



## HISTORICAL SKETCH OF FORT FAIRFIELD.

A township map of Aroostook county has an even, regular and conventional appearance in striking contrast with that of maps of most other New England counties, and also in marked contrast with the actual appearance of the wild and beautiful country comprised within its limits, for Aroostook county is divided into many square townships of equal size so that a map of it resembles a checker board instead of looking like "crazy patchwork," as the colored maps of nearly all other counties in the New England states do. So universal are these equal squares throughout the county that any exception to them at once attracts the attention of even a casual observer, and so it is that Fort Fairfield is one of the first townships to catch the eye, for it is oblong instead of square in shape, it being made up of two townships, one directly north of the other. The natural inference would be that this is an especially important town and this inference would be found on further investigation to be strictly correct, for Fort Fairfield is one of the most prosperous towns in Aroostook county--which is equivalent to saying that it is one of the most prosperous in New England as Aroostook county is enjoying at least as high a degree of prosperity as any other section of "Yankeeland."

Fort Fairfield is a border town and owes its warlike name to that circumstance, for during the "Aroostook war," caused by dispute concerning the boundary line between the United States and British America, a military post was established within the limits of the present township and a fort was erected for the purpose of better enabling the troops to repel the expected invasion. But, as our readers are doubtless aware, the "Aroostook war" was an almost entirely bloodless struggle in spite of its formidable name, and the early annals of Fort Fairfield are happily free from the stain of any blood other than that of the bears, wolves, catamounts and other "varmints" that disputed the efforts of the pioneer settlers to establish a home in the wilderness. The fort was named in honor of John Fairfield who was governor at the time of its erection. The history of the township covers a period of just about three-quarters of a century, the first settlements having been made about 1816 by people from the adjacent province of New Brunswick, but for all practical purposes the birth of the town

occurred in 1858, for it was incorporated March 11th of that year, having at that time just about doubled the population of 401 which it had at the beginning of the decade, or in 1850. In 1860 the population had increased to 901 and an even larger proportionate gain was made from 1860 to 1870 in spite of the deterring influences of the civil war, Fort Fairfield's population in 1870 amounting to 1,893. The succeeding decade witnessed another pronounced gain, the population in 1880 having been 2,807, and the 1890 census gives the town a population of 3,526, so it will be seen that its progress is constantly "upward and onward." The increase in valuation during the past thirty years has been even more remarkable. In 1860 the valuation of estates in town was \$75,975.00. During the next ten years a phenomenal gain was made, the estates in 1870 being valued at \$276,800.00. In 1880 the estate valuation had risen to \$468,471.00, and in 1890 to \$893,593.00.



RESIDENCE OF E. E. SCATES.

We give herewith an illustration of the residence of E. E. Scates, which is one of the finest in Fort Fairfield. It is situated on Fort Hill and commands a fine view of the river and the surrounding country. It is heated with hot air and hot water, and has hot water throughout the house. Mr. S. D. Beckwith was the architect, which is a sufficient guarantee that the house is well arranged. We present a fine cut of this handsome residence.

The town's surface is uneven and there is an abundance of beautiful scenery in town, but there are no high hills and the soil is easily tilled and is wonderfully productive, this town holding the record for the largest crop of potatoes per acre ever raised in the

east. The record rests on no man's "say so" but was established by official count which placed the yield from one acre at 745 bushels and 25 pounds. The potatoes were raised by Mr. Philo Reed, who lives about two miles from Fort Fairfield village. This banner crop was produced in 1890 and was sold to Messrs. Thurlough & Richards of Fort Fairfield at the rate of \$2.15 per barrel. Potato raising and potato shipping are so largely engaged in by residents of Fort Fairfield and have so important a bearing upon its influence and development that no apology is necessary for introducing the following article, condensed from the town's lively and well edited local newspaper, *The Fort Fairfield Gazette*:

"Aroostook and potatoes have become almost synonymous terms, to such a high place in the estimation of consumers and wholesale dealers in seed, have potatoes grown in our fertile valley of Aroostook attained; and if the county ever adorns its official documents with a county seal, the hand hoe and potato digger ought certainly to occupy a conspicuous place. Going back some 20 years, the chief, and in fact only source by which ready money was attainable, was made by hauling produce to Bangor markets and supplying the lumber camps. Those were days many of our farmers remembered as the 'good old times.' They paid \$15.00 for a barrel of flour and 25 cents per pound for pork, and received \$6.00 per bushel for herds grass, then their most paying crop. 1876 was the year in which the first potato crop of any size was planted, and in 1882 the high price of \$3.25 per barrel was paid. This gave an impetus to the trade which it has never lost, but in the following year, '83, they were only worth 35 cents per barrel, and upwards of ten car loads were shipped to Houlton to make starch at 30 cents per barrel; an event which is not likely to happen again, with three starch factories in town. But with these discouragements, early frosts and individual failures taken into account, the Aroostook farmer justly believes in potatoes, and the season which is just closing, and that which has just begun, for they overlap each other, will make the greatest advance which has yet been made.

"Through the courtesy of the potato buyers, we are enabled to give the following figures which we believe to be thoroughly correct and reliable:



"Total amount paid, \$445,308.00 ; total amount of barrels shipped, 203,370 ; average amount paid per barrel, \$2.25 ; highest price paid, \$3.75 ; length of season, forty-one weeks.

"Amount paid for potatoes for starch included in above, \$30,000.00.

"This gives the remarkable average of \$1,810.19 per working day, paid in cash to our farmers.

"The following figures are interesting and help to give some idea of what our farmers receive in cash for potatoes alone :



MAIN STREET, FORT FAIRFIELD.

"The area of the township is 46,080 acres. About one-third of this is under cultivation ; this gives us 15,360 acres, and taking ten per cent as the amount of land occupied by potatoes last year ; this gives us 1536 acres in potatoes, which divided into \$445,308 gives us \$289.91 per acre, but this, evidently, is too much. It is in fact about double the average amount per acre.

"This brings us to the conclusion that Fort Fairfield is the centre of trade for an area, which is, at the least, twice the size of its own township. Again we have about 904 polls, multiply this by two as we did with the acreage ; this gives 1,210, which divided into \$445,308.00 gives \$368.00 per year, or more than \$1.00 per day to every poll in an area at least 12 miles by 12 or double the size of our own township.

"We think from the above we are justified in saying 'Aroostook' and 'potato' are synonymous."

Additional evidence of Fort Fairfield's great importance as a centre of production and distribution is afforded by the fact that more than 1,300 loaded cars were sent from this station during the past year—an average of more than four per day for every working day in the year. Manufacturing is largely carried on and there are some excellent water powers in town, these being on streams tributary to the Aroostook River which enters the town near its northwest corner, flows southeast to Fort Fairfield village and then turns to the northeast and leaves the township at a point nearly opposite that at which it entered. A few miles from the New Brunswick line the Aroostook loses its identity as a river, its point of junction with the river St. John being but a short distance from the Fort Fairfield boundary. The principal streams which flow into the Aroostook during its passage through the

township are Johnston, Lovely, Grey and Hurd Brooks and Fitzherbert's Stream; the chief water powers being furnished by the last named water course and by Lovely Brook, and among the establishments whose machinery is driven by them may be mentioned a long lumber mill, a grist mill, a wool carding mill, a woodworking mill, and a starch factory. Other streams passing through Fort Fairfield are Livingstone River which crosses its north-east corner and receives a good-sized tributary from the west; and the River De Chute which also receives a tributary stream from the township and which crosses its south-west corner.



AROOSTOOK FALLS.

(Jam of Seven Million Feet of Logs.)

The manufacturing establishments of the town are by no means confined to those run by water-power, there being several large steam mills, one of which produces about 15,000,000 shingles annually, and another turns out half a million per week. There are also smaller mills, factories and shops of various kinds, and the articles produced at Fort Fairfield include lumber (long and short), bark, barrels, heading, staves, starch, shoddy, carriages, coffins and caskets, meal and feed, harnesses, steam boilers, plaster, iron and steel goods including cranks, axles, pitch-forks, blocks, etc., wagon brakes, general wood work, etc. A considerable portion of the township is heavily wooded, there being a very large amount of the best quality of birch and maple growth suitable for flooring, orange boxes, veneering, and other hard wood articles. The utilization of this growth is only a question of time and of no very long time either, and it is probable that Fort Fairfield will eventually become as famous as a manufacturing as she now is as an agricultural centre.

The local trade interests of the town in general, and of the village in particular, are also destined to

become very extensive, they being already of very considerable importance and the village containing some of the largest and most elaborately fitted up stores in eastern Maine. Fort Fairfield's merchants are enterprising and aggressive but not speculative in their methods, and the wisdom of their management and the value of the opportunities open to them are indicated by the fact that there has not been a business failure in town for upwards of thirteen years—a record hard to match among communities equal to that of Fort Fairfield in size and in the number of commercial enterprises.

More than thirty substantial buildings were erected in the village and vicinity during the past season and this record is not exceptional but may be accepted as a fair example of the present rate of growth of this energetic town.



Fort Fairfield has enjoyed railway facilities since 1875, it being on the branch of the New Brunswick Railroad which has its terminus at Presque Isle. The town possesses many of the characteristics of a modern American city, such as extensive and well equipped mercantile establishments, large mills and factories, numerous school edifices among which is a handsome and commodious high school building, fine churches, and elegant residences. It is supplied with water and is illuminated by the Frontier Water and Electric Light Company, the service being excellent in every respect, and property is protected by a well equipped fire department of which G. E. Jewett is chief engineer.

The town offers many advantageous openings to capitalists, manufacturers, farmers and merchants; it is growing rapidly, steadily and substantially, and by the time the coming century opens will probably have attained such large development and changed so materially in every way as to have fully justified even the most sanguine predictions of those who fully appreciate the many advantages it now controls.

## Representative Business Men of Fort Fairfield, Me.

**SCATES & CO.,** dealers in Drugs, Medicines and Chemicals, Brushes, Sponges, Soaps, Toilet Articles, Books, Stationery, Fort Fairfield, Me.—One of the establishments in which the residents of Fort Fairfield put great confidence, is that which is conducted under the name of Scates & Co., for during the years that this enterprise has been carried on it has been managed in a straightforward manner that is worthy of unreserved commendation. This establishment was originally started by Mr. J. Dufton in 1879, and came into the possession of the present proprietor, Mr. E. E. Scates, in 1880. He is a native of Gorham, N. H. He has been clerk of the village corporation, is secretary Fort Fairfield Sewerage Co., and member of Board of Health. He occupies the corner store in Cutts' new block and has one of the finest drug stores in the State, it being finished in butternut, has marble tile floor, French plate windows, etc. It has two entrances, one on Main street and one on Fort Mill street. An immense quantity of drugs, medicines, chemicals, etc., are sold in the course of a year, and the purity and freshness of the articles used in compounding prescriptions, causes this establishment to be very generally patronized by those having such orders to fill. There is no element of chance allowed to enter into the operation of the prescription department at this store, for the most improved facilities are provided, and only skilled and experienced assistants are employed. The charges made are always reasonable, being as low as is consistent with the inviolable use of the best materials. Prompt and efficient assistants are in attendance, and annoying delays are therefore of very rare occurrence. The stock constantly dealt in includes in addition to drugs, medicines, chemicals, etc., brushes, sponges, soaps, toilet articles, and books, stationery, also fine cigars and tobacco. The following are the specialties prepared at this pharmacy: Dr. Gold's Royal Balsam, cures coughs, colds, croup, and all throat and lung troubles; stops that troublesome cough at night. Dr. Gold's Preservative Tooth Powder, prevents the teeth from decaying, removes tartar and makes them white. Dr. Hooper's Scratch Ointment, best in the world for scratches and old sores; try it and you will use no other for your horses. Dr. Hooper's Cathartic Pills, cure all liver troubles; they are a safe, pleasant and agreeable family physic. Dr. Hooper's Worm Powders, a sure, safe and reliable worm expeller; the most easily administered to children of all ages of any worm medicine on the market. Dr. Hooper's Condition Powders; every farmer should have a package in his stable. Scate's Magic Corn and Wart Remover is a safe, speedy and painless cure for corns, bunions and callouses.

**GOODHUE THE JEWELER,** Holiday Novelties, Watches, Clocks, Jewelry, Silverware, Room Paper, Curtains, Sporting and Fancy Goods, Fort Fairfield, Me.—The name of "Goodhue the Jeweler," might be fittingly changed to "Good value the Jeweler," it is a name characteristic of the business policy of its owner: were needed, for there is no jeweler in the State who gives better value in all lines of goods, but the residents of this section will bear that fact in mind without being reminded of it by any change in name, and it would certainly be poor policy to alter a name so widely and favorably known as the one in question. The business carried on under it was founded in 1859 by Mr. I. W. Goodhue, who settled at Fort Fairfield after being a number of years in the jewelry business in Bangor. He began in a small way and it was not until after the building of the railroad in 1874 that conditions were such as to give opportunity for pronounced growth. In 1879 Mr. Goodhue removed from the lower to what is now the main village, but in less than a year was burned out and then took a small store in the Dresser Block. In 1883 Mr. A. F. Goodhue took an interest in the business, which was at once removed to the Collins House block, and within two years the growth of trade made it necessary to occupy the adjoining store also. The present premises have four large show windows and two entrances, and are almost as attractive without as within but not quite, for Mr. Goodhue carries the largest stock in Aroostook, and it is skillfully chosen and tastefully displayed, and so varied that all tastes and purses can be suited. We cannot describe it, but will simply say that Mr. Goodhue's specialties are watches, clocks, jewelry, silver ware, stationery, room paper, curtains, sporting and fancy goods, and an exceptionally full line of holiday novelties at the proper season. Very low prices are quoted on all the articles dealt in, but most important of all is the fact—well known of course to many of our readers—that every article, large or small, costly or cheap, bought here will prove just as represented in every respect. The above firm do more repairing on watches, clocks, jewelry, musical instruments, etc., etc., than any other place in Aroostook, and the proof of this statement is that three first-class workmen are at the bench the most of the time, some of whom have the experience of over forty years. All work intrusted to their care receive their best attention and is fully guaranteed to give perfect satisfaction in every respect or money refunded. They also have the only regular jewelry safe in the county, weighing 5430 pounds, where all articles left for repairs are deposited; each night, guaranteeing perfect safety to their customers.

**THURLOUGH & RICHARDS**, Wholesale and Retail Grocers and General Commission Merchants, Fort Fairfield, Me.—Comparatively few of us are able to judge of the merits of groceries before using them, and even those who are competent to do so do not care to minutely examine every article submitted to them before accepting it, and therefore it is obvious that, other things being equal, the dealer who is entirely trustworthy and who takes pains to see that his customers get just what they pay for, will build up the largest as well as the most desirable patronage. This being the case there is no occasion for surprise at the extensive business done by Messrs. Thurlough & Richards, for these gentlemen have been identified with their present business since 1889, and are successors to the firm of E. Merritt & Son, this store having been a branch of their Houlton establishment. The individual members of the firm are Mr. F. A. Thurlough, Mr. J. M. Thurlough and Mr. H. G. Richards, all of whom are natives of Maine, and well known throughout Fort Fairfield and vicinity. In view of their experience it is superfluous to say they are thoroughly familiar with their business in every detail. They are naturally proud of the honorable record of their establishment and it will be no fault of theirs if the service rendered in the future is not even more economical and efficient than that extended in the past. The premises made use of are 30×150 feet in dimensions and contain a heavy and varied stock, for Messrs. Thurlough & Richards are wholesale and retail grocers and general commission merchants, they being very extensively engaged in the shipping of potatoes. During the potato season of 1890 this firm paid out \$83,000 for potatoes (including the pay for labor of handling them) and which took 223 cars to transport, they being shipped to various Western points. Four capable assistants being employed, and particular attention is paid to the requirements of family trade, all orders being promptly filled, and every article guaranteed to prove as represented.

**FRENCH BROS.**, dealers in Dry and Fancy Goods, Fort Fairfield, Me.—It is a heavy and a varied stock that is offered by French Bros., but after all, the highest praise that can be accorded it, is that all the many articles comprising it can be confidently guaranteed to prove as represented. The establishment in question was founded about 1876, by E. M. Dresser, who was succeeded by the present firm in 1886. Messrs. French Brothers have won a high place in the confidence of the purchasing public, for they make it an invariable rule to sell goods strictly on their merits, and display great enterprise in catering to all classes of trade. Messrs. A. O. and G. L. French are both natives of Sangerville, Me., and are extremely well known personally throughout Fort Fairfield and vicinity. The premises occupied comprise a store about 1500 square feet in dimensions, containing a stock of dry and fancy goods, millinery, cloaks, etc., embracing the latest novelties in its various departments, the prices named on the same being as low as the lowest. Employment is given to four competent and courteous assistants and goods will be cheerfully shown at any time. This is a truly representative establishment, and its high standing is creditable alike to the proprietor and to the community that give practical proof of their appreciation of honorable and enterprising methods.

**F. C. BOLSTER**, Manufacturer of Wagons and Sleds; Blacksmithing; Fort Fairfield, Me.—It is the simplest thing in the world to buy a cheap carriage but it is by no means so simple and easy to buy a carriage cheap, and hence we feel that we are doing our readers a service when we advise them to call upon Mr. F. C. Bolster when they wish anything in the wagon or sled line for this gentleman not only quotes low prices but he furnishes vehicles that will prove just as represented in every

respect. Mr. Bolster is a native of Sangerville, Me., and served in the army during the Rebellion. He established his present business at Fort Fairfield in 1857, he being the only mechanic in business now that was in business here at that time, and is thoroughly familiar with the manufacture of wagons and sleds as well as blacksmithing in all its details. He utilizes premises covering an area of 625 square feet, which is fitted up with every requisite facility for the manufacture, painting and repairing of all kinds of vehicles, as well as every description of blacksmithing. Employment is given to a sufficient force of assistants, and every department of the business is carefully supervised; no pains being spared to satisfy every patron and to deliver orders promptly at the time promised in all cases.

**WM. SMALL & CO.**, General Store; Furniture and Carpets a specialty; Fort Fairfield, Me.—A very considerable proportion of those buying house furnishing goods are comparatively unfamiliar with the value of such articles, and hence must depend upon the integrity of the concern with which they do business for assurance that they will be given full value for all they are required to expend. For this reason it is but common sense to use careful discrimination before deciding where to place such orders, and we take pleasure in aiding our readers to arrive at a perfectly satisfactory decision by calling to their attention the facilities possessed by Messrs. Wm. Small & Co., for this firm not only have an enviable reputation for fair dealing, but they carry a stock and quote prices which enable them to easily meet all honorable competition. The partners are Messrs. Wm. Small, a native of Maine, and C. W. Johnston, of New Brunswick. Both these gentlemen are widely and favorably known throughout Fort Fairfield, Mr. Small having been selectman, while Mr. Johnston served in the army during the Rebellion, and has been town clerk. This firm keep a general store, making a specialty of furniture, carpets, etc. Upholstering is also done in the best manner and at low rates. The premises utilized comprise three floors and a basement, each 30×100 feet in dimensions, and no one wishing house furnishings of any kind should neglect giving it a call, as time, money and trouble may be saved by doing so. Employment is given to thoroughly competent assistants, and orders will be filled in an accurate and painstaking manner at short notice, and at the lowest market rates.

**HOPKINS BROTHERS**, dealers in Meats, Groceries and Provisions, Fort Fairfield, Me.—In order to carry on a really first-class market it is necessary to offer a carefully selected, as well as a large and varied stock, and the excellent reputation attained by the establishment conducted by Messrs. Hopkins Brothers is largely due to the care exercised in choosing only such articles as are adapted to first-class family trade. Messrs. Jas. R. and Eben S. Hopkins are both natives of Fort Fairfield, and have been identified with the meat and provision business since 1881, and located at their present establishment since 1886. They now command a very desirable trade, for not only are their goods equal to the best in every respect but their prices are as low as can be quoted on articles of standard quality. The premises made use of cover an area of 3,000 square feet, and contain a fine assortment of all kinds of meats, groceries, and provisions. Messrs. Hopkins Brothers are also dealers in live and dressed stock, fresh and salt fish, fruit, vegetables, etc., and have their own slaughter house and farm. It has been their aim from the first to completely satisfy every customer, and they have certainly spared no pains to do so, both as regards the quality of the articles offered and the prices quoted on them. An extensive business is transacted and eight well informed assistants are employed, and every customer is assured prompt as well as courteous attention.



**G. E. BARTLETT & CO.,** dealers in Dry Goods, Boots and Shoes, etc.; lowest prices in Aroostook; Fort Fairfield, Me.—The establishment now conducted under the firm name of G. E. Bartlett & Co. was founded in 1886, and has become very widely and favorably known throughout Fort Fairfield, for the policy of the concern from the very first has been to give full value for money received, selling goods strictly on their merits and fully guaranteeing them to prove as represented. Such a policy when consistently and persistently carried out can have but one effect, and the enviable reputation of this firm proves that they have put the principle in question into practical operation. They carry a large and complete stock of dry and fancy goods, also a fine line of boots and shoes, the prices being guaranteed right in each department of the business. This fine new store is conveniently located, and is 24×70 feet in dimensions. It has a fine plate glass window where one can see an attractive display of dress goods, etc., which is often renewed with fresh novelties. The proprietor, Mr. G. E. Bartlett, is a native of Bangor, Me., and very well known throughout Fort Fairfield and vicinity. He makes it a rule to give all orders received immediate and careful attention, carrying a stock complete in every department, containing goods suitable for both sexes and all ages, and particular attention is paid to handling footwear that is not clumsy and stiff, but yet is strong and enduring. The dry goods department also contains many novelties and fashionable goods to choose from. Those who prefer plain goods will find articles suited to their taste. Three assistants are employed, and callers are assured prompt and polite attention.

**J. H. WALLACE, Artist Photographer;** all kinds of Photographic Work done in the most artistic manner by the new Instantaneous Process; no trouble to get the most perfect pictures of children by this process; Pictures Enlarged and Framed; Viewing a specialty; Perkins Block, Fort Fairfield, Me.—During the trial of a case in the supreme court a few months ago one "expert" witness testified that there was "an almost endless number of photographers in this country, but only comparatively few photographic artists." Of course, from the very nature of things it is often difficult to distinguish true art from false, and pretence from solid merit, but, nevertheless, any intelligent person can appreciate a good portrait, especially when they are thoroughly familiar with the features of the original, and therefore it is not surprising that the photographic studio of Mr. J. H. Wallace should be one of the most popular in this section, for the uniform excellence of the work turned out during the many years that Mr. Wallace has practiced his profession in Fort Fairfield, has naturally attracted the favorable attention of not only residents but out-of-town people as well. Although of long standing the establishment is fitted up with improved apparatus. All kinds of photographic work is done in the most artistic manner by the instantaneous process, it being no trouble to get the most perfect pictures of children by this method. A specialty is made of all kinds of copying and enlarging, and a fine line of specimen work including crayon, India ink, water color, oil ferrottype, etc., may be seen by calling at his studio. A stock of the latest styles of mouldings is kept constantly on hand from which frames are manufactured to order. You will also find there a good line of Fort Fairfield views, and viewing of all kinds will be done for you on short notice. Mr. Wallace commenced business in this town about six years ago in Perkins Block, where he has done business until about a year ago. The place he now occupied on Main street was built especially for his business, and some admirable specimens of photographic work may be found therein. Mr. Wallace is a native of Mill-bridge, Me., and has gained a high reputation as an artist photographer throughout Fort Fairfield and vicinity. The Fort Fairfield views illustrated in this book were taken by Mr. Wallace.

**H. KNIGHT, Dealer in Groceries and Provisions;** also Shipper of Aroostook Potatoes and Eastern Eggs, Fort Fairfield, Me.—Prominent among the most enterprising business houses in Fort Fairfield is that conducted by Mr. H. Knight, who is engaged in the carrying on of an establishment devoted to the sale of staple and fancy groceries, provisions, etc. This house was originally founded in 1889, by its present proprietor. Mr. Knight is a native of Vermont, and is extremely well known and highly esteemed throughout this town, as a dealer in groceries, etc. He has built up a large retail trade, which is annually increasing, and to those who have inspected his goods and prices this seems but the natural and inevitable result of the excellence of the one and the lowness of the other. The store is centrally located and is of the dimensions of 30×125 feet. A very extensive and desirable assortment is shown, comprising staple and fancy groceries, fresh provisions, etc. Mr. Knight deals in lamps, crockery ware, etc., and is also a shipper of Aroostook potatoes and Eastern eggs, all of which are offered at the lowest market rates. Thoroughly reliable assistants are employed, thus insuring prompt and accurate service to all customers, while goods are delivered free to any part of the town.

**THE FORT FAIRFIELD DRUG STORE,** Palmer & Holmes, Fort Fairfield, Me.—"The Fort Fairfield Drug Store," conducted by Messrs. Palmer & Holmes, is so generally and favorably known throughout this vicinity that commendation of it will appear quite superfluous to many of our readers, but a review of the representative business enterprises of this town to be complete must necessarily include mention of this well managed and popular establishment. The business was founded in 1890 by the present firm, who are not only thoroughly familiar with every detail of the enterprise, but meets with notable success in fully maintaining the high standard associated with it. Owing to the increase of their business this firm have recently removed to the large and commodious store formerly occupied by G. E. Bartlett & Co., situated next to H. N. Goodhue's grocery. The store is 24×65 feet in size and is thoroughly fitted up, especially in the prescription department, for particular attention is given to the prompt and accurate compounding of prescriptions, and the assortment of drugs, medicines and chemicals, is so complete that all orders can be filled without delay, every precaution being taken to ensure absolute accuracy in every detail of the work. A full line of druggists' sundries, also books and stationery, together with a fine line of silverware and jewelry are carried in stock, and the prices are always in strict accordance with the lowest market rates. Messrs. T. H. Palmer, and H. C. Holmes are both natives of New Brunswick, and are well known in Fort Fairfield as energetic and representative business men.

**McGILL BROTHERS, Grist Mill and Carding Mill,** Fort Fairfield, Me.—A grist mill is always a great convenience and so is a carding mill, hence the establishment carried on by Messrs. McGill Brothers is a decided public benefit, as it combines a grist mill, a planing mill and a carding mill, and is very liberally and intelligently managed; the machinery being kept in first-class condition and the best of work being done at reasonable rates. The present firm succeeded Mr. J. Averill in 1889, and is composed of Messrs. W. E., John E. and James A. McGill, all of whom are natives of New Brunswick. The premises made use of are 30×60 feet in size, and three stories in height, and the machinery is run by both steam and water power, so orders can be promptly filled at all times. Besides doing custom grinding and wool carding the firm deal in grain and mill feed, quoting uniformly low rates and carrying a sufficiently large stock to enable them to fill orders without delay. A specialty is made of planing, jig sawing and splitting.

**W. A. HAINES**, manufacturer and dealer in Lumber, Flour, Feed and Plaster, Shipping Bark, Fort Fairfield, Me.—Mr. W. A. Haines is a one of the most active and best known business men in this section of the State. The undertaking carried on by him was formerly conducted by Messrs. H. A. Haines & Son, the present proprietor assuming sole control in 1888. He is a manufacturer and dealer in lumber, flour, feed and plaster, and also deals largely in bark, shipping it in large quantities, and being in a position to furnish it at the lowest market rates. For many years a lumber business alone was carried on, but some eight years ago a grist mill was added, and this department of the business has since reached large proportions. Mr. Haines sells lumber, flour, feed and plaster at both wholesale and retail, and has the reputation of furnishing dependable goods at bottom rates, a reputation which he well deserves and steadily maintains, by giving close personal attention to all the many details of his business. Employment is given to from seven to ten assistants, and all orders large and small are promptly and carefully filled.

**S. F. LORD**, manufacturer of Harnesses and dealer in Whips, Blankets, etc., Fort Fairfield, Me.—The establishment now conducted by Mr. S. F. Lord is one of the best known of its kind in town. It was originally founded many years ago by Mr. A. W. Rogers, who was succeeded in 1881 by the firm of Rogers & Lord, the present proprietor assuming full control in 1882. Mr. S. F. Lord is a native of Belgrade, Me., and has gained the reputation for being a skillful harness maker, and for being able to compete, in the excellence of his work, with houses of much longer standing. The line of trade comprises the manufacture of fine harness of all kinds. He also keeps an assortment of whips, blankets, etc., and everything that goes to make up a comprehensive and complete stock of horse furnishings. The business is entirely retail. The store covers an area of 600 square feet. A specialty is made of custom and repair work, which is neatly and promptly done. Mr. Lord uses none but good stock. He employs well-trained assistants, and neglects no means to assure satisfaction to his customers, both as regards the quality of the work done, and the promptness with which orders are filled. The charges are uniformly moderate, and we feel sure that all dealings with this gentleman will be entirely satisfactory.

**JEWELL B. WILLIAMS**, dealer in Clothing, Boots, Shoes, Hats, Caps, etc.; also Livery; Fort Fairfield, Me.—Some of us are more for comfort than for style when choosing foot-wear, clothing, hats, caps, etc. Others desire the very latest novelties, no matter what they may be, others put durability before everything else, and still others strive to obtain those that are at once stylish, comfortable and durable, so it will be seen that a dealer who really caters successfully to all classes of trade, must of necessity carry a very large and varied stock. An inspection of that offered by Mr. Jewell B. Williams, doing business in Fort Fairfield will go far to explain the wide popularity of his establishment, for it is certainly varied enough to enable all tastes to be suited, while the prices are low enough to suit the most economically disposed. The assortment includes clothing, boots, shoes, hats, caps, etc., of every description, and is so frequently renewed as always to be fresh and attractive. Mr. Williams is a native of Houlton, Me., and succeeded to the entire management of the business in 1885, it having been originally founded by Mr. B. J. Stevens many years ago. Employment is given to four assistants, and callers are assured prompt and polite attention, every opportunity being given to make intelligent and satisfactory choice from the heavy stock carried. Mr. Williams also runs a livery stable, having accommodations for thirty horses. Those wishing to hire a first-class team will find such at this stable, which can be obtained at very moderate prices.

**N. H. MARTIN**, dealer in Cigars, Tobacco, Pipes and Smokers' Articles, Nuts, Fruit, Confections, and Fancy Groceries; Restaurant in connection; Fort Fairfield, Me.—There is, perhaps, no kind of information more constantly in demand than that relating to confections, fruit, tobacco, etc., for everybody wants to know where a satisfactory assortment of goods included in this line of business may be had at a reasonable price, and such questions are much more easily asked than answered. However, we think that we are in a position to give the address of at least one establishment which can hardly fail to give satisfaction to our readers, and that is the one located at Fort Fairfield. This popular enterprise was inaugurated in 1890 by Mr. C. F. Ross, and sold to N. H. Martin in 1891. The intelligent and highly efficient management of the proprietor has decidedly gained a popularity for this house, and it now ranks with the most satisfactorily conducted institutions of the kind in this town. The premises occupied comprise, in addition to a store, a confectionery restaurant capable of accommodating twenty-eight guests. Employment is given to four assistants, and all patrons are served promptly as well as politely. Mr. Martin does an extensive wholesale and retail business, and carries a fresh and desirable assortment of nuts, fruits, confections and fancy groceries, as well as the best brands of cigars, tobacco, pipes and smokers' articles in general. Low prices prevail in all departments of the establishment, and the wishes of patrons are most carefully studied in every respect.

**A. B. DEARBORN**, General Commission Agent, Lumber and Potatoes, Fort Fairfield, Me.—The enterprise carried on by Mr. A. B. Dearborn may be divided into two departments, or perhaps it would be more nearly correct to say that he carries on two distinct enterprises for they have but little connection, although one doubtless helps the other. He is a general commission agent, making a specialty of lumber and potatoes and being prepared to furnish either or both in very large quantities at short notice, and is also a grocer, carrying a well-chosen and complete stock and selling at retail at the lowest market rates. Mr. Dearborn was born in Corinna, Me., and has been identified with his present undertakings since 1884, during which time he has established a most enviable reputation for fair dealing, promptness and accuracy in the filling of orders and has become very favorably known among both producers and consumers. He is prepared to execute extensive commissions for the furnishing of lumber or potatoes to the best possible advantage, and all communications will be given immediate and careful attention. Mr. Dearborn prepares one of the very best condition powders for horses known to the world. It is an old English preparation and is very much sought after. Mr. Dearborn is selling large quantities of it.

**ALFRED A. HOCKENHULL**, Grist Mill, Fort Fairfield, Me.—Machinery will do a great deal but it will not do everything; that is to say, even the most improved and perfect machinery will not long do good work unless it is properly used and adjusted, and many of our readers know from experience that it is not so much the mill as the miller that ensures good results. The grist mill carried on by Mr. Alfred A. Hockenhull, and located about one-half of a mile from the village, is well equipped, but it would never be so popular as it is were not Mr. Hockenhull an expert and practical miller who spares no pains to do strictly first-class work at all times. He is a native of England, and during the year he has carried on his present mill has won a high reputation for skill, promptness in filling orders, and fair dealing with all. Custom grinding is done at short notice and at fair rates, and grain and mill feed will be furnished in quantities to suit, bottom prices being quoted on articles of standard merit. Mr. Hockenhull has at great expense built a fine dam at his mill which gives him an excellent water power the year around.



# A. M. EARLE, UNDERTAKER,

FORT FAIRFIELD, ME.

**A FULL SUPPLY OF FUNERAL GOODS CONSTANTLY ON HAND.**

**All Orders will receive prompt attention.**

**JOS. S. HALL**, Dealer in Hardware, Paints and Oils, Doors, Windows, etc., Fort Fairfield, Me.—The enterprise now conducted by Mr. Jos. S. Hall, was founded in 1885, he having formerly been a blacksmith, and also dealt in iron, etc. He is a native of Searsport, Me., and is very well known throughout the business circles of Fort Fairfield. The premises utilized by him comprise a store 24×34 feet in dimensions, in addition to a storehouse 24×40 feet in size, which are fully occupied by the varied and heavy stock constantly carried. Among the more important articles dealt in may be mentioned hardware, paints, oils, doors, windows, etc., and no house in this section is in a position to offer more genuine inducements to buyers than the one under consideration. Retail purchasers are not generally expert judges of the articles they wish to procure, and hence are peculiarly liable to imposition. To such we would say buy of a reliable house, such a one as that conducted by Mr. Hall, for this house has an unblemished reputation, and then you may feel assured of perfectly honorable treatment, and of getting an article that is bound to suit. No fancy prices are quoted, full value being returned for every dollar received in every instance. Orders can be filled at very short notice when necessary.

**JOSEPH B. ROBBINS**, Manufacturer of Starch and Potato Barrels, Fort Fairfield, Me.—Regarded from any point of view, the enterprise conducted by Mr. Joseph B. Robbins, in Fort Fairfield, is one of great importance, and it must be evident to any observer that it could never have attained its present magnitude had it not been most skillfully and intelligently managed. Mr. Robbins is a native of Knox county, Me. He began business in Fort Fairfield a few years ago, and is now one of our best known business men in town, and is highly esteemed for his reliable business methods and his readiness to do all in his power to advance the interests of this section. The premises occupied are conveniently fitted with every requisite facility, and an extensive business is done in the manufacture of starch and potato barrels, employment is constantly given to six thoroughly competent workmen. While quickly responding to every call of his customers Mr. Robbins assures all that he only makes such barrels as will prove their value in actual service, for he has had sufficient experience to know that many an appliance which looks well "on paper," utterly fails to give satisfaction when put to actual service. His prices are as low as the use of first-class materials and the employment of skilled labor will allow, and orders for any quantity of barrels will be promptly filled.

**AMASA HOWE**, Shingle Mill, Fort Fairfield, Me.—The introduction of machinery has worked wonderful changes in many industries but in no case has more change been made than in the manufacture of shingles, for by the old method they were slowly and laboriously made by hand by the carpenters who were building the house they were to cover, while now they are turned out with almost magical rapidity by machinery, and a carpenter would no more think of making a shingle by hand than he would of cutting off a joist with a jack-knife. Shingle machines have been greatly improved since they were first brought out and a mill equipped with the most improved machinery can produce shingles at surprisingly low rates; so it is not surprising that Mr. Amasa Howe should be able to quote bottom prices on shingles for his mill is thoroughly well equipped, being fitted up with a complete plant of the most improved machinery, driven by steam power. Its capacity is large, employment is given to twenty assistants, and even the heaviest orders can be filled at very short notice. Mr. Howe is a resident of Presque Isle, Me., and is very widely known in this section, having built up a very extensive business since beginning operations some six years ago.

**JAMES B. GREY**, Blacksmithing and Job Work, Fort Fairfield, Me.—Mr. James B. Grey is a native of Caribou, Me., and has long been identified with the blacksmith's trade, being known as one of the most expert blacksmiths in Fort Fairfield. Since he opened his shop in 1884, he has materially added to both his reputation and his business, for his improved facilities enable him to fill every order without long delay, and to do work cheaply as well as durably and neatly. The premises made use of are some 1,064 square feet in dimensions, and are thoroughly equipped in every part, especially as regards the facilities of blacksmithing and job work, of which a specialty is made. Mr. Grey builds small boiler engines, and gives especial attention to repairing machinery, threshing machines, horse powers, mowing machines, horse rakes, engines, boilers, guns and revolvers repaired neatly and well. Traps and springs of all kinds made and repaired. Keys made and fitted for locks of all descriptions. Taps and dies repaired, and is prepared to do such work in a manner that will suit his customers. The prices quoted in various departments of the business are as low as is consistent with the use of selected material, and the employment of skilled labor, and we may say in closing that all work done at this establishment is fully warranted in every respect, being done at very reasonable prices, and in the best manner possible.

**A. C. CARY**, dealer in Dry Goods, Boots and Shoes, Groceries and General Merchandise, Fort Fairfield, Me.—Every old-established business enterprise has a character of its own, which is as sharply defined and as generally known as is that of a prominent public man, and our well-informed Fort Fairfield readers will agree that the main characteristic of the undertaking carried on by Mr. A. C. Cary is reliability, for the policy of this gentleman has ever been to keep faith with the public, and as a natural consequence, the public put implicit confidence in the announcements and methods of this house. The business was founded in 1860 by A. C. Cary, and so conducted until 1870, when the firm name was changed to A. C. & L. K. Cary. In 1871 Mr. A. C. Cary, the present proprietor, again assumed full control of the business, it thus being one of the oldest as well as one of the best known enterprises of the kind in this town. Spacious and well-equipped premises are utilized, and a very heavy and skillfully chosen stock of general merchandise is carried, comprising dry goods, boots and shoes, groceries, etc., they being selected with an eye to the requirements of the best trade, and being renewed so frequently as always to include the very latest fashionable novelties. Employment is given to two competent assistants, and callers may depend upon receiving immediate and courteous attention, and upon having goods represented to them precisely as they are, for, as we have before stated, this house is noted for fair and honorable dealing, and the most inexperienced buyer may depend upon getting full value for every dollar expended, especially as the lowest market rates are quoted on all the goods dealt in. Mr. Cary is a native of Turner, Me., and is well known throughout Fort Fairfield, where he has held the office of selectman, and is now postmaster.

**L. K. CARY & CO.**, Established in 1871, Dealers in Hardware, Farm Machinery, Crockery, Glass and Silverware, Builders' Material, Plumbers' Supplies, Stoves and Tin Ware, Fort Fairfield, Me.—The establishment now conducted by Mr. L. K. Cary & Co., was founded in 1871, and has been under the management of the present firm since 1886. They have built up a very extensive business and attained the most favorable relations with manufacturers of farm machinery, builders' material, plumbers' supplies, etc., the consequence being that it is prepared to furnish any and all of those commodities at bottom prices and to fill the most extensive orders at short notice. The partners are Messrs. L. K. Cary and E. L. Houghton, both being natives of Maine. One floor and a basement, each measuring 40×136 feet, are utilized, so that a heavy stock can be and is constantly carried, including in addition to farm machinery, builders' material and plumbers' supplies, full lines of crockery, glass and silver ware, also stoves, tin ware, etc. These goods being fully warranted, and being furnished at as low rates as are quoted on any first-class goods. The bulk of the business is retail, and as employment is given to three assistants all orders are assured immediate and careful attention.

**J. F. HACKER**, Dry Goods and Groceries, Fort Fairfield, Me.—In Fort Fairfield, as in any community, it is necessary to have considerable knowledge of the different mercantile concerns in order to buy to the best advantage, but those who are wise enough to profit by the experience of others do not need to live long in a place in order to learn where and how to get the best value for their money, and those who will visit Mr. J. F. Hacker's establishment when they want anything in the line of dry goods, groceries, etc., will do as well as they could if they had lived in Fort Fairfield all their lives, for at no store in this town is a more liberal policy followed, or lower prices quoted. Mr. Hacker is a native of Lee, Me., and is very widely known in Fort Fairfield, where he has held the

office of town treasurer. The business now carried on by him was originally founded by Mr. Isaac Hacker in 1860, and after two or three changes in its management came into the sole possession of the present proprietor in 1887. The store occupied covers an area of 30×75 feet, being very attractive in appearance. The trade is retail and the stock is correspondingly large and varied, it always including full lines of dry goods, boots and shoes, and groceries, the leading novelties, as well as staple goods being offered in both departments. Employment is given to five efficient assistants, and customers are served promptly and politely, every article sold by this house being guaranteed to prove just as represented in every respect.

**COLLINS HOUSE**, M. E. Collins, Proprietor, Fort Fairfield, Me.—The Collins House is one of the best known hotels in Aroostook county, for it was originally opened by Mr. H. C. Collins in 1878, he being succeeded in 1884 by F. P. Collins, and he in 1889 by the present proprietor, M. E. Collins. It has been excellently managed from the start, each proprietor having looked after the details of the business with such fidelity as to maintain the high reputation of the house so long enjoyed. The Collins House is a thoroughly comfortable hotel, it is homelike and is the place that many traveling men make it a point to reach and remain over Sunday. The house contains forty sleeping-rooms and these are pleasant and comfortably furnished and neatly kept. The table is supplied with an abundance of seasonable and substantial food, neatly served and the guests are not obliged to wait long before they are attended to, as eight assistants are employed and the service is prompt and efficient. The terms of the house are reasonable and it thoroughly deserves the patronage of all appreciative of good accommodations and liberal methods. A good livery, feed and sale stable is connected with the house containing twenty stalls and is fitted up with all conveniences for the comfort of horses, while first-class teams may be obtained at reasonable rates. In conclusion, we would advise strangers coming to Fort Fairfield, to stop at the Collins House feeling assured that they will carry away pleasant remembrances of their stay at this hotel. The proprietor is ably seconded by the genial and obliging clerk (Danny), Mr. D. W. Vanwart, and the fine old gentleman, Mr. Slocomb, who always has a kind word for everyone.

**W. W. SLOCOMB & CO.**, successors to M. Schmuckler & Co., dealers in Clothing, Gents' Furnishings, Boots and Shoes, Fort Fairfield, Me.—Those who have made a trial of the clothing supplied by Messrs. W. W. Slocomb & Co., of this town are already conversant with its merits, and need no persuasion from us to induce them to favor this firm with their patronage, but as our book will be read by many who have not yet had business relations with them, we feel that the space at our disposal can be occupied in no better way than by a brief consideration of some of the advantages they are prepared to offer their customers. Those who want wearing apparel at once, or who for any reason prefer ready-made clothing, can have their wants attended to at this establishment, and can feel assured that they are being used as well as they could be anywhere, both as regards the desirability of the clothing, and the prices named on the same. A fine assortment of clothing, gent's furnishings, and boots and shoes are constantly on hand, enabling a wide latitude of choice to be had in the selection of goods. The premises occupied cover an area of 1260 square feet. A sufficient force of help is employed to attend to the wants of all the patrons. Mr. Slocomb is a native of Fort Fairfield, and succeeded M. Schmuckler & Co. in his present line of business in 1886. His business is a steadily growing one and no efforts are spared to make every customer a permanent one. All articles dealt in are warranted according to the prices, which will not fail to give satisfaction.



**C. D. CUTTS**, dealer in Hardware, Cutlery, Doors, Sash and Blinds; Agent for the celebrated Golden Clarion Range; special attention given to Pipe Fitting, Plumbing and Hot Water Heating; Fort Fairfield, Me.—The establishment now conducted by Mr. C. D. Cutts is one of the most popular of its kind in this vicinity, and, indeed, will compare favorably as regards variety and desirability of the stock on hand with many of the leading hardware stores in the larger cities. The premises occupied are two stores and basements  $24 \times 60$  and  $30 \times 60$ , connected by arches. These are located in the new block erected by Mr. Cutts, and this space is fully availed of in the accommodation of the immense stock carried, and the extensive business done, which consists of manufacturing and dealing at both wholesale and retail, in stoves, furnaces, pumps and tinware, etc. The block is one of the finest in this section of the State. It is  $75 \times 60$  feet in size and three stories in height. A Morse improved freight and passenger elevator runs to the upper floors. The stores have French plate glass windows and are very handsomely fitted up. Business was founded in 1879 by Messrs. Cutts & Gray, the present proprietor, Mr. C. D. Cutts assuming full control in 1880. He is a native of Gardiner, Me., and is very well known throughout Fort Fairfield and vicinity. Employment is given to efficient assistants, and orders for pipe fitting, plumbing and hot water heating, furnace and stove work are assured immediate and skillful attention. Mr. Cutts is agent for the "Golden Clarion Range," and deals in cutlery, hardware, doors, sash and blinds, also agricultural implements, wind mills, dairy supplies, sanitary earthenware, paints, oils, varnishes, crockery, glass and wooden ware. The charges made in all departments of the business being uniformly moderate for first class work and strictly reliable goods.

**A. C. PAUL**, Dealer in Books, Fine Stationery, Blank Books and School Supplies, Best Inks, Mucilage, etc.; Window Shades and Draperies, Curtain Fixtures and Drapery Poles, Room Papers and Ceiling Decorations in great variety. Ladies' and Children's Furnishing Goods, Fancy Goods and Circulating Library, etc., etc., Main Street, Fort Fairfield, Me.—The business now conducted by A. C. Paul was originally started by Mr. F. H. Chase about fifteen years ago, he being succeeded by the present proprietress in 1881. Mrs. Paul was born in Fort Fairfield and therefore needs no introduction to a large proportion of our readers for no dealer in town is more generally known, and we may add, more highly esteemed. The premises utilized are conveniently located on Main street and cover an area of some 2000 square feet where is carried a large stock of books, fine stationery, blank books, and school supplies, best inks, mucilage, etc., as well as window shades and draperies, curtain fixtures, and drapery poles, room papers and ceiling decorations in great variety, while ladies' and childrens' furnishing goods, fancy goods, etc., etc., are also offered at the lowest prices. Mrs. Paul conducts a fine circulating library where good and popular books are let on very reasonable terms. Mrs. Paul pursues but one policy regarding the goods she handles, her aim being to give the largest possible return for money received. This may seem incredible to those who believe in selling at as high a figure as possible, but Mrs. Paul's long experience has no doubt taught her that the public appreciate liberal methods and at all events no establishment in this town is more highly and deservedly popular. Employment is given to careful and attentive assistants, and all patrons are promptly as well as politely served. Mrs. Paul has for years been local correspondent for several newspapers, and in May, 1891, was appointed by Governor Burleigh as one of the board of World's Fair managers of Maine.

**CUTTS & SCATES FURNITURE CO.**, Fort Fairfield, Me.—Parties who are contemplating house-keeping, or who wish to replenish their houses for the coming winter with elegant and durable furniture and carpets, will be gratified to learn of the recently formed "Cutts & Scates Furniture Co." This is made up of the enterprising houses of C. D. Cutts and Scates & Co., and the premises occupied in the new Cutts block will be found very attractive and well adapted for the display of the large stock of new and beautiful goods, embracing the latest styles of parlor and chamber sets, rattan goods, mirrors and draperies, which are sold both at wholesale and retail, and on very favorable terms. The two floors occupied are each  $60 \times 75$  feet, and an elegantly fitted-up office is occupied on the ground-floor. The advantage of purchasing of this firm is obvious as their stock is not only new and fresh, but it is bought in car load lots from the factory, the putting together, decorating and painting being done here by the best of skilled labor. They also make a specialty of the manufacture of mattresses in all grades from excelsior to hair, and upholstering is a leading feature of the business, also. As the stock now displayed is one of the largest and most varied ever offered in this section of the State it would be well for all housekeepers to visit the warerooms, access to which is gained by an elevator from the street floor. If the success attained by the proprietors in their other stores is any indication we predict for them an immense trade.

**THOS. WINTER**, Tailor; Fort Fairfield, Me.—It is all very well to say "everyone should dress well," but the fact remains that everyone does not know how to dress well, for taste in dress is by no means general, or even a common gift, and those who have no taste in this direction do not always know where they can get competent or dependable advice. In this connection we take pleasure in calling attention to the establishment conducted by Mr. Thos. Winter, and located at Fort Fairfield. Mr. Winter is a native of England, and has been identified with his present line of business in this town since 1889. This gentleman is a merchant tailor of experience and ability, and as he has both taste and skill in his chosen line of work, those who feel uncertain as to what they should wear, should certainly give him a call, for he will cheerfully give advice when desired, and he is fully prepared to carry that advice into practical effect, and to guarantee satisfaction to his patrons. Orders can be filled at short notice, and those who wish a stylish, good fitting and honestly made suit, or garment, at a moderate price, can get just what they desire at this well-known establishment.

**H. N. GOODHUE**, wholesale and retail Grocer; Teas, Coffees, Flour, Tobacco; Fort Fairfield, Me.—The wonderful advance made in transportation facilities during the past half century has had the effect of placing the productions of the whole world at the command of every civilized nation, and, therefore, has very largely increased the number of articles coming under the head of "groceries," the result being that but comparatively few dealers carry a really complete line of such goods. Mr. H. N. Goodhue may be cited as a prominent exception to the rule, however, for he caters very energetically and intelligently to all classes of trade, utilizing premises comprising a store and basement each 3,600 square feet, in addition to a storehouse 1,728 square feet in size, and offers an assortment of staple and fancy groceries, flour, teas, coffees, tobacco, etc., which bear evidence of very careful selection, and which is exceptionally complete in every department. Mr. Goodhue is a native of Bangor, Me. He has been identified with the grocery business in Fort Fairfield since 1880. He enjoys the most favorable relations with producers, and is thoroughly well qualified to meet all honorable competition, both as regards the quality of the goods

handled and the prices quoted on the same. Mr. Goodhue does both a wholesale and retail business, and is prepared to fill orders without delay, employment being given to five assistants. This store is provided with a cyclone coffee mill run by water power, which enables Mr. Goodhue to easily handle a large coffee trade. A fine large refrigerator with roll top glass front and plate glass mirror, adds much to the appearance of his place which has gained the reputation of being the finest grocery north of Bangor. Mr. Goodhue is well known in this vicinity, having held the office of town clerk for several years.



E. J. DORSEY, Livery, Board, Feed and Sale Stable, Fort Fairfield, Me.—Considering that it is almost impossible to find two men who will agree on all points as to what constitutes a good horse, it is not at all strange that no livery stable keeper has ever lived who perfectly satisfied everybody, but of course there is a good deal of difference observable in the methods practiced at the various public stables, and as we wish our readers to go where they will be assured prompt and polite attention, and thoroughly first-class service in every respect, we take pleasure in calling their favorable attention to the establishment now conducted by Mr. E. J. Dorsey, for this is one of the best equipped livery, boarding, feed and sale stables in Fort Fairfield, and the management is liberal, enterprising and reliable. This establishment was founded in 1884 by Messrs. Dorsey Brothers and came into the possession of the present proprietor in 1886. Mr. E. J. Dorsey is a native of Fort Fairfield, and his thorough

experience gives reason for trusting the most valuable horses to his care. His stable is spacious and well arranged and in addition to a carriage room, contains twenty eight stalls. Horses will be taken to board, and assured the best of care and an abundance of proper food. Some excellent teams are available for livery purposes, and the charges made are uniformly moderate. Horses for sale will be shown to their best advantage and to the satisfaction of their owners.

H. O. PERRY, Agent for Life, Fire and Accident Insurance, Fort Fairfield, Me.—Those familiar with the principles on which insurance is founded need not be told that the cost of insurance to the insured is to a great extent beyond the control of the companies furnishing it, nor need they be informed that no company and no agent of one or several companies, can furnish *bona-fide* insurance at rates appreciably below those prevailing when the contract of insurance is made. But it would be absurd to conclude from this that it is of no special consequence how or by whom you are insured, for some companies are thoroughly reliable while others are, to say the least, "uncertain," and some agencies afford a very prompt and accurate service, while others are conducted on a sort of "go-as-you-please" plan not calculated to inspire confidence. Hence we take pleasure in calling attention to the Fire, Life and Accident Insurance office of Mr. H. O. Perry, first, because this gentleman represents some of the leading companies; and second, because the service they render is unsurpassed whether as regards promptness or entire reliability. Mr. Perry founded his business in Blaine, Me., in 1867, and has been located in Fort Fairfield since 1875. He was born in Richmond, Me., and is well and favorably known in both business and social circles. Mr. Perry gives attention to all commissions and represents the following thoroughly reliable companies: Home, New York; American, New York; Niagara, New York; Mechanics and Traders', New York; Orient, Hartford, Conn.; British America, Toronto, Ca.; Insurance Company of North America, Philadelphia; Bangor Mutual, Bangor, Me.