg & Co. was established more than thirty years ago and has borne a very prominent part in the work of bringing about the present importance of Houlton as a business centre. It was founded in 1839 and has steadily developed until it has reached very large proportions, the business comprising many departments each of which is most efficiently conducted, the result being that both wholesale and retail buyers of hardware, cutlery, farming tools, paints and oils, glass, house trimmings, etc., are assured unsurpassed value for money paid and the prompt and accurate filling of their orders by taking advantage of the facilities offered by this representative firm, composed of Messrs. Almon H. Fogg and Clarence H. Pierce, the former a native of Bangor, and the latter of Houlton. Mr. Fogg has served as Town Treasurer, and has been president of the Houlton Savings Bank since its organization in 1872. The concern carry an immense stock and utilize very spacious premises, including four floors measuring about 60×70 feet, and a two-story storehouse of the dimensions of 125×30 feet. Employment is given to six assistants, and notwithstanding the magnitude of the business, immediate and careful attention is assured to every caller.

**O. NEWHOUSE**, Groceries and Provisions, Dry Goods, and Boots and Shoes, Houlton, Me.—The business now carried on by Mr. O. Newhouse at Houlton, Me., was founded by him in 1875. Mr. Newhouse is a native of Germany and has been in business in the States for thirty four years, and is therefore thoroughly familiar with the practical details of his present line of trade, giving the business careful personal supervision and raising the service to the highest standard of efficiency. Mr. Newhouse is a dealer in general merchandise and utilizes commodious premises, comprising one floor and basement, each 25×60 feet in dimensions, a large stock is carried, among the more important commodities handled being choice staple and fancy groceries, provisions, dry goods, and boots and shoes. These are selected especially with a view to supplying regular trade, and hence may be depended upon to prove entirely satisfactory as they come from the most reliable sources and are in every instance guaranteed to prove just as represented. Mr. Newhouse believes in “quick sales and small profits,” and quotes bottom prices on everything he handles. Competent and reliable assistants are employed and immediate and careful attention is thus assured to every caller. Mr. Newhouse also deals extensively in raw furs and pays the highest price.

**SILAS W. TABER**, manufacturer of Fine Carriages, Sleighs, etc., etc.; Jobbing of all kinds promptly attended to; ordered work a specialty; Mechanic Street, Houlton, Me.—Mr. Taber is one of the best known manufacturers of fine carriages, sleighs, etc., in this neighborhood. He commenced operations about twenty-seven years ago, and his business has continued to increase from the start. Those of our readers who wish to procure a fine carriage or sleigh can do no better than to give an order for the same to Mr. Silas W. Taber, for he makes a specialty of such work and can guarantee perfect satisfaction as to quality, style and price. He is also prepared to attend to jobbing of all kinds, which is promptly attended to. All work entrusted to him may be safely depended upon to prove just as represented, the practice of covering up defective work with handsome paint not being allowed at this establishment. The premises are located on Mechanic street, Houlton, Me., and they have all facilities for producing good work. Employment is given to eight competent men, that every order may be filled when promised. Mr. Taber is a native of this town, and is well and favorably known in all adjacent towns.

O. F. FRENCH,

Main and Court Streets, Houlton, Maine,

DEALER IN

DRUGS, MEDICINES AND CHEMICALS,

FANCY AND TOILET ARTICLES,

SPONGES, BRUSHES, PERFUMERY, ETC.

PHYSICIANS' PRESCRIPTIONS CAREFULLY COMPOUNDED.



A. P. M. TABER, Horse Shoer and Farrier; Regulating Horses Teeth a specialty; agent for Glaister's Peat Moss Petroleum; Houlton, Me.—Mr. Taber, who is a native of Houlton, Me., has conducted this business for about twenty

years and we believe now takes the lead in his especial line. A blacksmith's shop is as necessary in a community as almost any line of business which can be mentioned, but in order to be ranked among the leading places, it must be first class in every respect, and any one wishing a strictly first class job done at a moderate price should visit this shop. Mr. Taber makes a specialty of shoeing horses and treating and regulating their teeth. He is also competent to treat them for other ailments. Those who own valuable horses can appreciate the services of one who understands their diseases and the great advantage of having so skillful a person in town, and there are many gentlemen in this neighborhood who have availed themselves of this great convenience. Mr. Taber is agent for Peat Moss medicated hoof stuffing.

& Co. make a specialty of undertaking, and they are prepared to assume entire charge of funerals, and to supply every thing required for such occasions at very reasonable rates. Mr. John M. Rice conducted this business for more than fifteen years, and it was in 1889 that the present firm of I. M. Hill & Co. succeeded him. Mr. Hill is a native of Littleton, Me. The firm enjoy the fullest confidence of the public as their goods are never knowingly misrepresented and their prices are always low as the lowest.

D. F. CHAMPEON, Electrician; orders for Electrical Apparatus promptly attended to; Electrical Repair Work solicited; Agents for the "Acme" Cash Railway System; 23 Court Street, Houlton, Me.—In order that electrical apparatus should give satisfaction it is essential that it be properly arranged and connected, and, obvious as this fact would seem to be, it is apparently often lost sight of, for many persons seem to believe that as long as they obtain first-class apparatus it will surely work well whether they or other unskilled persons put it up, the consequence being that the work is improperly done, the apparatus fails when most needed, perhaps, and is condemned as "a fraud" or "not practical." This is annoying, to say the least, and it is also wholly unnecessary, for, by placing orders with Mr. D. F. Champeon at No. 23 Court street, satisfactory results are positively assured. He is a native of Exeter, Me.; began operations in Houlton as a member of the firm of Champeon & Young in 1889, and assumed sole control in 1891. Being an expert practical electrician he is prepared to do all kinds of electrical work, such as putting in electric bells, annunciators, burglar alarms, electric locks, etc., which may be operated from any part of the premises, and to do electrical repair work of every description at short notice, at moderate rates and in the most efficient manner. Mr. Champeon deals in all kinds of electrical apparatus and supplies and will furnish the same at lowest market rates. Speaking tubes and whistles are also dealt in, and gun and locksmithing and bell hanging will be done in first class style at low rates. Electro plating in gold, silver and nickel is also finely done at this establishment. Mr. Champeon is the sole agent for Maine for the Acme Cash Railway System, which saves time, labor and money, is ornamental as well as useful, and will be rented or sold outright at moderate rates. Mail orders are assured prompt attention, and we feel fully justified in guaranteeing satisfaction to all who may take advantage of Mr. Champeon's facilities.

I. M. HILL & CO., successors to John M. Rice, Furniture, Carpets, etc.; Undertaking a specialty; West End Public Square, Houlton, Me.—It is certainly not to be wondered at that Messrs. I. M. Hill & Co. should do a very large and constantly growing business, for the advantages gained by dealing with them are so many and obvious that there is little chance of even the most careless buyer failing to appreciate them. To begin with, they occupy very extensive premises which consist of four floors, each about 1500 feet in dimensions. These afford excellent facilities for the display and examination of the goods to be sold, which includes furniture, carpets, etc. His stock is a very valuable and desirable one and it is complete in its variety and style. The furniture is thoroughly made and the designs are new. The carpets represent some of the newest patterns of the best houses, while the prices for the same are very moderate. Messrs. Hill

# HENRY B. ESMOND, M. D.,

HOMEOPATHIC PHYSICIAN AND SURGEON,

Office in Putnam and Mansur's Block,

No. 3 Market Square, Houlton, Maine.

## CHRONIC AND DIFFICULT CASES SUCCESSFULLY TREATED.

Special Attention given to the Treatment of Diseases of Women and Children.

Medical Examiner for The Union Mutual Life Insurance Company,  
of Portland, Maine.

L. C. BRYANT, Importer, wholesale and retail dealer in Five, Ten and Twenty-five-Cent Goods; Crockery, Glass and Tin Ware a specialty; Houlton, Me.—So great a variety of articles is included under the head of five, ten and twenty-five cent goods that it is quite impossible within our limited space to give anything like a detailed description of the stock carried by Mr. L. C. Bryant, for he is an importer of and a wholesale and retail dealer in such goods, and offers as complete and desirable an assortment as can be found in this section of the State. Mr. Bryant is a native of Machias, and founded his present business in 1884, since which date he has built up a large and still steadily increasing trade by dealing fairly with his patrons and sparing no pains to fully satisfy every reasonable customer. Mr. Bryant occupies one floor and a basement, each measuring 30×40 feet, and has his stock so arranged that inspection of the many articles it comprises is easy and pleasant. A specialty is made of crockery, glass and tin ware, and not only are the latest novelties offered as well as all the staple styles, but the prices quoted average much lower than are generally named on goods of equal merit. Mr. Bryant has recently bought from the well-known firm of E. Merritt & Sons their entire line of crockery and glass ware, and leased their store in the brick block for a term of years, where he is better prepared to handle his large and steadily increasing trade.

JOHN A. MILLAR, Wholesale Grocer and manufacturer of Pure Confectionery; Nos. 9 and 11 Court Street, Houlton, Me.—There is no denying that there has sprung up of late years a certain prejudice against what are known as "grocers' candies," owing to the fact that some grocery houses in their eagerness to overcome all competition in the confectionery line by quoting low prices have supplied their customers with very inferior goods. Only comparatively few houses have done this, but the high-priced confectioners have taken advantage of the opportunity to build up a popular prejudice against "grocers' candies" in general. Now, of course, this is unjust, for many grocers handle only first class confectionery, even if they do undersell the "regular" confectioners, and very prominent among those who quote bottom prices on confectionery of guaranteed excellence is Mr. John A. Millar, doing business at Nos. 9 and 11 Court street. Mr. Millar is a native of New Brunswick, and has carried on his present business since 1879. He is not only a wholesale and retail grocer but also a manufacturer, wholesaler and retailer of pure confectionery, and hence knows just what he is furnishing to his customers in the way of candy, and fully guarantees its purity, while quoting bottom prices on each of the many varieties dealt in. The premises made use of comprise three floors and a basement, measuring 25×65 feet, and are fitted up with all facilities necessary to enable operations to be carried on to the best advantage, the most extensive orders being filled at short notice, as employment is given to eight competent assistants.

JOHN BRYSON, Photographer; Pictures copied and enlarged; Houlton, Me.—Since the time that the great French artist discovered the art of daguerriotyping, photography has been making rapid and continual advances until to-day it occupies a position of commanding influence. The photographic studio now conducted by Mr. John Bryson has been under his management for about thirty years. The popularity and success which he has attained in this business speak most conclusively for his skill as an artist, and the good taste of the people of Houlton. He occupies a fine studio, where he is prepared to offer his patrons the most satisfactory work in all branches of fine photography. Pictures are copied and enlarged in the most approved styles. An examination of his work, and the testimony of his large circle of patrons, will confirm all he claims for his talents and workmanship. He has every modern improvement connected with his business and is prepared to take orders for all kinds and sizes of pictures that come under the head of photography. Mr. Bryson gives employment to three assistants who are competent to perform the duties he requires of them. He is a native of New Brunswick, and he has made many friends in our midst by his courtesy and skill as an artist. Mr. J. Frank Bryson, the son, who is also a fine artist, and a thoroughly good fellow, has recently been admitted to partnership. For fine photographs or out-door views we most heartily recommend this firm to our readers.

W. A. NICKERSON, wholesale and retail dealer in Dry and Fancy Goods, Furnishing Goods, Fur Coats, Ladies Wraps, Boots, Slides and Rubbers, 63 Main Street, Houlton, Me.—Notwithstanding the high average character of the many mercantile establishments located in Houlton and vicinity, it is obvious that here, as elsewhere, there must be certain houses in each line of trade which excel all others in the handling of given specialties, and it is an open secret that at the establishment conducted by Mr. W. A. Nickerson at No. 63 Main street, unequalled inducements are offered to purchasers of dry and fancy goods of all kinds, also furnishing goods, fur coats, ladies' wraps, boots, shoes, rubbers, etc. Mr. Nickerson ought to be able to offer exceptional advantages to buyers of these goods, for he has had long and varied experience in his present line of business, and has been located in Houlton since about 1882, and enjoys such favorable relations with producers as to enable him to quote positively bottom prices on positively dependable goods. He is a native of Hodgden, Me., and has long ranked among Houlton's representative merchants. The premises occupied measure 35×90 feet in dimensions, opportunity being given for the carrying of a very heavy and varied stock, and for the displaying of it to excellent advantage. Dry and fancy goods, etc., are dealt in both at wholesale and retail, and the employment of five competent assistants assures prompt and polite attention to every customer. Mr. Nickerson is well known throughout Houlton and vicinity, and now holds the office of county treasurer.

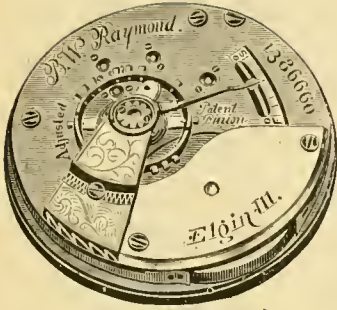
## C. H. FOWLER,

DEALER IN

## Watches, Clocks and Jewelry,

Particular attention given to Fine Watch and  
Jewelry Repairing.

COURT ST., HOULTON, ME.

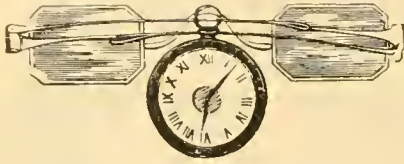


**J. E. BURNHAM**, Oyster House, Cigars and Tobacco, Houlton, Me.—The man who carries on an establishment and furnishes food that is all right both as regards quality and quantity is a benefactor to the human race and deserves every credit, and as Mr. J. E. Burnham is just that kind of an individual we take pleasure in commending his establishment to the favorable attention of our readers. The Oyster House under consideration has been under the management of the present proprietor since 1887. He has renovated the premises until they are, among the best in Houlton, and cover an area of some 720 square feet. Mr. Burnham has always been famous for combining good food and plenty of it with low prices, and with his thorough knowledge of the business, he understands the wants of each customer, and always strives to please them. Mr. Burnham is a native of Lincoln, Me., and is very well known throughout Houlton, where he has built up an extensive wholesale and retail business. He deals extensively in oysters, and also carries constantly in stock a choice assortment of cigars, tobacco, etc. The many improvements which Mr. Burnham has made in his business methods should, and we feel assured does assist, in adding much patronage to his establishment.

**EXCELSIOR NEWS DEPOT**, O. M. Smith, dealer in Books, Stationery, Fancy Goods, Room Paper and Curtains, Jewelry, Musical Merchandise, Sporting Goods, etc., Houlton, Me.—An enterprise of special interest to the people of Houlton, and one that will be of value to learn something about in this volume, is the Excelsior News Depot, conducted by Mr. O. M. Smith. He has been identified with this establishment from the time it was started by the firm of Smith & Lunt in 1885 and since 1889, has had the entire management of affairs. The business of this house is steadily increasing, and its resources are ample to meet all demands. Its policy is worthy the consideration of the public, who will find many advantages in dealing here. Mr. Smith has in his employ two competent assistants, and customers are assured immediate and courteous attention, and that all inquiries will be answered politely. The premises are centrally located and are 24x50 feet in dimensions, and contain not only a choice assortment of books, stationery, and fancy goods, but a large variety of room paper and curtains, also jewelry, musical merchandise and sporting goods, etc. Mr. Smith who is a native of Maine is a man thoroughly conversant with the minutest details concerning the business, to which he gives his close supervision, and our citizens are sure that they can obtain here the most popular publications of the day, as well as the latest novelties in all departments of the establishment. We can therefore commend the able and efficient management of this house.

**G. W. LANE**, dealer in Boots, Shoes and Rubbers, 17 Court Street, Houlton, Me.—When buying boots or shoes, the main point is to get a pair that will fit you, and it is worth while to take more pains to do this than one would suppose, for not only is good fitting footwear decidedly more comfortable than that which is too loose or too tight at one point or another, but it is also decidedly more durable, as has been repeatedly proved by actual test. Now, feet vary considerably in size and proportions, and hence, the only way to get something that will really fit is to choose from a stock containing practically all sizes and widths, and if you make your selections from the assortment offered by the Boston Shoe Store, Mr. G. W. Lane, proprietor, at No. 17 Court street, you will have little trouble in getting a satisfactory fit, for the stock is exceptionally complete, both as regards sizes and varieties of footwear. Mr. Lane is a young man, and is a native of Boston, where he was connected with the wholesale shoe house of Batchelder & Lincoln for seven years, and it is needless to add, thoroughly understands the business. He began business in Houlton in 1890, and conducts the only exclusive shoe store in this county, including a branch store at Caribou. Mr. Lane spares no pains to keep his assortment of boots, shoes and rubbers complete in every department, and there is practically nothing in the line of seasonable footwear he is not prepared to furnish. His prices are low as the lowest, and as his goods are in every instance guaranteed to prove as represented, no better place to trade can be found in this town.

**C. H. WILSON**, dealer in Groceries, Provisions, Tobaccos, Fruit and Confectionery, Houlton, Me.—This establishment has been conducted here for many years as Mr. C. H. Wilson succeeded Carey Bros., in 1865, and the grocery trade had been carried on for some years previous to that date. Its present proprietor, Mr. Wilson, ranks among the most important and representative business men, and the service was never more prompt, accurate and generally satisfactory than it is now. The stock on hand is varied and complete, being carefully selected for family use. Choice groceries, provisions, tobaccos, fruit and confectionery are largely dealt in, and despite the uniformly excellent quality of these articles the prices quoted will bear the closest comparison with those of other dealers. Employment is given to three competent assistants, and customers are assured prompt and polite treatment, while orders are accurately filled. The premises contain about 600 feet. Mr. C. H. Wilson who is a native of St. Albans, Me., has been the town treasurer and for four years was in partnership with Mr. T. M. Bradbury. He is very widely and favorably known in this vicinity.



**JAMES K. OSGOOD, Jeweler and Optician**; also Watches, Clocks, Silverware, and rich Fancy Goods; everything usually kept in a First-class Jewelry Store; Fine Watch Repairing a specialty; 59 Main Street, Houlton, Me. Mr. James K. Osgood is a native of Maine, and is very widely and favorably known in Houlton and vicinity, both in business and social circles, he having made many friends by his enterprising and straightforward methods during the twenty years that he has been identified with the present enterprise. He deals in jewelry, clocks, silverware, rich fancy goods, watches, optical goods, etc. The premises occupied by Mr. Osgood are some 600 square feet in dimensions, and located at 59 Main street, Houlton, a very carefully chosen stock of American watches, clocks, jewelry, silverware, engagement and wedding rings being always on hand to choose from, and is so frequently renewed as to always contain many of the latest novelties, besides full lines of staple goods, diamonds, rich jewelry, spectacles, etc., styles which are in permanent demand. The leading makes of Waltham, Elgin, Hampden, Springfield and all makes of standard American watches are well represented, and one may buy a good reliable timekeeper here at very low figures, and have the satisfaction of knowing that it is fully guaranteed to prove as represented. Excellent value is also offered in rich fancy goods, and in fact everything usually kept in a first-class jewelry store. A specialty is made of eye-glasses, spectacles and optical goods suited to all defects of vision are furnished at lowest figures possible for good stock. The best lines of silver and plated ware to be found in the market are in stock here. Fine watch repairing a specialty, and will be done in a superior manner at short notice.

**T. M. & J. BRADBURY, dealers in Groceries, Carriages, Harnesses, Robes, etc.;** also carry on first-class Livery, Boarding and Sale Stables; Market Square, Houlton, Me.—Messrs. T. M. & J. Bradbury are among the most favorably, as well as the most widely known of Houlton's business men, for their honorable and enterprising methods cause them to be held in high esteem by those with whom they have dealings, and the nature of their undertaking—or rather undertakings, for they carry on three distinct lines of business—has made them almost universally known in this section of the State. Messrs. T. M. and J. Bradbury are both natives of Maine and began business here in Houlton about fifteen years ago. Their store is located on Market square, and has all necessary facilities for the proper accommodation of a varied stock, comprising groceries of all kinds as well as harnesses, robes, etc. These goods are offered at the lowest market rates and a large retail business is done in both departments, requiring the services of three capable assistants. In addition to the lines of business already mentioned, Messrs. T. M. & J. Bradbury carry on a first-class livery, boarding and sale stable. They also carry a large stock of fine carriages of all descriptions. Their establishment is very conveniently arranged and has every facility for the boarding of horses and care of vehicles at reasonable rates. They keep for livery purposes a large number of stylish turnouts. All animals entrusted to their care, either for sale or to board, will be given the best attention, and every thing for their comfort will be provided.

**FRED F. FRISBIE, wholesale and retail dealer in Fine Groceries, Opposite Snell House, 21 Market Square, Houlton, Me.**—Among the many grocery stores located in Houlton, few are better known than that carried on by Mr. Fred F. Frisbie at No. 21 Market street. He began business in 1880 in the boot and shoe line, but since 1888 has been engaged in the grocery business, and has already made an enviable reputation for reliability and fair dealing. Premises of the dimensions of 20×83 feet are occupied, and three courteous and competent assistants are required to attend to the heavy patronage enjoyed. The stock carried at this establishment will compare favorably in all essential features with that of any similar house in Houlton, for it is both large and varied, and contains no commodities of inferior quality, it being Mr. Frisbie's endeavor to cater to the best trade. He does not do this by placing his prices so high that none but the favored few can afford to trade with him, but offers such inducements that experienced buyers feel they can hardly afford to trade elsewhere. A specialty is made of first-class groceries of all kinds, which are sold at both wholesale and retail. The premises occupied are located at No. 21 Market Square, opposite Snell House, where everything sold is guaranteed to prove just as represented, and the prices as low as the lowest, when the quality is considered. Mr. Frisbie being a native of Houlton, is well known and highly respected throughout this vicinity.

**H. T. FRISBIE, dealer in Fine Dry Goods and Carpetings, 25 Market Square, Houlton, Me.**—It is not a wonderment that the house whose card we print above should be considered as a representative of its class in this vicinity, for it is controlled by a man who has had an extended and varied experience in the business he conducts, and who spares neither pains nor expense to fully maintain the leading position which he has for some time held. The enterprise in question was inaugurated by Mr. H. T. Frisbie in 1866, and has therefore been under the management of the present proprietor for the past quarter of a century. Mr. Frisbie is a native of Houlton, and is very widely known and highly esteemed in this vicinity. The premises occupied are located at 25 Market square comprising two floors each 30×83 feet in dimensions, where the stock carried is not only heavy but complete and includes fine dry goods, and carpetings of every description. Employment is given to three competent assistants and customers are served with promptness and courtesy. The ladies of Houlton have long since learned that when they wish to inspect the latest fashionable novelties this establishment is the place at which to find them, and also that both dry goods and carpetings, are offered at prices which will bear the strictest comparison with those asked elsewhere. The stock includes all grades, and some decided bargains are sure to be found at this popular establishment.

**SNELL HOUSE, J. R. Kimball, Proprietor, Houlton, Me.**—There is no question but that the standing of a town, among strangers at least, is largely dependent upon the character of its hotel accommodations, and the excellent reputation of Houlton as a town to do business in, or to visit on a pleasure trip, is due in a great measure to the enterprise and liberality shown in the management of its public houses. The Snell House occupies a prominent position among these establishments, for the pleasantness and convenience of its location, as well as the excellence of the accommodations afforded, which commend it to the favorable attention of the most fastidious traveller. This house has forty sleeping-rooms that are comfortably furnished and conveniently arranged and the house is lighted by electricity. The table is supplied with the best the market affords and the cooking is excellent. The service is prompt and obliging as fourteen capable assistants are employed that there may be no delay in the attendance due to guests. The terms of this house are

very reasonable, both to transient and permanent guests. This house was established sometime since and conducted by Mr. Floyd, who was succeeded by Mr. Philbrick. It was in 1888 that the present proprietor, Mr. J. R. Kimball assumed control, and the patronage he has secured is evidence of his fitness for the position. He is a native of Calais, Me., and successfully conducted the St. Croix Exchange for five years.

**GILLIN BROTHERS**, wholesale and retail dealers in Meats, Groceries, Provisions, Crockery, Fruit and Confectionery; manufacturers of Full Cream Cheese; dealers in Hay and Short Lumber; one door east of Post-Office, Houlton, Me.—A large proportion of our readers can no doubt remember when "Groceries and West India goods," was the regulation sign in front of every well-ordered grocery store, but of late years the number of articles comprised under the general head of "groceries," has become so great that no effort is made to indicate the particular portion of the world from whence they came, the fact being that every climate and about every people are represented in the commodities offered. A visit to such an establishment as that conducted by Gillin Brothers, is sure to prove interesting for here may be found an immense assortment of meats, groceries, provisions, crockery, fruit and confectionery. They are manufacturers of full cream cheese and also dealers in hay and short lumber. This firm do an extensive wholesale and retail business and carry goods suited to all classes of trade. The premises made use of are 21×95 feet in dimensions, thus giving ample opportunity for the accommodation of a very large stock, and it is evident at a glance that this opportunity is fully improved. This enterprise was inaugurated by Williams & Co., who were succeeded in 1883 by the present firm of James and D. H. Gillin, both being natives of Houlton, Me. They are widely and favorably known in business and social circles.

**LANE & PEARCE**, dealers in Dry and Fancy Goods, Boots, Shoes, School Books and Stationery, Red Store, Houlton, Me.—The business conducted by Messrs. Lane & Pearce, was founded in 1878 by Mr. Samuel Lane and has long been looked upon as one of the most truly representative enterprises of the kind in Houlton. Since passing under the control of the present firm in 1886, it has become more popular than ever, for not only has the old reputation for square dealing been fully maintained but increased pains have been taken to keep the stock complete in every department, to handle none but reliable goods and to quote prices as low as the lowest, while it is generally conceded that at no store of the kind in this vicinity is the service more prompt, courteous and generally efficient. The premises are about 25×100 feet in dimensions and no space is wasted either, for a heavy stock is carried, comprising full lines of dry and fancy goods, boots and shoes, stationery, etc. This establishment is familiarly known as the Red Store to the residents of Houlton. Its proprietors, Messrs. Samuel Lane and Varney Pearce, being natives of Maine, and thoroughly familiar with the handling of the merchandise included in their stock, give close personal attention to the many details of their business. Two competent assistants are employed, and the goods are sold strictly on their merits, every article being fully guaranteed to prove precisely as represented.

**JOHN BOYLE**, Merchant Tailor, Court Street, Houlton, Me.—This establishment has long been a familiar one to the residents of this town, for it was under way previous to 1862, when it was managed by Mr. Charles McCrystle, who was succeeded in 1869 by the present proprietor, Mr. John Boyle. Those familiar with Mr. Boyle's methods of doing business need not be told that he pays more attention to performance than to promise, and every intelligent man knows that it is not the business firm that makes the most extravagant claims that may be

depended upon to afford the best possible service. The experience of Mr. Boyle as a merchant tailor, and the relations that have been so long continued with producers and wholesalers, enable him to procure his articles on favorable terms and to offer them at as low prices as can be quoted on goods of equal merit. His stock contains a full assortment of woolens and suitings, embracing the new and fashionable styles of the season, which will be made up to order in the best style and at the lowest rate for the quality of the goods and work. Mr. Boyle feels a confident of giving satisfaction in every respect, and is pleased to show his goods and to assist with his knowledge in selecting material to the best advantage. Orders will receive prompt attention, employment being given to six assistants, and with the close supervision of Mr. Boyle all tastes can be suited.

**HOULTON STEAM LAUNDRY AND DYE HOUSE**, M. L. Hutchinson, Proprietor, Houlton, Me.—The enterprise conducted under the name of the Houlton Steam Laundry and Dye House, is rapidly and steadily gaining in popularity and patronage under its present management, and for reasons so obvious that they must be apparent even to the most careless observers. The objections raised against the ordinary public laundries and dye houses, are that the work is sometimes only partially done, the goods are apt to be injured by chemicals or by improper handling, and the delivery is uncertain. None of these apply to the establishment in question, the proprietor of which guarantees perfect satisfaction, and is prepared to carry out that guarantee to the letter. All kinds of work is received, for the establishment is equipped with the most improved machinery, skilled and careful assistants are employed, and in short the facilities at hand, are fully equal to the best. This enterprise was originated by Mr. Charles Holt, who was succeeded by the present proprietor, Mr. M. L. Hutchinson in 1889. The premises occupied comprise two floors which are so admirably arranged as to obviate all confusion, and make any errors in the handling and delivery of work of very rare occurrence. Agencies are maintained at Presque Isle, Caribou, Fort Fairfield and Patten. Mr. Hutchinson gives close personal attention to the business and spares no pains to maintain the service at the very highest standard. Very reasonable rates are quoted in both the laundry and dyeing departments, and those who place a trial order at this establishment are sure to become regular patrons. Mr. Hutchinson also manufactures a very fine grade of wool mats.

**J. H. WINGATE**, Dealer in Boots, Shoes and Gents' Furnishings, 41 Market Square, Houlton, Me.—The most successful buyer is the one who discriminates the most successfully between "goods cheap" and "cheap goods," and it is just such a buyer who will find the most to admire in the assortment of boots, shoes and gents' furnishings offered by Mr. J. H. Wingate at No. 41 Market Square, for this gentleman carries on business on the "quick sales and small profits" system, and both his goods and his prices combine to form a very powerful argument in favor of patronizing his establishment. The residents of Houlton and vicinity are too intelligent not to perceive the force of an argument of this kind, and the natural result is that his store is a popular resort, and is gaining in favor daily. It was originally started by Mr. L. Stevens, who was succeeded by Mr. Harry Jackson, and he by the firm of Webber & Wingate in 1887, the present proprietor assuming entire control of the business in 1888. Mr. J. H. Wingate is a native of Hallowell, Me. and is thoroughly conversant with his business in every detail. He gives personal attention to customers, and employs sufficient assistance to enable him to fill all orders without delay. The premises made use of are 25×60 feet in dimensions, and contain among other things, the largest and most complete line of boots and shoes in town. All feet can be fitted; all tastes can be suited; and as for the prices, why, call and see for yourself.

**S. H. POWERS, manufacturer and dealer in Furniture, Mattresses, Picture Frames, Caskets, Coffins, Robes, etc.; Warerooms, East of Post office, Main Street, Houlton, Me.**—It is undoubtedly true that house furnishing goods are cheaper to-day than they ever were before and that about every man can now furnish his home comfortably and even handsomely, but it is also true that many practically worthless goods are in the market and that the only safe course to take is to place orders with a dealer who has proved himself to be worthy of every confidence. In this connection we may very properly call attention to the establishment conducted by Mr. S. H. Powers, whose warerooms are located on Main street, east of post-office, for this gentleman is a manufacturer as well as dealer in furniture, mattresses, picture frames, caskets, coffins, robes, etc., and carries a large and exceptionally complete stock, and during the twenty-six years that he has carried on business he has attained a well deserved reputation for representing things just as they are and for quoting the lowest market rates in every department of his business. Operations were begun by him in 1865 at Houlton, he being formerly engaged in business at Presque Isle, Me. The premises now utilized by Mr. Powers comprise three floors each 24×108 feet in dimensions, the front part of the second floor being used as his residence. Mr. Powers is a native of Blue Hill, Me. He served in the army during our late war, and is highly respected among the enterprising business men of this vicinity. He does an extensive business and constantly carries a complete stock. Orders are acted upon without delay and moderate charges are made under all circumstances.

**H. C. BRADBURY, Groceries and Meat, near Depot, Houlton, Me.**—The business conducted by Mr. H. C. Bradbury has been carried on just about thirty years, having been founded in 1861 by Messrs. Baker & Bradbury, who were succeeded the same year by Messrs. H. C. and T. M. Bradbury. From 1865 to 1867 Mr. H. C. Bradbury was in the express business, and from 1867 to 1870 was proprietor and manager of a large lumber mill, but in 1870 he resumed connection with the grocery and provision business as a member of the firm of Norcross & Bradbury, assuming sole control the following year, or in 1871, so that for the past score of years he has been sole proprietor. Mr. Bradbury does not give exclusive attention to the handling of groceries and meats, but controls a half interest in a lumber mill and starch mill at Cary, Me., under the firm-name of Norton & Bradbury, carrying on an extensive commission business in potatoes and lumber. The starch mill is located nine miles from Houlton on the Calais road. His store is located near the Houlton depot and is largely patronized; a large and complete stock of groceries and meats being constantly carried, low prices being quoted and prompt attention given to all, as two competent assistants are employed. Mr. Bradbury is a native of New Limerick, Me., has held the position of county treasurer, and during his long and honorable business career has become one of the best-known merchants and manufacturers in this portion of the State.

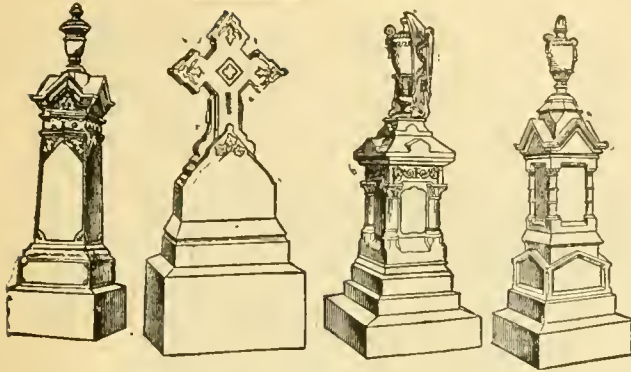
**C. F. ROSS, Merchant Tailor, Opera House Block, Houlton, Me.**—Wonderful improvements have been made in ready-made clothing of late years, without a doubt, but to assert that the very best ready-made garments are as desirable as good custom clothing is as absurd as it would be to try to prove that twice two are five, for it is so obvious as not to require demonstration, that garments made to order are sure to fit better, wear better, and, in short give better satisfaction in every way than those made to fit everybody. That many residents of Houlton and vicinity are convinced of this fact is shown by the liberal patronage accorded Mr. C. F. Ross, and we take pleasure in calling attention to his facilities, for we know that he has both the determination and the ability to thoroughly satisfy every reasonable customer. The business

with which he is identified was founded in 1886 by Mr. H. G. Fuller, and passed under the control of the present owner in 1888. Mr. Ross was born in Houlton, and has had a long and varied experience in fine custom tailoring. He gives personal attention to orders and as he employs twelve assistants, he is in a position to execute commissions at short notice, while his charges are uniformly moderate. The premises occupied are located in Opera House Block, and measure 20×80 feet, affording ample room for the carrying of a complete assortment of foreign and domestic fabrics, comprising the latest fashionable novelties. The leading manufacturers are represented, and the goods are guaranteed to prove precisely what they are claimed to be in every respect.

**M. M. KEATON, manufacturer of Doors, Sash, Mouldings, etc., Planing, Turning, Jig and Band Sawing done to order; North end of Bridge, Houlton, Me.**—We speak of a house being "built," nowadays the same we always did, but as a matter of fact, most houses are more "put together," at the present time than they are "built," for both the exterior and the interior fittings are made by machinery, in great factories, and the builder has simply to choose the patterns best suited to his purpose, and see that they are properly arranged and distributed about the structure. Nothing is lost by this practice, and a great deal is gained, for a much better house can be erected for a given sum of money to-day than was ever before the case. One of the best-known manufacturers of doors, sash, mouldings, etc., in this vicinity, is Mr. M. M. Keaton. The business now conducted by him was originally started by Messrs. D. and F. W. Gerow, who were succeeded by the firm of Bradbury & Keaton, the present proprietor assuming entire control of the business in 1876. Mr. M. M. Keaton is a native of Houlton and has a very large circle of friends and patrons throughout this vicinity. His mills are located at the north end of bridge, comprising three floors, each measuring 25×60 feet. Every facility is at hand for the manufacture of doors, sash, mouldings, etc.; also for planing, turning, jig and band sawing, which is done to order in the most satisfactory manner. Mr. Keaton does an extensive business, both wholesale and retail in character. He has the reputation of selling reliable goods at bottom figures, and as he is prompt in the delivery of orders at all times, it is not surprising that his establishment should rank with the most popular in this section.

**MONAHAN BROS., dealers in Meat, Groceries, Tobacco, Cigars, Fruit, Confectionery and Canned Goods, Houlton, Me.**—Although it may seem as if information regarding meat, groceries, etc., was hardly called for, there being so large a number of these establishments to be found throughout every community, still for this very reason we believe that the public will appreciate being told that there may be found a strictly reliable enterprise of this kind, as unfortunately, all of them cannot truthfully be so described. We are confident that those who may favor Messrs. Monahan Brothers with their patronage will have no occasion to regret having done so, for these gentlemen carry on one of the best equipped establishments in Houlton, and propose to do all in their power to fully satisfy their customers. The establishment in question was originally founded by Mr. G. H. Walker, who was succeeded by the present firm in 1887. The premises occupied cover an area of about 3,000 square feet, and a very finely selected stock of meats, groceries, tobacco and cigars, as well as fruits, confectionery and canned goods, is constantly on hand and are supplied at the lowest market rates. The large retail trade transacted by this firm require the services of thoroughly competent assistants. All orders are accurately filled and promptly delivered, perfect satisfaction being guaranteed to every patron. Messrs. E. C. & W. H. Monahan are both natives of New Limerick, Me., and are well known among Houlton's enterprising business men.





**HOULTON MARBLE WORKS, H. T. COLLINS** proprietor; dealer in Monuments, Headstones, Tablets, etc., in Marble and Granite; No. 17 Water Street, Houlton, Me.—Mr. Collins is a manufacturer of and dealer in cemetery work of all descriptions, and is prepared to furnish monuments, headstones, etc., at short notice, and at remarkably low rates. He generally has a fine selection of finished work on hand, including monuments of marble and granite, and has a very extensive assortment of designs which he is prepared to carry out at short notice, and to modify to suit the tastes and means of his customers. It is hardly necessary to say that monumental work must be executed in a first-class manner in order to be at all acceptable, for nothing looks more out of place than cheaply and unskillfully constructed cemetery work. The advantages of using granite for monuments has only been appreciated within the past few years, but as they become better known this material grows rapidly in favor. This stone varies greatly in color and is capable of receiving superior finish and polish. It is often selected above all other stones by those of excellent taste and judgment. Mr. Collins will give personal attention to the taste and desires of customers, and every effort will be made to give satisfaction in regard to the style and price of all work.

**FRANK L. COOK**, dealer in Books, Stationery and Art Goods, Room Papers, Curtains, etc., Picture Framing, Musical Instruments; First National Bank Building, Houlton, Me.—In a book intended for the people, as this is, all information as to how homes may be made beautiful at small expense, cannot fail to be of interest, hence we need offer no apology for calling attention to the fine display of goods made by Mr. Frank L. Cook at his well-known establishment, for there is nothing capable of so thoroughly changing the appearance of a room, or of an entire house, for that matter, as books and art goods. Mr. Cook offers a very skillfully selected assortment to choose from, and whether you wish to purchase a new picture or have an old one re-framed, a large and fine variety will be found at the establishment in question, and as the prices are as low as the lowest no one should neglect visiting this store. Books and stationery of all kinds are extensively dealt in, and comprise the latest publication in books, the most novel designs in stationery and art goods, as well as an extensive assortment of room papers, window shades, Turcoman draperies, Nottingham and Irish point lace curtains, Madras curtains, drapery poles, etc. Mr. Cook makes a specialty of house furnishings, and no one in need of goods in that line can fail to satisfy themselves at his establishment. Draperies of special designs to match carpets and furniture will be ordered from the largest houses in Boston and New York at short notice. Mr. Cook has had several years' experience in the musical instrument trade, and anyone in want of a piano or organ can save money by consulting him. The enterprise in question was started in 1889 by the present proprietor, who is a native of Maine. Competent assistants are employed and a prosperous retail business is done. Mr. Cook has shown both liberality and foresight in the management of his business, and fully deserves his success.

**WM. C. DONNELL**, Insurance Agent, Market Square, Houlton, Me.—There are few insurance agencies in this section of the State that can show such a record as that held by the one carried on by Mr. Wm. C. Donnell on Market square, for although this agency has been under the management of its present proprietor only fifteen years, the amount of business now done will compare favorably with that transacted by many concerns of much longer standing. The cause of this exceptional success is no secret, for business men are quick to appreciate able and faithful service, and it is generally conceded that no insurance agency in Houlton is more prompt and painstaking in looking after the interests of its patrons. Then, again, the list of companies represented is unsurpassed, for there is not one of them but what has proved itself worthy of absolute confidence, and some of the leading foreign companies are acted for as well as the most prominent home organizations. We give the list below, and are sure that our readers will agree that what we have said concerning it, is fully justified by the facts. It is as follows: Home Insurance Co. of New York; Niagara Insurance Co. of New York; American Insurance Co. of New York; National Insurance Co. of Hartford, Conn.; Orient Insurance Co. of Hartford, Conn.; Springfield Insurance Co. of Springfield, Mass.; Imperial Insurance Co. of London, Eng.; City of London Insurance Co. of London, Eng.; Guardian Insurance Co. of London, Eng.; Fire Insurance Co. of Philadelphia, Pa.; People's Insurance Co. of Manchester, N. H.; Merchants Insurance Co. of Newark, N. J.; California Insurance Co. of San Francisco, Cal.; Mechanics and Traders Insurance Co. of New Orleans, La. Mr. Donnell is prepared to effect insurance to any amount, and promptly adjust and pay losses at his office. He is a native of Houlton, and is cashier of the First National Bank of this town. He is widely known in this vicinity, and is regarded as competent authority in all insurance matters.

**THE RAYMOND CO.**, dealers in Crockery, Glass, Tin and Silverware, 5 and 10 Cent Goods. Manufacturers of all kinds of Hair Work, Court St., Houlton, Me. This company was originally started by Mr. L. C. Raymond, who was succeeded in 1886 by The A. H. Raymond Company, and who in 1890 was succeeded by The Raymond Co., and is at the present time known as the Raymond Co. The establishment occupied is centrally located, and covers an area of some 1200 square feet, and is under the general management of Lewis C. Raymond.

**First Department.**

Is the manufacturing of human hair goods, such as switches, puffs, curls, frizzes, and wigs, for both ladies and gents. Mrs. Raymond is one of the finest work-women this side of Europe, and has had some eighteen years experience in the business. Orders are received from all parts of the States, and as far south as Stewart, Va. Prices are within the reach of all and orders by mail will receive prompt attention.

**Second Department.**

House furnishing goods, such as crockery, glass, tin and silverware, notions, jewelry, five and ten-cent counters.

**Third Department.**

Furniture, organs, sewing machines, sold for cash, or on the installment plan. A good big discount for all cash buyers, that will surprise them, so that they will almost jump out of their shoes.

**Fourth Department.**

Organs and sewing machines cleaned and repaired at lowest living prices.

**Fifth Department.**

General commission merchants, in selling all kinds of goods. Court street, Houlton, Me.

L. MONSON & SON, dealers in Meats and Groceries; also, "Our Own Make" Fine Sausage, Proprietors of West End Bakery. All goods delivered free of charge. Houlton, Me.—In collecting information relating to the leading business men of Houlton, it very soon became manifest that Messrs. L. Monson & Son, would have to be included in any account of such, for evidences were found on every side to indicate that these gentlemen were fairly entitled to the honor, and that as regards enterprise and popularity, they occupy a high position in the trade circle. The enterprise now conducted by them was originally established in 1865 by Mr. L. Monson, and in 1888, his son, Mr. A. B. Monson, was admitted to the business, since which date the firm-name has been L. Monson & Son. A most extensive and flourishing retail trade has been built up, and premises of the dimensions of 30×65 feet are occupied. Meats and groceries of all kinds are handled, and whether any or both of these commodities are wanted, this establishment will be found a most desirable place at which to procure the same, as the assortment is large, the quality excellent, and the prices low. In addition to their retail meat and grocery trade, Messrs. Monson & Son make a fine grade of sausage, and are the proprietors of the West End Bakery. Three competent and courteous assistants are employed, and those who may favor these gentlemen with their patronage will have every reason to cordially subscribe to all that we have stated, concerning their business methods, for their motto, "Good goods at reasonable prices," is strictly lived up to. Messrs. L. and A. B. Monson are both natives of Houlton, and Mr. L. Monson served in the army during our late Southern war.

HIRAM SMITH & CO., dealers in Flour, Grain, Mill Feeds, Groceries, Teas, Coffees, etc.; Corn of all kinds a specialty: Houlton, Me.—The prices of such standard commodities as those handled by Messrs. Hiram Smith & Co., do not vary at different stores so much as do those quoted on less staple articles, but there is apt to be a variation in quality if not in price, and therefore it is well to obtain them from a dealer who is reputable as well as enterprising. Mr. Smith, the senior partner,

is a native of Phillips, Maine. He founded his present business at Houlton in 1888, and has built up a large retail trade, being prepared to fill the heaviest orders at short notice. The premises occupied are centrally located and comprise two floors, each measuring some 1500 square feet, which contain an immense stock of flour, grain and mill feeds, as well as groceries, teas, coffees, etc., these goods being of guaranteed quality and quoted at the lowest prevailing rates. Mr. Smith makes a specialty of corn of all kinds, and those requiring flour for family use would do well to place an order with him, for he handles the most popular brands, and the goods will surely give satisfaction. All orders by mail will receive as immediate and careful attention as those given in person. We would, therefore, advise those who have not already done so, to call at this establishment and inspect the goods and prices.

I. W. GOULD, dealer in Groceries and Provisions, Houlton, Me.—We confess that we don't know how long the store now occupied by Mr. I. W. Gould, at Houlton has been utilized for the sale of groceries and provisions, for it was founded by Mr. J. L. Carney, who was succeeded by Mr. Gould, but we do know that its present genial proprietor has been in possession since 1878. Under Mr. Gould's liberal and skillful management, however, the establishment has attained a popularity that it never knew before, and to those who want first-class groceries and provisions, and prompt and courteous attention, we would say that here is the place to get them. Mr. Gould was born in Brownville, Me., and is well known throughout Houlton and vicinity. He has worked hard to build up his present business and certainly deserves all the patronage he receives. He occupies well arranged premises and employs active and competent assistants, and is in a position to promise satisfactory service to all. The stock carried is one that would do honor to a much more pretentious establishment, for it is complete in every detail and comprises a fine assortment of staple and fancy groceries, and a full assortment of provisions of all kinds. Family flour is of course very largely handled and is supplied by the bag or barrel at prices that cannot fail to please.